

NEWS SUMMARY

GENERAL

Poland to register farmers' union

Polish authorities have agreed to recognise the right of 2.5m private farmers to organise their own trade union. The union will be registered by May 10, according to an agreement signed yesterday in Szydowice. Page 2

Giscard witnesses

Police are questioning five witnesses in Bastia, Corsica, the city President Giscard visited before flying to Ajaccio. A Swiss tourist injured in Thursday's airport explosion died yesterday. Back Page; French election. Page 2

Hull rugby battle

ABOFT 600 rival Rugby League fans of Hull and Hull Kingston Rovers fought with bricks at a match in Hull. The game was temporarily stopped. About 30 were injured, at least four seriously, and 13 were arrested.

Ulster tense

Ulster was tense over IRA hunger-striker Bobby Sands. He has a life expectancy of two weeks or less. Security forces feared further violence, arising from this weekend's Republican demonstrations.

Biking back

Hesketh Motorcycles launched a 1,000 cc "super-bike" at the International Motorcycle Show, Birmingham. Page 3

Honecker elected

East German Communist Party leader, Erich Honecker, was re-elected for a third five-year term.

King Khaled trip

Saudi Arabia's ruler will make his first State visit to Britain from June 9-12.

Briton for trial

Michael Powell, 28, among seven foreign hostages held by north Iraq Kurdish guerrillas, will be tried for alleged connection with British Intelligence.

Space war call

Soviet President Brezhnev called on the U.S. to restart negotiations to prevent military activity in space. Space shuttle's next flight will be in early November or sooner.

Storm deaths

More than 100 people were feared killed by a storm sweeping through Orissa, India.

Policing Basques

Spain proposes to accelerate formation of a Basque police force.

Briefly...

Christians and Jews thronged Jerusalem to observe Easter and Passover.
Pope John Paul washed and kissed the feet of 12 old men in Rome.
41 major UK roads were jammed with traffic, 35,000 cars in hour left London.
Holidaymakers were blamed for 30 acres of fires in Ashdown Forest, Sussex.
Presbyterian elder Roy Bevan lost his supermarket butchery's franchise for refusing to work on Good Friday.
Hastings' traditional marble contest was won by Battle club.

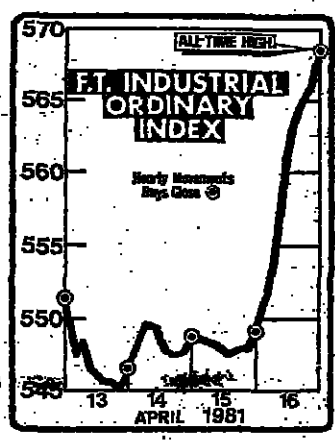
Financial Times

In common with other national newspapers the Financial Times will not be published on Easter Monday.

BUSINESS

Gold up by \$8; dollar firmer

● EQUITIES jumped 19.4—the biggest daily rise for two years—to an all-time high of 568.5, well beyond the previous peak of 558.6 recorded in May, 1979 after the Tory election win. The FT-Actuaries All-Share index to a new high of 324.15. Page 20



● GILTS were overshadowed, but the Government Securities index was steady at 69.33. Page 20

● STERLING closed at \$2.15 in New York after easing 40 points to \$2.154 in quiet trading in London. It improved slightly to DM 4.71 (DM 4.70) and FF 11.15 (FF 11.10) and its Bank of England index rose to 98.8 from 98.9. Page 19

● DOLLAR finished at ¥217.3 in Tokyo yesterday after Thursday's close of ¥217.2 in New York and ¥217.1 (¥216.4) in London. New York's DM 2.187 was also up on London's DM 2.185 (DM 2.176). Its trade-weighted index rose to 143.9 (143.4). Page 19

● GOLD rose \$8 on short-covering in London, to \$482.5. In New York the Comex April close was \$488. Page 19

● WALL STREET closed 3.37 up at 1095.58 on volume of 52.9m shares. Page 18

● STERLING M3, the broadly-defined money supply, grew 0.7 per cent seasonally adjusted, in the month to mid-March. Page 3

● TRADE SECRETARY John Biffen rejected a Department of Trade recommendation that Saint Piran, the controversial mining and property company, be wound up. Back Page

● AMBULANCE workers' leaders called on their unions for national strikes if a 6 per cent pay offer is not substantially improved. Page 3

● EEC steelmakers said they were near agreement on voluntary production cuts and higher prices to avert a price war in the depressed industry. Page 2

● ITALY'S Government proposed spending cuts of L5,000bn (€2bn) as part of its strategy to cut inflation and boost exports, complementing last month's lira devaluation. Page 2

● ENGINEERING workers' union policymaking conference this month faces a clash over whether to apply for Government money to fund election ballots. Page 3

● HEWLETT-STUART, plant hire and seller, reported attributable pre-tax profits of £2.85m, for 1980 to February 1, down £5.58m on the previous 53-week period, but raised the year's dividend. Page 14

● READY MIXED CONCRETE, building materials producer, bid for British Dredging, Cardiff aggregate and construction group. The offer, valuing British Dredging at about £4m, was called "miserable" by the group chairman. Page 14

● AMERICAN MOTORS of Detroit reported a record first-quarter loss of \$52.7m (£24.4m), down from a \$1.3m profit in the January-March period last year.

Encouragement for Government in rise of industrial output

BY PETER RIDDELL, ECONOMICS CORRESPONDENT

THE Government has had its most encouraging week of economic news since the general election nearly two years ago. Industrial output has risen slightly, wage and price increases remain moderate, share prices have jumped to record levels, and leading businessmen are being cautiously optimistic. The final piece of less gloomy news was the announcement on Thursday that the post-Budget rise in the retail prices index was 1.5 per cent, at the lower end of the expected range. After the unremitting barrage of criticism since the autumn from prominent economists, industrialists and MPs of all parties there is now clear relief in Whitehall that there are at last signs that the worst of the recession may be over.

There is no euphoria, however. Unemployment is, after all, at the highest level for nearly 50 years and is still rising. The pressures on manufacturing industry, especially exporters, remain severe and there is considerable uncertainty about the prospects for output from now on after the very sharp falls of the past year.

The Government expects a steady recovery, but many economists, and the Confederation of British Industry, believe activity will "bounce along the bottom" and could even fall slightly during the next 12 months. Nevertheless, CBI leaders have become less pessimistic in talking about a "battering out" of output and some leading company chairmen appear optimistic about the potential for large productivity gains.

The most clearly encouraging indicators have been about inflation. Pay rises in manufacturing are in single figures on average and Department of Employment figures on Thursday suggest that there are still strong moderating pressures on a wide range of private sector prices. The retail prices index rose by 1.5 per cent in the month to mid-March to 284.0 (January 1974=100). But the hiccup in the 12-month rate of increase—up to 12.6 per cent from 12.5 per cent in mid-February—was less than widely feared.

About two-thirds of the rise in the index last month reflected the Budget increases in duty on petrol, alcoholic drinks, tobacco and vehicle excise duty. This implies an underlying rise of less than 1 per cent despite a sharp increase in the price of many fresh vegetables.

Officials are now confident that the 12-month rate will resume its downward trend over the next few months. Price increases are still likely to be large in April with a further 1 per cent to come from the Budget measures, around 0.8 per cent from higher local authority rates and 0.8 per cent from council rents, though the lower mortgage rate will knock 0.2 per cent off the index. However, these rises are likely to be less than the 3.4 per cent increase in April 1980.

The figures again show the wide differences between the private sector squeezed by the recession and the need to reduce stocks and the monopoly public sector. In the year to March prices of clothing and footwear rose by 2.2 per cent and prices of durable household goods increased by 5.3 per cent, while nationalised industry prices jumped by 24.1 per cent.

Thatcher rejects Gandhi's plea on immigration

BY RICHARD EVANS IN BOMBAY

MRS. MARGARET THATCHER, the Prime Minister, firmly resisted attempts by Mrs. Indira Gandhi, the Indian premier, to increase the number of Indian immigrants allowed into the UK. Discussions between the two showed that race relations is likely to continue as a major irritant between Britain and India.

The Prime Minister told a press conference that she had pointed out to Mrs. Gandhi that Britain was a country with 2.5m unemployed and a greater population density than India. In such circumstances it "did not seem reasonable" to increase the number of immigrants.

Britain's attitude to race relations, particularly following publication of the Nationality Bill now before Parliament and the eruption of riots in Brixton, has caused alarm in India. There are indications that Mrs. Thatcher has been taken aback

by the strength of feeling. Instead of concentrating almost exclusively on trade and international issues as she had hoped, the Prime Minister has had to spend much of her time seeking to counter what she regards as misconceptions of the British position.

Other areas where the two leaders have simply listened to each other's views and agreed to differ have been the supply of U.S. arms to Pakistan, which the Indian Government regards as a security threat, the Russian presence in Afghanistan, and the wisdom of backing a rapid deployment force for despatch to the Gulf or other strategic areas under threat. Mrs. Gandhi regards the rapid deployment idea as unnecessarily provocative.

These differences mean that Mrs. Thatcher has not succeeded in persuading Mrs. Gandhi to take a more favourable

view of the policies of the Reagan administration and to detach herself from Soviet political and commercial influence.

British officials nevertheless regard the four days of talks as productive. There is hope of British involvement in a series of multi-million pound capital projects the Indians are about to launch.

The leaders are said to have developed a respect, if not a warmth, towards each other.

Mrs. Thatcher, in her effort to counter Indian suspicions on race, emphasised at her Press conference that the UK Government was anxious to maintain racial harmony in Britain. "But if we allowed immigration at the previous rate, that harmony would be in danger," she said.

The Prime Minister's theme in answer to a number of

Customs delays less than predicted

By Christian Tyler, Labour Editor

EASTER HOLIDAYMAKERS were delayed less than predicted yesterday, despite industrial action by customs men at air and seaports.

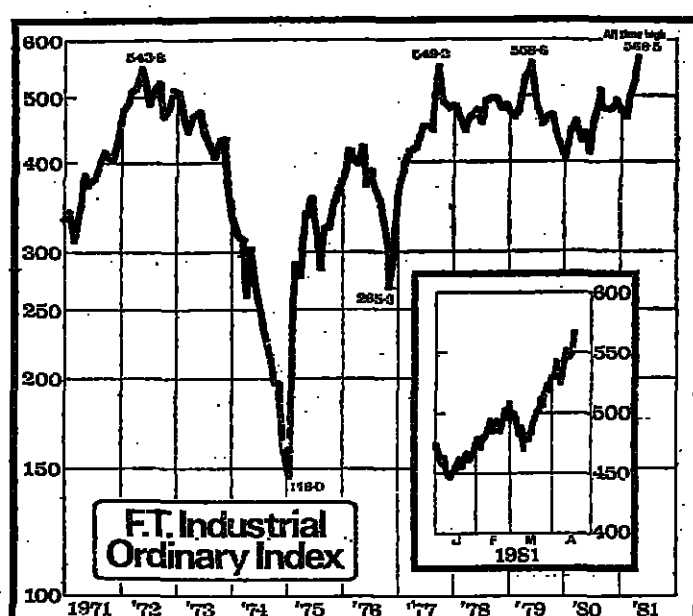
Queues occasionally built up at main airports during the day, but passengers rarely had to wait longer than half an hour.

If this happens—and customs officials do not expect it—new customs rules might be operated. An official of the Civil and Public Services Association said yesterday sealed orders to customs controllers would allow foot and car passengers to move unchecked through the green "nothing to declare" channels if the pressure built up.

The unions also believe duty-free allowances will be temporarily doubled, to hasten the flow through the red channels. This device was employed in 1979 during the last Civil Service dispute. Long-prepared plans to halt aircraft movement in the UK by bringing out air traffic controllers could be put into effect as early as Thursday. The air traffic controllers' assistants have already voted for further action.

The threat of industrial action by railwaymen after Easter in protest at the closure of a freight line across the Pennines was lifted on Thursday night after a compromise was offered by British Rail. BR still intends to close part of the line between Manchester and Leeds, but said it would defer the closure from June 1 until July 20. This was accepted by the national executive committee of the National Union of Railwaymen. The NUR, which wanted a public inquiry into the decision, decided to hold its own inquiry and report to the union's annual conference at the beginning of July.

BR is hoping that the inquiry will satisfy the conference that there is no alternative to ending the service. The Prime Minister's theme in answer to a number of



Buying spree lifts FT Index to record 568.5

BY CHRISTINE MOIR

INSTITUTIONAL investors went on a buying spree on Thursday, driving the FT Index up 19.4 points to an all-time high of 568.5.

The rise, which lifted the index 9.9 points above its previous high of May 4, 1979, was the more startling for its break with tradition—investors have usually started their Easter exodus by Monday Thursday and trading is light.

Blue chip shares led the list of most active stocks. Five of the 30 companies in the Index—GEC, ICI, Lucas, Plessey and Thorn—featured in the list of the 12 most sought stocks.

The surge was led by the electrical giants. GEC's shares rose 29p to 702p, Thorn EMIT's 18p to 400p.

BP put on 14p to reach 308p. ICI came up 16p to 252p.

It was not only the glamour sectors, which investors were seeking. Among the industrials, GKN rose 12p to 178p, Lucas 11p to 220p and Tides 10p to 222p.

Only Vickers lost ground, falling 4p to 181p. Hawker Siddeley was unchanged at 338p. Imperial Group put on 1p to reach 74p.

The rise was not confined to the 30-share index. The FT Actuaries All-Share Index, which plots 750 shares, reached a record level of 324.15, representing a gain of 7.95 points.

Thursday's bull market had not been foreshadowed in trading the preceding trading. On Monday the indices fell from their Friday peaks. Throughout Tuesday and Wednesday the market seemed content to go nowhere.

Although news from the

economic front was brightening, market observers believed all the week that the three-month-old steady rise in equities had run its course. The good news had been more than discounted, it was said.

The market entered a bull phase last autumn, hitting a peak of 515.9 on November 21, as represented by the FT Index.

It then started to slide, and by January 14 had fallen back to 446. Then an almost vertical rise started, interrupted only by ICI's decision to cut its dividend and initial reactions that the Budget was "good for gilts, bad for equities."

The latest surge started on Wednesday week when the Index rose 15 points to 540. By the end of that week it had hit 551.3.

Statisticians are confused about what has fuelled this latest bull market.

Institutional liquidity is thought to be low.

Pension funds, in particular, have had their cash flow increases slowed by lower wage settlements and the effects of redundancies.

There were some exceptional rises. Libanon Gold Mining jumped 108p to 986p. Somportex, the grocery and confectionery distributor, added 108p to its 850p price. British Aerospace, Flight Refuelling, and Ferranti were also among the day's gainers.

Oil showed the biggest sector rise—5.1 per cent. Chemicals were close behind with a 4.7 per cent increase.

Electricals, Motors, Brewers and Distillers, and Health and Household all rose more than 3 per cent.

Stock Exchange. Page 20

CHIEF PRICE CHANGES ON THURSDAY

(Prices in pence unless otherwise indicated)

RISES	FALLS
Pres. 2pc Ind. Lkd. £354 + 1	Paterson Zochonis-A 527 + 17
Allied Breweries 75 + 5	Polly Peck 235 + 17
Allied Colloids 138 + 11	Readicut 950 + 100
British Aerospace 221 + 11	Somportex 180 + 10
British Sugar 318 + 20	Tate & Lyle 180 + 10
Cornell Dressing 100 + 10	Thorn EMIT 400 + 18
Davenports Brewery 130 + 8	Tilbury Contracting 250 + 25
Ferranti 568 + 18	Tilling (T.) 182 + 10
Flight Refuelling 373 + 18	Turner & Newall 105 + 7
GEC 702 + 29	Westland Aircraft 150 + 8
Glaxo 346 + 12	Williams & James 90 + 17
Grand Met 202 + 12	Woolworth (F.W.) 67 + 34
GKN 243 + 3	Shell 392 + 26
Henriques (A.) 24 + 3	CRA 252 + 9
Hopkinson 92 + 7	Charter Cons. 233 + 10
ICI 282 + 16	Cons. Murph. 240 + 10
Kent (M.P.) 183 + 7	Kloof Gold 215 + 1
Ladbroke 310 + 8	Libanon 880 + 108
Lucas 220 + 11	RTZ 478 + 12
Marler Estates 86 + 8	Savoy A 196 + 12

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Finance and Family 5	Property 17	Unit Trusts 21	Arts and Crafts 22
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OVERSEAS NEWS

FRENCH PRESIDENTIAL ELECTIONS

The tigress and the apostle

BY TERRY DODSWORTH IN PARIS

OF THE two no-hope, unofficial Gaullist contenders in the French Presidential elections, Mme. Marie-France Garaud wins hands down on television appeal. M. Michel Debré, although likely to pick up more votes, has the faded air of yesterday's man. Mme. Garaud, with her trim, Chanel-clad figure and severely-coloured good looks, is a novelty: one of the new breed of right-wing women politicians whose interests lie in a muscular breed of foreign policy rather than social affairs.

Like Mrs. Margaret Thatcher, who also fascinates the French, she sees the world in black and white and speaks her mind with great—and sometimes vicious—clarity. She adds to this a withering contempt for all that she sees as soft and compromising in French political life—like, for instance, President Valéry Giscard d'Estaing, M. Jacques Chaban-Delmas, the former

Prime Minister, dubbed her "the tigress." Mme. Garaud's streak of feline ruthlessness has only become visible to the French public in this election. Before that, she had exercised power behind the scenes, a "Richelieu in skirts" who made and broke reputations as one of the two most influential political advisers to President Georges Pompidou. She helped to scupper the Presidential hopes of M. Chaban-Delmas in 1974 (his vision of a "New Society" was regarded as Socialist whimsy) and then, like a female Pygmalion, manipulated her protégé, M. Jacques Chirac, into the Prime Ministership and the Paris town hall.

The break with M. Chirac—she was apparently becoming too extremist for him and the party barons—left her with no political base. This is what she is now trying to reconstruct in

a virtually single-handed campaign based mainly on a visceral antagonism to Communism and what she regards as "wooliness" in every sphere of French foreign affairs.

She has made a masterful transition from the wings to centre stage, becoming an overnight television star in a series of appearances in which she has mixed her talent for finding the jugular with winning feminine charm. But the relish with which she demolishes her victims does not conceal the fact that her politics exist more in destruction than in developing a coherent overall programme.

Unlike the 46-year-old Mme. Garaud, M. Debré, author of the Fifth Republic's constitution, overflows with economic policies. Aged 69, with a distinguished career already behind him (he was Gen. de Gaulle's first Prime Minister),

his hopes of following his spiritual leader into the highest office have dwindled after his failure to rally the party to him last year. But this setback has not destroyed his Messianic conviction that the true apostolic Gaullist succession descends through him. M. Debré's prophetic warnings of doom, delivered with a tremolo fervour which occasionally explodes into exasperated rage, conjure up a vision of France given over to laxity and despair, sinking into banana republic economies, and lacking in backbone in the fight against world Communism.

Under him, France would be put back to work. He would protect industry where necessary, hit the Japanese where it hurts, impose a wages agreement, stand up to the Russians, and persuade his countrymen to reproduce more (in wedlock, of course).



President Giscard d'Estaing interrupted his election campaign schedule in Corsica to visit Notre Dame de Misericorde hospital, where he comforted the seven people injured by the airport bomb, inset. At the airport, firemen and investigators search the debris.

Canadian constitution move fails

By Victor Mackie in Ottawa

CANADA'S federal Government has rejected a compromise proposal by the Premiers of eight provinces for the reform of the country's constitution.

In a public ceremony to demonstrate their united front against Ottawa, the eight signed an agreement on Thursday calling for the "patriation" or the return from Britain of the British North America Act, which serves as Canada's constitution, but without the charter of rights proposed by Mr. Pierre Trudeau, the federal Prime Minister. The provinces believe that the charter of rights would impinge on their powers.

They also put forward an amending formula which would allow provinces to opt out of future amendments, including parts of a charter of rights, by a simple majority vote in the provincial legislatures.

Mr. Sterling Lyon, Premier of Manitoba, as chairman of the conference, described provincial proposals as simply "asking Britain only to send our constitution home" with an amending formula he described as "flexible and realistic."

However, the package was rejected by Mr. Jean Chretien, Federal Minister of Justice, in a hastily-called Press conference, he scoffed at the proposal as representing "sovereignty association in instalments."

Mr. Rene Levesque, Premier of Quebec, strengthened by his recent electoral victory, had apparently insisted on re-drafting several key sections that other Premiers had agreed informally.

Later, Mr. Trudeau rejected firmly provincial proposals, and said they represented "a victory for those who want to move Canada slowly towards disintegration."

Oil funds lead record \$17.5bn inflow into Japan

BY RICHARD C. HANSON IN TOKYO

A RECORD \$17.5bn in foreign investment, much of it oil money, poured into Japan during the fiscal year ending in March, according to a balance of payments report released yesterday.

The inflow of capital to stocks and bonds was largely responsible for a sharp improvement in the country's overall balance of payments position. The overall payments deficit was nearly in equilibrium compared with a record deficit of \$19bn in the previous year.

Last year's rush to invest in Japan coincided with a quick turnaround in the country's trade performance. This reduced the current account deficit to \$7.129bn—or about half the previous year's record \$13.853bn deficit.

But, the recovery has been clearly at the expense of Japan's

major trading partners. On a customs clearance basis, the Japanese surplus with the U.S. widened to \$7.6bn from \$6bn. The surplus with the EEC nearly doubled to \$9.7bn (\$5.5bn).

The figures show that nearly one-fifth of Japan's total exports last year were cars and trucks, items which have raised tempers in both the U.S. and Europe.

Trade relations with Europe have reached the lowest ebb since before the second oil crisis. This is only partly due to the size of the overall deficit the EEC runs with Japan. The more vexing problem appears to be that highly competitive Japanese products have taken substantial shares in a number of highly sensitive markets. These include cars, televisions and machine tools.

\$14bn Gulf loan for Iraq

FOUR GULF ARAB oil producing states have pledged a total of \$14bn in loans to Iraq, according to the Kuwait newspaper Al Rai Al Aam.

The newspaper report followed Wednesday's presentation to the Kuwaiti Parliament of a Government-sponsored bill to lend Iraq \$2bn interest-free to rebuild its economy damaged in the seven-month war with Iran.

The Kuwaiti newspaper quoted sources in Abu Dhabi as saying Saudi Arabia had pledged \$6bn, Kuwait \$4bn, the United Arab Emirates \$3bn and Qatar \$1bn.

Before the outbreak of war last September, Iraq was ex-

porting 3.2m barrels a day and enjoyed a foreign exchange reserves estimated at \$20-30bn. Because of damage to facilities and the closing of the Gulf route, Iraqi exports are now running at under 900,000 b/d through two pipelines to the Turkish and Syrian coasts.

In the next two months, Iraq plans to increase exports through the Trans-Syrian pipeline for an overall export level of 1.2m b/d.

Despite the war, Iraq has been keen to maintain its development effort at pre-war rates and has awarded a number of construction contracts. Imports of consumer goods have not diminished.

After a two-hour meeting, Mr. Bettelheimer announced the Communist Party's opposition to both the Government's measures and to the continued existence of the present administration.

Communist opposition may have been the smooth passage of the new measures through Parliament. The only good news for the Government was a 1.4 per cent drop in the inflation rate in March. But the annual rate is still 20.1 per cent and a record increase in wages caused by the triggering of the indexation mechanism is certain next month.

working on the mine's expansion projects would not be affected by the strike.

Early last year El Teniente workers staged a two-week strike following the failure of negotiations with Codelco management over a new contract. According to Chilean labour law, workers may hold strikes of no more than 60 days' duration. After this period they must either accept management's final offer or consider themselves dismissed.

However, contract labourers

Rome to reduce borrowing by £2.2bn

By James Buxton in Rome

THE Italian Government has finally announced, in diluted form, its long-awaited economic measures designed to complement the devaluation of the lira and tightening of the credit squeeze nearly a month ago. They are aimed at reducing inflation and encouraging exports.

The measures, decided by the Cabinet late on Thursday, will cut the public borrowing requirement by £5,000bn (£2.2bn) by a mixture of spending cuts, higher charges and higher contributions.

There is to be substantial financial help for the steel industry, including the provision of £2,000bn worth of new funds for the debt-ridden state holding company Finisider, and assistance for other industries, as well as measures to help export promotion.

But the Government has put off, at least until next month, increases in electricity and telephone charges, and petrol prices. It has also ensured that the higher charges it is imposing for health services and the higher contributions for social security do not fall on the lower paid.

This has been done in the continuing hope of reaching an agreement with the trade unions on modifications to the Scala mobile wage indexation system. The three major unions failed, after more than a week of intense negotiations, to agree on a common position on this issue.

But at a meeting with Sir Arnold Foran, the Prime Minister, and his economic ministers on Wednesday night, the two sides agreed to meet again early in May.

For the moment, however, inter-union relations are bad because of 10 days of arguments, in which the Communist Party oriented CGIL union refused to shift from its hardline on the Scala mobile.

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However, contract labourers

Polish farmers win fight for union

BY CHRISTOPHER BOSINSKI IN WARSAW

THE POLISH authorities have finally agreed to recognise the right of the country's 3.5m private farmers to organise their own trade union. The farmers' union will be registered by May 10, according to an agreement signed yesterday in the city of Bydgoszcz.

The concession came after a final round of talks between Mr. Stanislaw Ciosek, the Minister responsible for relations with the trade unions, and private farmers who have been occupying a building there since March 16.

This means that the Polish Party leader, Mr. Stanislaw Kania, who has been strongly

opposed to the union, has been forced by public pressure to change his stance. The organisers of the union claim a membership of around 1m, and they have been seeking registration since the autumn. The breakthrough came at the end of March, when Solidarity included the demands in a list of postulates backed by a call for a general strike.

On March 30, Solidarity negotiators led by Mr. Lech Walesa, forced the Government to agree to the demands. It had also been vigorously pressed by the head of the Catholic Church, Cardinal Stefan Wyszyński, at a three-hour meeting with the

Premier, General Wojciech Jaruzelski. One powerful opponent of the recognition has been the Soviet Union. Moscow claims the union will minimise any hopes of cutting down the private farming sector in favour of the state sector, which farms 20 per cent of the land.

But the Polish leadership evidently decided that the need to avoid further conflict over the issue and to boost farming output outweighed the dangers of opposition put up by Poland's neighbours. The decision will improve the political climate in the countryside, and, taken together with recent considerable

price increases for agricultural goods paid by the state to farmers, should increase output. Such growth is essential if consumer food supplies are to be increased and dependence on grain imports, funded by costly hard currency credits, be reduced.

Planners are also hoping the workers, especially those who are in industry and hold land, will leave their industrial jobs and concentrate on farming. The decision to register the union will create the necessary feeling of stability for the future, for such a shift back to the land to be a realistic prospect.

Steel curbs agreement likely

BY JOHN WYLES IN BRUSSELS

LEADING European steel-makers remain confident of agreeing on voluntary production curbs following a further meeting in Luxembourg this week.

Earlier, the organisation which groups the European Community's 15-largest steel-makers, said that draft conclusions covering its main body of the emerging agreement may be sent to the European Com-

mission in the next few days. The quotas under negotiation among the steelmakers cover several product categories. Before the most recent meeting last Thursday, the companies had agreed on quotas for heavy plate and heavy sections and were close to a deal on the largest product group, coils and rolled strips.

The aim of the talks is to raise and to stabilise prices which

have been under constant pressure because of price cutting. At a meeting on April 9, Eurofer agreed to aim for a 10 to 15 per cent increase in prices from July.

Reuter reports from Luxembourg: Estel Hoogovens, the Dutch steel operations of Estel Hoogovens, plans another six weeks short-time working at its Limburg plant from April 22.

Bombers strike in West Berlin

A bomb exploded at a West Berlin research institute and terrorist sympathisers clashed with police in three other cities yesterday following the death of Siegfried Debus, a Red Army guerrilla on prison hunger strike. Riots after Debus's death, 25 jailed terrorists from the Red Army faction, and the Second of June Movement ended a two-month hunger strike. AP/DJ reports from Bonn.

U.S. 'should revive missile cover system'

BY DAVID BUCHAN IN WASHINGTON

THE U.S. should reactivate its sole, and now abandoned, antiballistic missile system to protect a big early warning radar site in North Dakota, Mr. Casper Weinberger, Defence Secretary, has been advised by his top strategic expert.

Mr. Seymour Zeiberg, the deputy Under-Secretary for Space and Strategic Systems, said yesterday no decision had been made. He had merely "floated" the idea, which

would not involve necessarily breaking the 1972 ABM treaty between the U.S. and the Soviet Union.

That permitted each superpower ABM systems at two sites. Two years later this was amended to one site, with the Russians choosing to protect Moscow and the U.S. its Minuteman force at Grand Forks, North Dakota. The Grand Forks ABM system

operated for less than a year, before being closed in 1976. The Zeiberg plan would revive it more for a nearby air force radar warning site than to provide cover for the minutemen missiles.

However, U.S. revival of its ABMs could have major implications. It would change U.S. policy of relying solely on offensive weapons as a deterrent to the Russians.

Zaire Premier quits

Mr. Nguzu Karl-Lond, Zaire's Prime Minister, resigned yesterday.

Bermuda pay protest

About 1,100 Bermuda Government and hospital workers are on strike in protest at pay conditions. Our Bermuda Correspondent reports.

Palestinians killed

Israeli troops on the Lebanese border yesterday shot down a hot-air balloon carrying two Palestinians. Both were shot dead. Our Tel Aviv Correspondent reports.

Chilean copper miners to strike

BY MARY HELEN SPOONER IN SANTIAGO

APPROXIMATELY 10,000 workers at El Teniente, Chile's second largest copper mine and the largest underground mine in the world, have voted to go on strike beginning next Tuesday.

The vote showed that over 97 per cent of workers in six of El Teniente's eight labour organisations had rejected the Chilean state copper corporation, Codelco's, final offer of a 2 per cent wage rise over the next two years. Earlier, El Teniente's other two labour

unions, which represent workers at the complex's smelting plant, voted to reject the offer.

El Teniente, located 82 km south of Santiago, produces 600 to 800 tonnes of fine copper daily and is one of four mines owned by Codelco. The company's spokesmen estimate losses of as much as \$1.5m per day of strike, but indicated that workers would not be brought in from outside El Teniente to keep the mine functioning.

However, contract labourers

working on the mine's expansion projects would not be affected by the strike.

Early last year El Teniente workers staged a two-week strike following the failure of negotiations with Codelco management over a new contract. According to Chilean labour law, workers may hold strikes of no more than 60 days' duration. After this period they must either accept management's final offer or consider themselves dismissed.

However, contract labourers

Hugh O'Shaughnessy assesses the unexpected reaction to the Anglo-Guatemala accord

Why diplomatic triumph led to riots in Belize

THE PATIENT diplomacy of Mr. Nicholas Ridley, the junior minister at the Foreign and Commonwealth Office, paid off last month when Britain and Guatemala came to agreement on the future of Belize. But no one in Britain or Central America imagined the agreement would produce the effects it did.

Mr. Ridley had triumphantly convinced the Guatemalans to recognise what they should have recognised decades ago, that their longstanding but legally shaky claim to sovereignty over much of the British colony of Belize (formerly British Honduras) would have been much better buried and forgotten about. Guatemalan arguments about what Charles III of Spain may or may not have intended in the late 15th century, when the whole region was part of a declining Spanish empire, had to give way before present-day reality: 140,000 Belizeans, who had lived under the British flag all their lives, wanted independence, and desired no part

of the murderous political instability of their Guatemalan neighbours. They wanted to continue trading and growing their traditional crops of citrus and sugar in a small country about the size of Wales.

Whitehall expected spas-

mod rioting in Guatemala City as ultranationalists there protested at what they considered a sell-out of Guatemala's rights to Belize by the Government of Gen. Romeo Lucas, and quiet satisfaction in Belize, where the population could look forward at long last to independence without too much of a threat from their Guatemalan neighbours.

The Belizean voters in the under-populated territory, Britain's last sovereign foothold on the American continent, had in November returned to power Mr. George Price, their long-serving Prime Minister, and his People's United Party,

with a big majority of 13 of the 18 seats in the House of Representatives in Belmopan, the colony's tiny futuristic capital. In the event, Guatemala City stayed calm, recording only the usual toll of nightly political murders—the virtual stock-in-trade of that turbulent capital.

While the Belizeans rioted, the Guatemalans looked on in bewilderment, puzzled at why their neighbours should protest at apparently getting the best of a bargain which was likely to bring them to independence by the end of this year.

Mr. Ridley had virtually ensured that Belize would move to independence by September and had added that British troops would remain to assist the Belize Defence Force if Whitehall perceived any continuing threat from the Guatemalans.

The strikes and looting have died away in Belize, a constitutional conference was concluded in London last week (April 14), and Britain and Guatemala meet next month to tie up the loose ends left in last month's bilateral outline agreement.

In London the inquest goes on about the rioting. Was it caused by real objections to the minor concessions Britain made to allow Gen. Romeo Lucas's regime in Guatemala City to save face?

Was it because the local traders did not want to face the prospect of the eventual withdrawal of British troops after independence and the loss of

revenue which that implied? Or was it just that Guatemala has been such a bogyman for so long for the Belizeans that they would reject any deal with the neighbouring dictatorship, whatever the terms?

Whatever the reason, Mr. Ridley still intends to meet the representatives of the Guatemalan regime next month to complete the Anglo-Guatemalan agreement and Britain still wants to divest itself of its less-than-prosperous Central American colony before the autumn is out.

ful," but it seems that little progress was made towards drawing up a definite settlement plan for Namibian independence.

Dr. Crocker did not meet Mr. P. W. Botha, who was reportedly offended by the American's earlier statement that he did not equate the black nationalist South-West African People's Organisation (SWAPO) with Russian imperialism.

Mr. Price:

...and then came
"Patou pour Homme"

JEAN PATOU

UNIT TRUST AND INSURANCE OFFERS

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UK NEWS

Quarterly figure for construction up by 14%

By Andrew Taylor

CONSTRUCTION orders in Britain rose by 14 per cent in the three months to the end of February compared with the previous quarter according to Government figures published on Thursday.

Orders, however, were 2 per cent lower than in the same period a year ago.

The improvement reflects major contracts placed for the two nuclear power stations at Torness and Heysham. Orders for private sector work also rose during the three months.

The power station orders, worth £530m, raised figures for public works by 49 per cent compared with the previous quarter. They were 26 per cent higher than in the same period a year ago.

Private sector orders, relatively buoyant during 1980, increased during the quarter by 12 per cent compared with the previous three months and by 20 per cent compared with the same period last year.

Public housing orders were 31 per cent lower than in the previous three months and 54 per cent lower than a year ago. However, there have been signs lately that the climate for private house building is improving.

Private housing orders were 12 per cent lower than 12 months ago, but have risen by 27 per cent compared with the previous three months.

London and Counties officials sentenced

TWO OFFICIALS of London and Counties Securities Group, the fringe bank which collapsed at the beginning of 1981, have been given suspended jail terms at the Old Bailey, ending a £5m fraud trial.

Fraud squad officers from Scotland Yard spent seven years on the case, which arose from the group's sudden failure in 1973.

Nine people, including some senior officials, have been brought before the Old Bailey in three separate trials.

Gerald Caplan, 49, a barrister, who was the group's chairman and managing director, and was named as an alleged fraud conspirator in the Old Bailey trials, is still in Los Angeles awaiting the outcome of his appeal against extradition.

Sentencing the two London and Counties officials, Mr. Justice Talbot said they were "dragged down" by Caplan.

He told Brian Kendall, 47, and Ian Green, 43, "I am quite satisfied each of you took part in the conspiracy because you were under the influence of a stronger man."

Kendall, of Hatfield, Herts, and Green, of Whitestone, North London, who were found guilty by a jury of conspiring with Caplan to defraud, were given 18-month jail sentences, suspended for two years.

Woolf Perry, 58, allegedly Caplan's right-hand man, of Mill Hill, North London, was taken ill at the trial and was acquitted of conspiring with Caplan to defraud.

Two senior men were given jail sentences, one of them suspended, when they changed their pleas to guilty earlier in the trial.

Arthur Pepperell, 53, a financial consultant, was jailed for two years after admitting the theft of £2.4m from London and Counties, as well as forgery, falsifying a document and obtaining pecuniary advantage.

Brian McMenamy, 42, Caplan's personal assistant, was given 18 months, suspended for two years.

Tory challenge on petrol tax rise

BY IVOR OWEN

GOVERNMENT WHIPS have been warned to expect a new challenge, when the Commons re-assembles after the Easter recess, from rebel Tory backbenchers opposed to a 20p increase in the duty on petrol and derv imposed in the Budget.

The challenge will be mounted when the relevant clause in the Finance Bill is considered with the other most strongly contested provisions, at the committee stage, taken on the floor of the House.

The Tory rebels want the increase in duty halved to 10p.

An amendment to achieve this has been tabled already.

Treasury Ministers have been told by the whips that most of the pressure is being exerted by MPs from rural areas, where the decline in public transport has left no alternative to car travel. If their votes follow their sentiments, the Government could be in danger of being defeated.

Sir Geoffrey Howe, the Chancellor of the Exchequer, seems to have made little impact with his repeated warnings that all the £12bn, which the 20p increase is expected to produce in a full year, is needed and that there is no room for a concession.

There is little evidence so far to support ministerial hopes for a change of heart among the rebels.

The rebels claim to have new recruits. They say they are in a position to cause more damage than that inflicted at the end of the Budget debate when, with eight Tory backbenchers voting with the Opposition and more than 20 abstaining, the Government's majority slumped to 14.

In another gesture of defiance, the leading rebels have also urged the Chancellor to consider that, should the amendment limiting the increase in the duty to 10p be carried, it could not be implemented until the Finance Bill becomes law in July.

By then, the 20p increase would have been in operation for more than four months, and the "hole" in the Budget would be significantly smaller than the £600m figure which has featured so prominently in the arguments used by the Chancellor so far.

M3 increases by 0.7%

BY PETER RIDDELL, ECONOMICS CORRESPONDENT

STERLING M3, the broadly defined money supply, increased by 0.7 per cent on a seasonally adjusted basis in the month to mid-March. Bank of England figures show.

In the last three months sterling M3 has grown at an annual rate of 9.7 per cent compared with the target range of 6 to 10 per cent for the period from February 1981 to April 1982.

The narrower monetary aggregates (especially non-interest bearing components) have been rising faster than sterling M3 in recent months following the cut in interest rates.

But M3 rose by 1.3 per cent last month. This was bigger than the increase in Sterling M3 resulting from a £474m jump in UK residents' deposits in foreign currencies.

Among the counterparts to sterling M3, central government

MONETARY GROWTH		
Change in month to mid-March		
	£m	per cent
M1	+ 281	+1.0
Sterling M3	+ 472	+0.7
M3	+ 946	+1.3
Bank lending to UK private sector	+1,164	—
Sales of Government debt to non-banks	1,772	—
Domestic credit expansion	892	—

Source: Bank of England.

borrowing was £775m, seasonally adjusted. About a third of this was lent to the rest of the public sector, whose borrowing from other sources, net of non-bank debt sales, was £110m.

Net purchases of central

government debt by non-bank financial institutions and by the public were very large at £1,770m with net purchases of gilts £1,350m. National savings sales were £244m, making a total of £1,770m in the last three months.

Lending in sterling to the private sector jumped by £1,164m last month. This was probably distorted by arbitrage, that is borrowing in order to deposit at a profit elsewhere in the banking system. Bank acceptances held outside the banking system fell by a further £130m.

On balance, sterling lending last month seems to have been somewhat above the trend of recent months, according to the Bank.

Lending in sterling overseas rose by £614m, and combined with negative external and foreign currency influences, to push up sterling M3.

Wedgwood cuts 600 jobs at two Stoke plants

LEADING POTTERY manufacturer Wedgwood is to make a further 600 "redundant", bringing the total to about 1,600.

The group is to close two earthenware plants in Stoke on Trent and concentrate production at other sites in the area. The company said the redundancies were part of a programme to reduce costs to keep prices competitive.

Unfortunately the scheme is likely to result in some 600 redundancies within the division. It is hoped to reduce this figure as the scheme is implemented in consultation with the trade union.

Standard, Telephones and Cables is to close its factory at Enniskillen in Northern Ireland with the loss of more than 300 jobs. This is in addition to the 350 job cuts STC announced in January at its main plant at Monkstown, near Belfast.

The Enniskillen plant, which manufactures the older electro-mechanical type of telephone switching equipment, will cease production by the end of next year.

The Northern Ireland Department of Commerce is helping STC to find a tenant for the factory. A brochure in five languages will be distributed by the department's overseas staff.

About 70 jobs are likely to be lost at Donaghadee Carpets, a Carrington Viyella subsidiary, which employs almost 400 in County Down.

Carreras Rothman, Britain's third largest cigarette manufacturer, is to shed about 200 jobs at its Essex factories and is speeding up a plan for 400 voluntary redundancies at its Belfast plant by the end of the year.

Most of the Essex redundancies will be caused by the closure of the small Rayleigh factory. The company hopes redundancies will be voluntary. Rayleigh is a satellite of the Basilston factory where faster machinery and new methods of group working have been introduced with union agreement.

Under a scheme begun 18 months ago, the voluntary redundancies at Belfast were to have been spread over four years.

The Imperial Tobacco Company and Gallaher, the two leading cigarette manufacturers, have put 13,500 production workers on unscheduled holiday or short-time working negotiating its closed shop after the Act came into force last October rather than before. As things were, the Sandwell shop was introduced last September and its Nalco members voted by only 810 to 671 in favour of it.

Cases like that of Miss Harris, or that of the British Rail employees now being fought out in the European Court, are relatively rare. In the great majority of instances unions do not insist on actual 100 per cent membership, extending some licence to convinced non-union members.

That, of course, has not prevented the closed shop from remaining as it presumably always will—one of the most hotly contested issues in British political life.

Concern at MacGregor role in privatisation

By Alan Pike

UNION LEADERS are concerned that Mr. Ian MacGregor's chairmanship of the British Steel Corporation is to be judged by his ability to return state assets to the private sector.

Mr. Bill Sims, general secretary of the Iron and Steel Trades Confederation, said yesterday it was "most surprising" that the Government had made the increased privatisation of the industry part of the criteria for assessing Mr. MacGregor's performance.

Under the arrangements on which Lazard Freres, the New York investment bank, released Mr. MacGregor last year to serve as BSC chairman, an independent review committee has to monitor the corporation's progress. This will determine how much of a possible £1.15m—£1m in addition to £675,000 already paid—Lazard Freres receives in compensation for losing Mr. MacGregor.

The extent to which BSC has been privatised during Mr. MacGregor's chairmanship is one of the four main areas which the review committee will take into account under criteria announced by the Department of Industry this week.

"We were told last year that Mr. MacGregor's job was to make BSC more successful," said Mr. Sims. "There was no suggestion that he had been told one of his objectives must be to transfer public assets to the private sector."

Talks have been in progress for some months between BSC and several private steel producers on the creation of a jointly-owned company to rationalise engineering steel production. This is worrying trade unionists in both sectors.

Private-sector workers have BSC is trying to drive them out of business, while those in BSC see it as a step towards de-nationalisation.

BL warns on sports car output

By Arthur Smith, Midlands Correspondent

BL has warned union leaders that production of the TR7 sports car might be suspended indefinitely from September.

Production of TR7s and Rover saloons is halted at Solihull because of a strike by 1,500 assembly workers who walked out last Wednesday in protest at disciplinary action against a worker who refused a management instruction to change jobs.

The company last night insisted that no decision about the future of the TR7 had been taken. Yet the warning given to shop stewards could herald the complete withdrawal of BL from the once lucrative sports car market.

Such a move would undermine BL's sales network in the important U.S. market and raise a question mark about the future of 1,100 jobs at its Speke plant, Liverpool, which supplies components for the TR7.

BL said that because of a review currently under way of TR7 production and sales, component suppliers had been told it was impossible to give details of output schedules beyond August.

The date is significant because sports car sales are highest in the summer months. But it is clear that there are problems in the U.S. market, which accounts for about 60 per cent of annual TR7 output. High exchange rates mean significant losses on TR7 sales.

Last year, Triumph sports car sales in the U.S. dropped from 14,559 to little more than 10,500.

Police keep low profile in Brixton

By Lisa Wood

Police were keeping a very low profile in Brixton yesterday, but New Scotland Yard said there were adequate police available should further trouble arise.

Police leave for the whole of the Metropolitan Police area has been cancelled over the holiday weekend, it is believed.

There were few people in Raiton Road yesterday where the riots started last weekend. The only large assembly in Brixton was a church procession comprising a multi-racial congregation carrying a large wooden cross and praying for peace.

The Brixton Defence Committee, which was established last weekend to co-ordinate responses to the riots by Brixton's community leaders, made no statement yesterday.

On Thursday, it announced that it had no intention of holding a rally in Brixton this Sunday.

London ambulance workers call for national strike plan

BY PAULINE CLARK, LABOUR STAFF

LEADERS OF London's 2,200 ambulance workers have called on their unions to start national strike action if they are refused a substantial improvement on a 6 per cent pay offer which has been tied to Government cash limits for Health Service pay rises this year.

The capital's 78 ambulance service stewards reached their decision at a three-hour meeting on Thursday after receiving a "massive" vote rejecting the offer as a result of their own ballot of London members.

The rejection is the first indication that ambulance workers may be ready to become the first Health Service group to take on the Government in a national confrontation over pay.

A country-wide ballot of Britain's 18,000 ambulance drivers and operational staff is being organised by the four main unions representing the group. The result will not be known until later this month.

The national ballot is making it clear that, if ambulance workers reject the offer, they will effectively sanction industrial action. It is believed that a substantial number of members in the 13,000 strong ambulance group represented by the National Union of Public Employees have indicated their

intention to reject the offer. The results of the London ballot showed 371 votes in favour of the cash limits offer and 1,831 against. Of the vote for acceptance, 170 favoured the option of a 6 per cent rise over 12 months, while 201 preferred the alternative offered of 7.5 per cent over 15 months.

A ballot on a similar offer to hospital ancillary workers, the largest Health Service group, resulted last week in majority acceptance of the 15-month deal.

The London Ambulance service conveners said they would call on negotiators to try to secure a substantial improvement in the latest offer should the national ballot also reject the alternatives.

The motion passed by the conveners said that should the national negotiators then fail to secure an improved offer, "we call on unions to declare an official dispute. Such action should take the form of 24-hour strikes on a national basis."

The ambulance workers are asking for a pay rise which would recognise them as a third arm of the emergency service, alongside police and firemen.

The last September received a 21 per cent pay increase. Firemen were awarded an 18.8 per cent rise in two stages last November.

Union clash likely over state funds for ballots

BY CHRISTIAN TYLER, LABOUR EDITOR

THE STAGE has been set for a bitter controversy at the Engineering Union's annual policy-making conference at the end of the month over the use of Government money to fund election ballots.

Six of the 26 divisions of the engineering section of the Amalgamated Union of Engineering Workers (AUEW) have tabled motions calling on the leadership not to take the money.

Many others want the union to oppose "in its entirety" the legislation in which the provision of state aid is enacted—the Employment Act 1980.

But the union's seven-man executive has, as expected, put down its motion for debate asking for authority to apply for the money for internal elections, of which there is a particularly large crop this autumn.

The executive's motion asks the committee to say that there is "no objectionable condition" attached to the Act's provision, and that it does not impinge on the union's rules.

AUEW leaders expect to command a majority of the delegates to the national committee meeting in Eastbourne—perhaps 48 of the 91—and therefore to get the necessary approval.

If they are right, the union could face suspension from the TUC, many of whose affiliates see the ballot money issue as a test of any union's attitude to the

rest of the legislation. The Bank, Insurance and Finance Union last week voted at its annual conference not to take the money.

Another important political issue at the conference will be the future of the Labour Party's system of electing a leader and deputy leader.

The AUEW's moderates hope to convert the union's 40 per cent stake in the electoral college into one of 50 per cent for the Parliamentary Labour Party. But the only two motions down on the agenda on this issue say MPs should get no more than 30 per cent of the college, as at present.

If the union is to cast its 900,000 block vote for the change which the executive wants at the autumn party conference, then both these motions will have to be defeated.

A similar problem confronts the moderate Shopworkers' Union at its conference the same week.

The rest of the agenda is dominated by the state of the economy and unemployment. On pay, two divisions are asking for the national engineering agreement, which sets minimum rates, to be dropped entirely in favour of plant bargaining.

Others seek the present minimum skilled rate of £70 a week to be increased to sums ranging from £110 to £150 a week, and the unskilled rate of £55.60 to be raised to £100 a week.

Print workers accept 10%

PRINT WORKERS in the Society of Graphical and Allied Trades have voted to accept a 10 per cent pay offer from the British Printing Industry Federation (BPIF).

SOGAT, with 110,000 members, is the largest of the three print unions. The others—the National Graphical Association and the National Society of Operative Printers, Graphical and Media personnel—are balloting their members on the offer.

Under the deal, which

covers the general printing trade, workers will receive rises on minimum basic rates of between 26.80 and 27.50 a week, taking the top rate to £88.

Mr. Bill Keys, SOGAT general secretary, said the settlement states that no full-time employee shall earn less than £74 for a standard working week.

Under the national agreement, hours were reduced to 39 from January and will go down again from July 5, 1982, to 37½.

Planning strategy urged

BY JOHN LLOYD, LABOUR CORRESPONDENT

LABOUR PARTY and trade union leaders have revived proposals to establish a National Planning Commission, under a future Labour Government, to take charge of British industrial policy and co-ordinate the work of other planning agencies such as the National Economic Development Council.

The commission, first proposed in Labour's programme of 1976 but never developed by the then Labour Government, is seen as a prerequisite for reversing the UK's relative decline, and creating employment in at least some sectors.

This new approach to planning was discussed at a meeting on Thursday of the Trades Union Congress-Labour Liaison Committee's sub-committee on industrial democracy and planning. The two issues of industrial democracy and planning are seen as twin pillars on which a future Labour strategy would be built.

A document laying out a new approach to planning which formed the agenda of Thursday's meeting, and on which there was general agreement, suggested that both the commission and the National Investment Bank should play crucial roles. The bank, the document says, "will clearly need close links with the commission and the National Enterprise Board."

The paper—drawn up by the

sub-committee's joint secretaries, Mr. David Lea, assistant secretary of the TUC, and Mr. Geoff Bish, head of the Labour Party's research department—assumes that the next Labour Government will:

● Pursue a macro-economic strategy of refutation as part of a return to low levels of unemployment;

● Institute joint control of "wider areas of decision-making in the enterprise."

The two key tasks for planning, it argues, are in the shorter term to eliminate constraints to economic expansion—for example, finance, manpower, raw materials and infrastructure—and in the longer term, to reverse industrial decline.

"This will inevitably involve the re-structuring of sections of British industry, and will be geared to improving Britain's industrial performance in the face of international competition. Many of our main competitors, such as France and Japan, have a detailed and effective planning system which has allowed successful concentration on particular sectors of the world market."

The document does not argue for wholly centralised planning, saying that this "might be inconsistent with the need to respond rapidly to changes in the industrial and economic environment."

Christian Tyler looks at the Sandwell closed shop affair

The political and industrial effects of Joanna Harris

OF ALL trade union issues, none has excited so much political passion in recent years as the closed shop, involving as it does an explicit conflict between individual freedom and collective organisation.

Two contradictory events this week have brought the closed shop back into the news. The first was the decision on Wednesday night by members of the National and Local Government Officers' Association at Sandwell to support a closed shop agreement with the local council.

The second—scarcely reported—was the publication of evidence that some companies are setting up closed shops without regard to the Employment Act, 1980.

Local authority closed shops are prone to come and go according to which political party is in control. In this respect they are not typical of closed shops in industry generally, which have spread regardless of legislation in the past 10 years and which are now estimated to embrace about 45 per cent of manual workers.

The Sandwell decision is unusual in that it follows a highly-publicised and successful national campaign on behalf of a council worker who lost her job when she refused to join the union. Miss Joanna Harris, a 21-year-old chicken inspector, is the Jeanne D'Arc of those on the Right of the political spectrum who argue that the Government's legislation does not go far enough, and who wish to embarrass Mr. James Prior, the Secretary for Employment.

Miss Harris's campaign was supported by the Freedom Association, which as the National Association for Freedom last achieved national fame for its part in the Grunwick affair. The association duly conferred on Miss Harris a "freedom award" in the presence of the Prime Minister at a dinner last week.

The Sandwell episode may compel other local councils and other branches of Nalco to think twice before signing closed shop agreements. There is some evidence that the Employment Act has already had that effect more generally.

On the other hand, Nalco membership has actually been rising—against the trend—since town hall staff seek refuge against unaccompanied job security caused by the Government's financial disciplines.

Closed shops for manual workers' unions—and the Sandwell agreement includes three of those—are not likely to be much dented by the Harris case. Employers, and particularly personnel managers in industry, continue to exhibit an historic ambivalence towards the institution: they dislike it on ethical grounds, but like it for industrial reasons since it brings stability into bargaining.

If the Sandwell case has any fall-out, it is more likely to be political than industrial, especially if Miss Harris does not get her job back. The new Act—which bears Mr. Prior's stamp and accurately reflects industry's own ambivalence—considerably extends the grounds on which non-union members can claim unfair dismissal, while leaving the lawfulness of closed shops untouched.

Organisations like the Freedom Association and the Insti-

tute of Directors, as well as many backbench Conservative MPs, may well feel that Miss Harris has shifted the balance of the political argument in their favour.

The importance of that shift, if it exists, is that both sides of industry are presently being consulted on a Green Paper which includes a reference to the closed shop issue, and the Prime Minister has not ruled out consequent legislation on the next Parliamentary session.

This is a mute reference to the failure of the 1971 Conservative legislation to make any dent on the closed shop, which during the short life of that legislation simply went underground.

History may be repeating itself. A survey on the effects of the Employment Act conducted by the Institute of Directors reveals that although closed shop activity is generally low at present, a number of unnamed companies in the South have concluded agreements without recourse to the secret ballot enjoined on them by the Act. The Act says that unless a

secret ballot has been conducted in which at least 80 per cent of the workers agree to a closed shop, those who are dismissed for not joining the relevant union will be able to plead at an industrial tribunal that they were unfairly dismissed.

The Labour-controlled Sandwell council, if it had been negotiating its closed shop after the Act, came into force last October rather than before. As things were, the Sandwell shop was introduced last September and its Nalco members voted by only 810 to 671 in favour of it.

Cases like that of Miss Harris, or that of the British Rail employees now being fought out in the European Court, are relatively rare. In the great majority of instances unions do not insist on actual 100 per cent membership, extending some licence to convinced non-union members.

That, of course, has not prevented the closed shop from remaining as it presumably always will—one of the most hotly contested issues in British political life.

THE WEEK IN THE MARKETS

Bulls with the upper hand

THE CITY'S first reaction to a Budget is often wrong—and this year is no exception. When the Chancellor set down after his statement on March 10, the general view was that his package would be good for gilt-edged and bad for equities—and the next day, the FT Industrial Index fell by 14.3 to 470.0.

This Thursday, little more than five weeks later, the index closed very nearly 100 points higher at 568.5. A fifth of this increase had come on that single day, as jobbers who had been preparing themselves for the holiday weekend were caught short by a wave of buying.

Over the same period—since the day after the Budget—the FT Government Securities Index has gone nowhere.

After a near vertical rise in share prices over such a short period in time, some form of reaction seems inevitable, sooner rather than later. But the bulls certainly have the upper hand at present and no

LONDON
ONLOOKER

where is enthusiasm more obvious than in the manufacturing sectors of the stock market.

Even companies with barely covered dividends are on single figure yields these days, and those with an assured dividend payment are yielding up to 10 points less than long-dated gilts. There must be much bewilderment in Birmingham.

Heavyweight engineers

Not many UK engineering companies managed to improve their profits last year but two major exceptions. Hawker Siddeley and Northern Engineering presented their figures this week. Hawker's profits before tax was up 5 per cent to £113m and Northern's advanced nearly 44 per cent to £26m, still

short of the £30.5m made in 1978.

Progress for both companies came substantially in overseas markets, despite the pressure of sterling. Northern prospered in South Africa and the U.S. where it made sizeable acquisitions, and Hawker in Australia and the U.S. Hawker suffered, however, from two lengthy strikes in Canada. Turnover of the big Canadian subsidiary was down 8 per cent to £194m.

Northern company had an easy time in the UK. Hawker suffered what it called serious difficulties in automotive diesels, batteries and light electrical products and has taken £6m in rationalisation costs above the line. Northern's UK results were improved by loss reduction in the Reynolds switchgear business worth perhaps £4m—but it had been hoped that losses would have been eliminated there by the end of last year.

Both companies continued to invest heavily. Northern spending £21m in the UK and £25m

abroad, mainly to acquire U.S. electronics companies. Hawker's acquisitions last year reduced net liquid assets to £36m from £84m.

Northern is spending heavily on fixed assets, particularly on the turbine business where it claims to be closing in on the Japanese in competitive terms. The group's overall order intake last year rose by nearly one half before taking into account the boilers for the UK's two new nuclear power stations, which are worth well over £300m.

Both groups have strong balance sheets and should show further profit progress this year although Northern's immediate prospects are probably brighter than those of Hawker.

The shares of both companies have participated in the sharp recent rise in the engineering sector and are about two fifths above their low points for the year, but Northern's 6 per cent yield is well above Hawker's 3½ per cent.

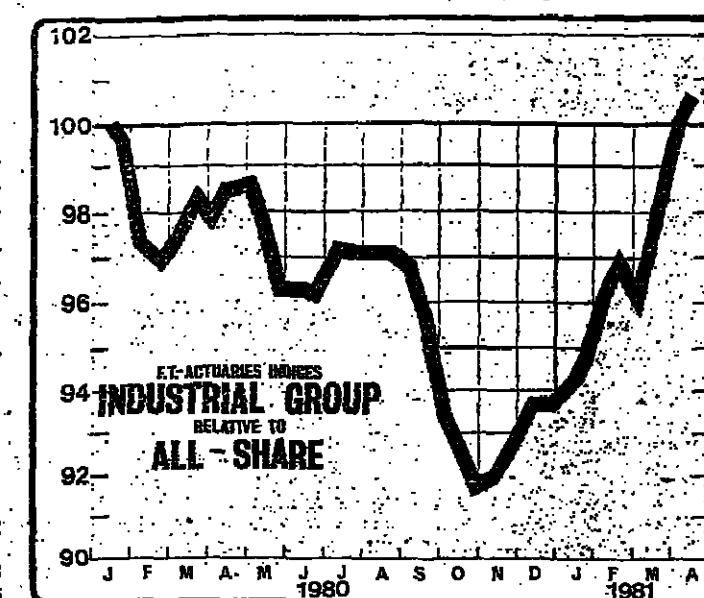
Forte thwarted

Trusthouse Forte is not going stamping at the Savoy, for the time being at any rate. This week, the High Court dismissed its application for an order to convene special meetings of the two classes of Savoy shareholders. TEF had hoped to use these meetings to weave its way around the Savoy's archaic voting structure, and so secure control of the company in the face of great hostility from the defending Board.

TEF has been granted leave to appeal against the judgment, and has always made it clear that it would consider an outright offer for the Savoy if it failed in the courts. The market is certainly expecting further action. The shares closed the week at 188½—compared with 125 before Sir Charles Forte made his first move. Just a couple of days earlier, the Savoy had disclosed that a sharp fall in the number of overseas visitors had led it with a loss of £1.8m in 1980.

London Shop row

In a week when Laing Properties has come to the market



with a £20m rights issue, London Shop Property Trust has come under heavy fire from its largest shareholder, McLeod Russell, for its £4.87m issue.

Rights issues from property companies have become increasingly common in the past few years. Although it is questionable whether diluting net assets in this way is in the best interests of shareholders, it is very rare for a major shareholder to oppose an issue of shares so publicly.

Not only has McLeod Russell urged other shareholders to reject the rights issue at an extraordinary meeting on April 24 but it has given a warning that it may sell its own 20 per cent stake if it does not get its way.

McLeod, the tea plantation to property group, has chosen to concentrate its strongest attack on London Shop's investment policy of acquiring high-yielding secondary properties.

McLeod contends that London Shop should be concentrating on lower yielding better quality properties. Yet the company does not have the financial muscle to compete with the large institutional investors who are buying prime properties at yields currently as low as 3½ and 4 per cent, the return suggested by McLeod.

McLeod acquired its initial 15 per cent stake in London Shop in a "dawn raid" last December. The rights issue would cost it £1m to take up.

Since December, London Shop's share price has risen from 99½ to 135½ ahead of the rights issue announcement. But if McLeod carries out its threat to depart the scene it would undoubtedly weaken the share price significantly, a fact McLeod has been at pains to stress to London Shop shareholders.

There is still a lot of talking

Cares dismissed

NEW YORK

IAN HARGREAVES

FIRST QUARTER company results, many of them disappointing, poured in this week ahead of the holiday period, but the stock market resolutely held its ground.

The Dow Jones Industrials ended a truncated week back over the 1,000 mark and the broader indices, such as the Standard and Poor 500 also ended in the plus column. Among the Dow averages, only the utilities were lower, reflecting continued upward pressure on interest rates and a mild form of chaos in the bond markets, which utilities depend upon to raise capital.

Economic statistics for the week were not particularly helpful to the market, with retail sales (up 0.1 per cent in March) housing starts and factory operating levels all pointing to a dull second quarter. But the evidence is not all one way on this front, with March industrial production somewhat higher than many economists had projected.

But for corporate America, these are difficult times, especially for the many companies which badly need to borrow long, but cannot do so because of the state of the bond markets; and must therefore continue drawing high-cost bank borrowings to produce working capital. In these circumstances, just to stay level with inflation, currently running in the low double digits is an achievement. Not many of the larger companies which reported earnings last week have succeeded in making it.

The biggest banks came in with generally very poor results. Bank of America was down 19 per cent and Chase Manhattan by 17 per cent. But Chase's stock, for example, ended the week only 25 cents lower. Aluminum Company of America's profits were down by 29 per cent, Goodyear's by 6.3 per cent and Texas Instruments by 32 per cent. IBM managed a 7.1 per cent gain, but that was nearly 5 per cent less than its gain in sales. Warner Lambert, the big drug company announced a large loss, following a \$134m write-down to cover "restructuring"—a euphemism for ditching operations which management has failed to come to grips with.

But the market managed to live with all of these results without registering any great shock (Texas Instruments fell by \$1.50, but even that is not much on a \$121 share price). In short, the market was not surprised, although it was not pleased by Coca-Cola whose share price slithered by almost \$4, to \$35½, when management reported the company would

again be struggling this year to achieve the 12 per cent growth the company used to be able to take for granted.

At the other end of the spectrum, companies which did please the market (Merrill Lynch up 31 per cent, American Telephone and Telegraph up a respectable 11 per cent and American Express, which recovered from a large loss a year ago) had their shares marked up between 50 cents and a dollar.

None did so well, however, as those boosted by rumour. Shearson Loeb Rhoades, the Wall Street investment company, spirited 7 points on the hint of closer ties with American Express, which the market is betting may presage a full scale merger.

The main reason for the market's fortitude in the face of this slow crumbling of profitability in blue chip America is that it has got used to the corrosive impact of inflation. It is relieved that the economy has avoided the collapse which many forecast in the first quarter and it is generally speaking confident that the Reagan economic plan will start to make some impact in the second half of the year, although there is some disappointment that the Administration's tax cuts now look unlikely to be effective before August 1 at the earliest.

Another reason for the market to be stilled, however, is the general uncertainty surrounding the likely immediate course of interest rates. Everyone has now adjusted to the idea that the downward slide of rates, had ended for a while, but there is wide-ranging disagreement upon the April money supply data, which ought to surge if only to seasonal tax payment reasons, which some economists feel may not because of big changes in the way that Americans have been storing their savings.

If the money supply numbers are better than expected in the next three weeks, the potential for more money to move into stocks is high. If, however, short rates go up, stocks could be looking over a precipice.

MONDAY	993.16	- 7.11
TUESDAY	989.10	- 0.41
WEDNESDAY	1,001.71	+12.61
THURSDAY	1,005.53	+ 3.87
FRIDAY	Holiday	

MARKET HIGHLIGHTS OF THE WEEK

	Price Thursday	Change on week	1981 High	1981 Low	
F.T. Ind. Ord. Index	568.5	+17.2	568.5	446.0	Optimism about economic upturn
Bovater	284	+15	286	171	Speculative demand
Bramell (C. D.)	104	+12	106	83	Board's confident outlook
Callender (Geo. M.)	64	+10	64	31	Bid approach
Central Pacific Minerals	110	-30	415	105	Inquiry into share dealings
Glaxo	346	+24	346	242	Half-year results
Haden Carrier	310	+22	310	157	Press comment
Horizon Travel	258	-16	274	126	Fall in holiday bookings
Luniva (Ceylon)	450	+45	450	355	Special dividend payment
Martinair	260	-15	278	208	Disappointing interim figures
Mercury Secs.	245	+15	245	208	Possible sale of Warburg subsidiary
News Intl.	128	+28	128	88	Interim figures
Nova (Jersey) Knt	71	+8	71	47	Broker's circular
Rothmans	86	+54	86	38	Talks with R. J. Reynolds
Southern Pacific Petroleum	48	-12	157	42	Inquiry into share dealings
Telephone Rentals	343	+23	355	250	British Telecom may lose monopoly
Thorn EMI	400	+26	401	282	Video/prospects
United Carriers	165	+21	165	115	Good annual results
GE	702	+17	702	573	Absence of defence cuts

* Suspension price

Smiths' scores

IT IS difficult to rub out an old label but Smiths Industries is successfully eradicating its time-honoured tag as a watch and vehicle equipment manufacturer.

Its interim profits released this week showed a small improvement at a time when most motor component companies are being knocked for six. In the belief that the group will be able to hold the annual total within reasonable sight of last year's level, the shares have been marked up to over 350p recently against the low for 1981 of 256p.

The dividend yield is not very much better than 4 per cent but Smith's ability to develop new markets while containing the worst of its losses by rationalisation in the downturn sectors of vehicle instrumentation, marine radar, and component parts distribution has been widely appreciated.

In the light of the sharp fall in new car registrations and the drop in UK manufacturers' share of the new car market, SI's retreat has been timely, to say the least. And its profits are holding up well. In the half year to January 1981, it made almost £10m pre-tax against £4.2m and the City is confidently expecting profits for the full year of at least £24m against £26.1m in the previous year.

There are many reasons for this resilience but they all add up to the results of a concerted management effort over the last few years to find new markets and technological leadership in growth products. The new medical operations, producing about £3m before tax and interest, are a good example of this approach. Many of these products are sold abroad, often in the U.S. and there the group has been able to counter tight purchasing controls by Ameri-

can hospitals by offering a complete package of blood sampling and analysis kits, containing pre-packed syringes and swabs which SI could demonstrate saved the costly time of specialised medical staff.

All of this is a long way from the instruments, dials and heaters used every day in British Leyland cars and trucks. But the most outstanding difference between Smiths and those companies labouring exclusively in the automotive components market is the performance and potential of the aerospace division.

Aviation produced trading profits of £4.69m against £1.09m in the latest half year—split almost equally between the military and civil markets—and much interest is now focused on when and to what extent the U.S. Marine Corps will order the special version of the vertical jump-jet Harrier, the AV8B. SI's finance director, Alan Hornby, is careful not to get carried away by the possibility of "hundreds of planes and orders worth millions of

pounds." But the Marines want to order 336 aircraft and the value of this fleet, SI has estimated, would be £20m to the group by 1985.

The group has been involved with McDonnell Douglas through the development contract which, given normal circumstances, would almost guarantee SI a slice of the first production order for the F-15.

It has been a source of two important sectors of the group's components markets. The group supplies leading customers such as British Airways and Lufthansa with auto-throttles and performance data control systems, which are vital to fuel conservation.

It has also developed expertise in what the industry calls "head up" displays. These project information onto a lighter pilot's windscreen—rather than forcing him to peer down at the dashboard—which is now considered essential for interceptors moving at over twice the speed of sound.

The group is not abandoning the volume car business, although it is having to adapt to changing technology. Stockbrokers Henderson Crosthwaite, in a recent comment on the engineering scene, found that "the development of vehicle engine control and instrumentation is moving into new fields of micro-chippery which Smiths' rightly sees as other people's and into which it would seem increasingly disinclined to trespass."

SI has trimmed about a tenth of its 17,000-strong workforce through cuts in the automotive and industrial parts activities over the last 12 months and cut the full estimated cost in its last accounts. The loss of about £2m before tax and interest on motor-component production in the latest half year was incurred without the influence of closure, and rationalisation costs.

The group warns that the trading environment "not getting any better and further cuts are possible. But it has not been scared off by the advent of "micro-chippery" even if Mr. Hornby says that "it could be surmised that when a major change in technology occurs, that should be the time for decision making."

But despite the fact that the group accepts that "all the European people will be doing the same thing" it has set up a pilot plant near its North West London base and is supplying a trip computer as an optional extra on the new Mini Metro—which gives a driver details of his fuel consumption and his expected journey completion time. The group finance director maintains that SI "cannot afford to drop out of this market because it must be able to make the technical change to stay in volume car components."

So while SI's Original Equipment exposure has dropped to the point where its turnover represents under a tenth of the group total and despite the tangible strengths of its aerospace and overseas activities, there is a very good chance that drivers who stay loyal to British manufacturers will be planning their journeys and plotting their fuel consumption from a dashboard of SI instruments.

Ray Maughan

Bigger Easter eggs next year?

MINING

KENNETH MARSTON

SPRING may have sprung, as they say, but unless it is my imagination the Easter eggs seem to be smaller this year. Certainly the case as far as the earnings being reported by the mining industry are concerned. The hope is for a second-half 1981 improvement—a reversal of what happened in 1980—which will provide better eggs next year.

The UK-based Rio Tinto-Zinc mining and industrial group started 1980 in fine form, being particularly helped by the firmness of prices for its copper and gold. Earnings rose by 45 per cent to £59.7m in the first half, but the darkening clouds of the world recession changed the picture after that.

As a result, net profits for the full year, announced this week, came out in line with expectations at £155.4m, equal to £1.55p per share, compared with £149.8m in 1979. The dividend total has been raised only by 1p to 16p net and RTZ has warned that earnings will be lower in the first half of the current year.

The share price has taken this in its stride, partly because of the ever-present hopes of a major oil company making a bid for RTZ. At the group's conference this week Sir Anthony Tuke, who is to become chairman after this year's annual meeting, said that no approaches had been made.

Whether there ever will be is a moot point. For one thing, the current share price values RTZ at about £1.20n and any successful bid would, of course, have to be worth much more than that which is a large lump to chew even for an oil major.

While opinions vary, there is also some doubt as to whether a British Government would allow control of RTZ to pass into hands overseas. For one thing, the group's Rossing mine in Namibia—which was the major contributor to last year's rise in profits—supplies vital uranium to the UK while RTZ's other overseas mining operations also represent UK lifelines of raw materials.

In these days when most metals are cheap—some are close to production cost—and in plentiful supply it tends to be forgotten how quickly the picture can change when the world moves out of recession. As a major importer of raw materials the UK would be ill-placed if it lost its grip on supply lines at a time of scarcity.

Indeed, it is the anticipation of revived demand for metals

that is the other factor maintaining the RTZ share price. The group itself is pinning its faith in higher future prices for metals in its plans for production start-ups around 1987 at the £400m Quartz Hill molybdenum mine in Alaska and the huge £1bn Cerro Colorado copper venture in Panama.

Because of the big rise in construction costs new mines will require higher metal prices in order to break even. Cerro Colorado, for instance, will need a copper price in the region of \$1 to \$1.20 per pound compared with the present level of under 90 cents.

The mining industry generally is going to have to raise huge amounts of capital for the next generation of mines. But Sir Anthony Tuke points out that this presents no great problem in the case of a good ore deposit in the right place. In other words he reckons that the mining industry can manage without oil company money and, for that matter, oil company management.

Still having a hard time is the world's leading producer of nickel: Canada's Inco. Because of the over-supply position of the metal Inco has cut production and is offering price discounts. Its sales rose in the first quarter of this year, but they were still below production with the result that unmet stocks increased further to 162m from 155m lbs at the end of 1980.

During the past quarter the group also received lower prices for its copper and precious metals while the ElectroEnergy battery making subsidiary suffered increased losses in line with the subdued market for car batteries.

As a result, Inco's 1981 first quarter earnings dropped to U.S.\$26.8m (£12n) from \$38.9m in the first quarter of 1980 and \$97.5m in the first quarter of that year. And the company does not expect much in the way of improvement until at least the second half of this year.

Looking further ahead, however, Inco with its big ore deposits and paid-for mines and installations is well placed to make the most of the eventual recovery in nickel demand. This is going to take quite some time to develop, but it is interesting to note that at present nickel prices, the value of Inco's nickel stocks alone is some \$500m compared with the company's current market capitalisation of \$1.6bn.

● The CRA-Lad Ashton diamond venture in Western Australia is not expected to reach production for about two years, which is longer than has been generally expected. It bodes to become a major producer of industrial quality diamonds and

very small gems, a sharply increased flow of which could be very embarrassing in the present state of the diamond market.

● Consolidated Murchison pulled out of the red last quarter thanks to a boost in its shipments of antimony. The market for the material appears to be picking up at last, but special factors are believed to have played a part in Murchison's higher sales and caution

is indicated prior to the mine's results for the current quarter.

● A further indication of marginal gold mines being squeezed between lower gold prices and rising costs has come from South Africa's Loraine which made an operating loss last quarter and had to draw upon state aid. The mine also had to contend with lower production of a reserve of lower grade material treated.

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FT184

FINANCE AND THE FAMILY

Tax relief for an employee

BY OUR LEGAL STAFF

I am employed by a University but working from home as research assistant. I need to heat a room and use the telephone in connection with my work, and buy my own office supplies. I pay rent for my flat and the position is slightly complicated by the fact that I sub-let part of it. A car is essential for my job and I am paid a mileage allowance. Is there any sort of relief I can get for these various expenses? As to the expenses deductible in taxing the rent which you receive from your subtenant, you will find help in a free booklet (IR 27) which is obtainable from most tax inspectors' offices. Notes on the taxation of income from real property. It is not quite clear from your letter whether the rent is assessable under schedule A or schedule D, but the booklet should make things clearer to you.

Can you please advise me what are the duties of the Trustees in such circumstances? Are they required to have notified me, as a residuary legatee, of the anticipated amount of funds involved, and to have furnished me with a copy of the will? The trustees need not have volunteered the information or documents you refer to, but should provide them on request. We suggest that you press them to resolve the outstanding matter with the Capital Taxes Office speedily and also ask for copy estate accounts.

An end to a trust

According to the terms of my grandfather's will, the funds in a building society account left to my mother are held by her and a cousin as joint trustees. She receives the interest, and holds the book, but cannot withdraw funds without the signature of her cousin, with whom she has had no contact since the account was opened in 1953. What, please, is the legal position so far as this cousin is concerned? Has he any claim on the money?

The second trustee has the right to the legal control of the account jointly with your mother. If your mother is the sole beneficiary, i.e., is entitled to the whole benefit of the money in the account, the exclusion of all other persons, she may require the trust to be brought to an end and the account transferred to her alone. She should request her cousin to do this. If the cousin does not agree it would be necessary to consult a solicitor.

Information on a will

Under the terms of a relative's will, his estate was held in trust and the income paid to his wife and subsequently to his children. On the death of the last surviving child the capital was to be distributed and I was named among those to benefit. The last surviving child to benefit from the Trust died in September, 1979. The administration of the Trust is in the hands of solicitors appointed by the Trustees, but the only information I have received is a brief letter from the solicitors, in response to my enquiry in June, 1980 to the effect that no distribution of funds was possible until the question of Capital Transfer Tax had been settled.

No liability for CTT

I purchased my house about 30 years ago. I hold it under a lease for 999 years of which there are still around 945 years to run. Since then there has been a periodic subsidence of the front lawn. Nobody so far has been able to say what is the cause of it. Can you tell me if, in the event of the subsidence continuing, and the cause proving to be of a serious nature, who would be responsible for dealing with the cause of the subsidence? Would

I as the owner of the house under the lease, the owner of the freehold, or the insurance company under their standard policy which covers damage to the house through subsidence, even though the cause of the subsidence is not yet known and no damage to the property has as yet occurred? The question of responsibility depends on what is the cause of the subsidence, on the terms of your lease and of any contract to purchase it. Unless there is positive evidence which would lay the fault on an identifiable, and responsible, party you would have to bear any loss yourself (unless you have an insurance policy which covers this eventuality).

No approval for executor

As the executor of my late mother-in-law, can I withhold the final distribution of the residue of her estate until I

Insurance of a listed building

I am the octogenarian owner-occupier of a house near Glasgow in a very handsome terrace of eleven houses built of stone nearly 100 years ago. Current selling price about £30,000. We are in a conservation area.

Owing to the large rooms and the massive stone construction, the cost of rebuilding in their present form would be staggering, probably well over £100,000, and full insurance is

Pension for a non-resident

I am a retired shipmaster who has earned his living for the past 12 years on foreign ships. I am classed as non-resident for tax purposes and intend to remain so. I recently had a letter from a Government department asking me to fill in a form with a view to my getting a retirement pension. What, please, is my position in this matter? Can I draw a pension from the UK without this making me deemed to be resident or domiciled in the UK? State pensions are payable to UK citizens who emigrate. There is a complicated web of inter-

have received signatures from the beneficiaries approving of my administration of the estate, as it affects them? No, you can require a receipt discharging your liability to the beneficiary, but not a positive approval of your administration of the estate.

A libellous letter

A letter from an opposing firm of solicitors to my own solicitor is, I think, highly libellous of me! My own solicitor has given me this letter. Can I now sue the opposing firm of solicitors for libel or are they protected by privilege? If I sue, should I sue the firm or the individual solicitor who made the libel? If the letter was written in the course of correspondence concerning a legal issue between you and another person, the occasion is one which gives rise to "qualified privilege." In

now a very heavy burden which I can ill afford.

In the event of my house being a total loss is it correct that the local or other authority could insist that my house be rebuilt? You are perfectly correct that under the Listed Building Regulations the heritable proprietor can be compelled to re-instate the property in the event of its destruction by fire or other mishap. Obviously this requirement tends to be practicable but if your building is in a terrace

No legal responsibility can be accepted by the Financial Times for the answers given in these columns. All inquiries will be answered by post as soon as possible.

Teacher's pension in Spain

I have gone to live in Spain, and draw a teacher's pension from the UK. There is some difference of opinion here as to where this pension is taxed. Could you please explain the position?

Under article 19 (3) of the Spain-UK double taxation convention of October 21, 1975, your teaching pension is taxable in the UK but is exempt from Spanish tax. If you were to acquire Spanish nationality, the pension would become exempt from UK tax but fully taxable in Spain.

as appears to be the case then in such a situation the Local Authority might well compel you to rebuild in the event of the destruction of the building particularly if the facade was retained.

Accordingly it is of critical importance that insurance for the whole reinstatement cost of the building be maintained. This is the burden of ownership of a Listed Property which must be offset against the enhanced value that such a property will always, we hope, have.

from the UK DHSS the amount which they calculate is due to you in respect of the period in which you contributed. We suggest that you also ask the DHSS to refer your case to the department that deals with overseas payments (based in Newcastle) and to advise you as to the amount payable if you are resident and/or domiciled in a particular country outside the UK.

We do not see how receipt of benefits due in respect of past contributions would have any effect on your current non-resident status or domicile.



Damage to commercial premises is a grey area in insurance

Brixton and after...

THE BRIXTON riots last week-end left a trail of destruction in their wake with damage to persons, property and motor vehicles. The British Insurance Association is still assessing the costs to the insurance companies, though the ultimate damage figure is likely to be less spectacular than the damage itself. But it does raise the question of insurance cover to damage arising from such incidents.

As far as the individual is concerned his normal insurance policy does cover damage arising from riots and civil commotion, though nuclear damage may well be excluded. This is comforting news to those involved in Brixton and the BIA issued a reassuring statement with commendable speed on this point.

Dealing with household damage first, this should cause no problems either with damage to the building itself or the contents. Thus householders can claim if a brick has been thrown through the window, and they can claim if their house has been looted. It is dealt with in the same way as storm damage or theft. On this latter point there could be problems with money in the house, but this is a troublesome point with theft claims in general. Most of these policies do however impose a small excess so that the householder may have to pay the first £15 or so of a claim.

With motor vehicles it is not so straightforward. If the motorist has comprehensive cover, then there are no prob-

INSURANCE

ERIC SHORT

lems. He can claim on any damage from a bumper dent to a complete write-off. But if the motorist has third party fire and theft cover only there could be problems.

If the car is set on fire, the motorist can claim. If the car is taken away, that is considered as stolen, and then damaged, the motorist can claim. But if it is simply damaged then there is no claim under this type of contract.

This may seem illogical to the motorist for it leads to some anomalies. If the motorist throws a petrol bomb, so that the car catches fire, the motorist can claim under third party fire and theft. But if the rioter throws a brick through the window, and if badly damaged there is no claim. If the rioters push the car a certain distance, then no one knows whether this could be regarded as a theft. The moral is to take out comprehensive cover.

The public in general do not insure themselves other than for death. Personal accident cover is not an insurance contract that is taken out. So damage to persons does not get financial compensation unless the individual does have personal accident cover. And with such contracts the damage has to be significant — such as the

loss of a limb or an eye. These riots may emphasise the need for more publicity to this type of cover and for the range of cover to be extended.

If the damage is done to a shop or commercial premises then the position changes. This is a grey area in insurance, but generally speaking, loss or damage from riot and civil commotion is generally excluded under commercial fire and burglary insurance. This cover could be included in fire insurance if the company was prepared to pay an extra premium. But it is not given for burglary insurance.

Persons without insurance and companies affected can apply to the authorities for compensation following damage done by a riot. Those involved need to see their solicitors as soon as possible to get their claim on record. But there is no substitute for adequate insurance.

What reactions are insurance companies likely to take following the riots? It is doubtful if they will start charging higher premiums in potential trouble spots. The premiums for Brixton, being in the inner London district, are already the highest rated for contents insurance because of the theft risk. Inner districts of other major cities also have high premiums for theft risk.

On the commercial side, insurance companies are likely to come under pressure to provide riot cover at the appropriate extra premium. The need for insurance is highlighted by such riots.

Mr. Raper and Saint Piran

BY REG VAUGHAN

THE FULL report by Department of Trade inspectors on Saint Piran, the controversial mining and property group, concludes that the Secretary of State should consider a petition to the Court under Section 35 (1) of the Companies Act, 1967 to wind up the company. But Mr. Reginald Eyre, Parliamentary Under Secretary of State, considers this course inappropriate. He prefers to leave it up to shareholders themselves to bring such an action if they wish.

The report was prepared by Mr. G. M. Godfrey QC and Mr. A. J. Hardcastle FCA, who were appointed on December 18, 1979 under Sections 165 (B) and 172 of the 1948 Companies Act to investigate the affairs and ownership of the company. Publication of the report comes three days after a bid was launched for Saint Piran from Gasco Investments (Netherlands) at 50p per share. This company is part of Gasco Investments, the master company of Mr. James Raper, a

former chairman of Saint Piran. The inspectors make it clear that the board of Saint Piran is controlled by Gasco Investments and Mr. Raper. They say that the present directors are likely to be faced with conflicts of interest, which, on the evidence of the past, they are unlikely to resolve for the benefit of Saint Piran.

The inspectors conclude "we are not persuaded to alter our conclusions that Mr. Raper is himself beneficially interested in Bathgate (which the

inspectors claim has been the most influential shareholder in Saint Piran) although we have been unable to ascertain the nature or extent of his interest."

On the winding-up recommendation the inspectors state: "You may think, after considering our report with your advisers, that you have not only the power but the duty to do so, thus enabling the shareholders to express their views to the Court and the Court to reach its own conclusion."

Mr. Eyre said "the Companies Acts confer many rights on shareholders — these were strengthened and extended only last year by the 1980 Act, and include a right for the shareholders themselves to bring an action."

"It is now for the shareholders to consider their position. I am not persuaded that costly litigation by the Secretary of State would be justified in the public interest."

In their report the inspectors say that every director who was on the board of Saint Piran at the date of Mr. Raper's appointment resigned within 12 months. "They appear to have taken the view that they were unable to resist the pressures exerted by Mr. Raper to obtain control of the Saint Piran's board."

The report states that since the departure of Mr. Smith, Mr. Adie, and Mr. Jeffreys in the summer of 1978 "we believe it impossible to treat the board as independent of Mr. Raper; he has, we think, been a director of Saint Piran in all but name."

Referring to the position of Mr. Malcolm Stone, chairman of Saint Piran and also managing director of Gasco Investments, the inspectors say that he faces, potentially, a most severe conflict of interest.

Mr. Stone, however, considers that the conflict is mostly theoretical. He has informed the inspectors that he has not permitted Gasco or Mr. Raper to direct him, that he holds no personal brief from Mr. Raper, and that he would not bend to pressure from Gasco, Mr. Raper or anyone else. The inspectors say "we record this, but our doubts remain."

The inspectors said that Mr. Raper's controlling operating policy is to control companies with less than a majority shareholding but with his nominees forming the majorities of their boards.

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During nearly 50 years of managing funds that total approximately £600 million, Henderson Global Technology Trust has established a reputation for outstanding investment performance — not only are they nominated as unit trust managers of 1980 by the Daily Express and the Investors Chronicle but the Sunday Telegraph recently stated "It is no coincidence that the likes of... Henderson... appear in the top bracket year after year. Their investment managers have shown that they are the best in the field, certainly over the last five years or so, and there is no reason to suppose they will not continue to lead the way."

It is planned that much of the portfolio of Henderson Global Technology Trust will be invested in the USA and Far East — areas in which because of excellent contacts the ground Henderson have achieved particularly successful investment results in the past.

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Additional information.

Annual charge of 0.5% on the assets equivalent to 4.76% of the issue price is made by the managers when units are issued. Out of the initial charge, the managers pay remuneration to qualified intermediaries in respect of the issue price of 0.125% of the value of the trust to be deducted from the gross income to cover administration costs.

Contract notes will be issued and unit certificates will be provided within six weeks of payment. To sell units, unit holders must first obtain a contract note from the managers. Payment will normally be made within seven working days.

Unit holders are not subject to Capital Gains Tax on the disposal of units. Unit holders will not pay this tax on disposal of units unless the units are sold at a profit in any year. Unit holders will not pay this tax on disposal of units unless the units are sold at a profit in any year. Unit holders will not pay this tax on disposal of units unless the units are sold at a profit in any year.

Traders: Williams & Glyn's Bank Limited
Managers: Henderson Unit Trust Management Limited, 11 Avenue Road, London EC2A 3NA
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To: Henderson Unit Trust Management Ltd., Dealing Department, 5, Rayleigh Road, Hutton, Brentwood, Essex CM13 1AA 01-588 3622

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I/We enclose a remittance of £_____ payable to Henderson Unit Trust Management Limited.

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Address

Signature(s)

Date

(If there are joint applicants each must sign and attach name and address separately)

Henderson Unit Trust Management

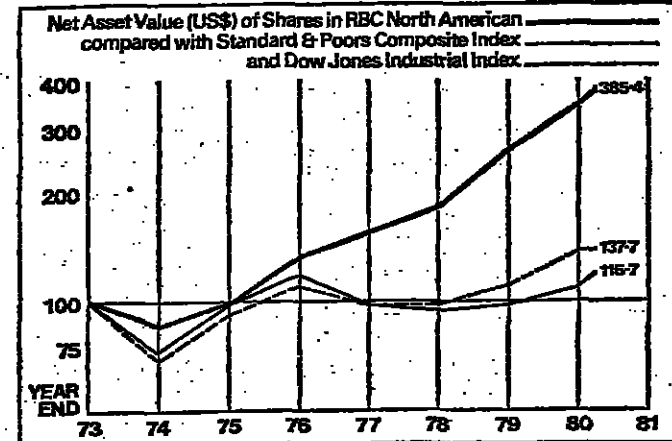
Few funds go public with a pedigree like this

In December 1980, RBC Investment Managers Limited — a subsidiary of The Royal Bank of Canada, North America's fourth biggest bank — formed RBC North American Fund in Guernsey which acquired the assets of a highly successful Offshore Fund specialising in North American investments.

Leading stockbrokers Kitcat & Aitken have been retained as investment advisers to the Fund. This firm was responsible for the strategy and detailed investment advice to the Fund from December 1973. The graph shows how successful they have been.

The shares are now available for subscription by the public through RBC Investment Managers Limited and the price appears daily in the Overseas and Offshore Fund section of the Financial Times.

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This is not a prospectus. Full details together with an application form can be obtained from the Managers by completing the coupon below.

To: RBC Investment Managers Limited, PO Box 246, Ann's Place, St. Peter Port, Guernsey. Telephone No: 0481 23492. Please send me a prospectus for RBC North American Fund Limited (on the terms of which alone applications will be considered) and details of your other Funds.

Name _____

Address _____

RBC NORTH AMERICAN FUND LIMITED

YOUR SAVINGS AND INVESTMENTS



Eric Short continues the series on financial advisers, looking at insurance brokers

Is there more to Life?

THE PUBLIC does not immediately associate the life insurance broker with the role of investment adviser. The name implies a profession which is concerned with arranging the life insurance needs of the public.

The life insurance industry these days, however, is much more concerned with investment than protection. The growth of unit-linked policies as a means of saving has seen to that. Insurance brokers have had to expand their professional expertise to embrace investment advice in order to market modern life company products, especially those from the linked life companies.

Life assurance has always offered the public a means of regular long-term savings boosted by the tax relief on life premiums. But until the advent of unit-linked life insurance, the savings contracts offered were the conventional with-profits endowments, providing a safe, steady return to the investor. The life broker in those days simply quoted the life company with the best bonus record or his favourite life company with the best prospects. There was no other choice to offer the investor.

Brokers were more involved then in doing their job of arranging life cover, primarily the whole life non-profits plan which was the standard protection policy in pre-inflation days. When advising clients on financial planning, one important element of the advice related to investment while another element referred to life cover.

The advent of unit-linked life assurance added several new dimensions to life assurance as a savings medium. The introduction of single premium bonds offered an alternative to unit trusts. Investors could pick a variety of funds to back their contracts: equities, property, fixed-interest or a mixed fund. Regular savings plans were designed to boost the investment return by reducing life cover to the absolute minimum needs to get the tax relief.

These two developments had a startling impact on life brokers. With traditional with-

profits contracts the investment mix is left entirely to the life company with the bonus record as the only tangible evidence of the fruits of investment policy. With linked business, the broker has to advise on the choice of funds as well as the choice of life companies. Which company is best for a property bond? Should the investor go into equities, overseas equities, fixed interest or a managed fund?

The introduction of personal pension contracts for the self-employed, moreover, meant that life brokers had to acquire further professional skills to meet client needs. The self-employed can only save towards their pension and get all the tax relief if they use a life company contract.

Brokers have had to acquire specialist knowledge on how much clients can put into a plan, as well as recommending the type of scheme and the linking-investment considerations similar to linked bonds and regular savings.

Linked life assurance and unit trusts are now regarded as acceptable alternatives to direct equity holdings. Life brokers have been recommending both types of trusts as well as bonds and this side of their business has been growing. These developments immediately beg the question as to whether life brokers have the necessary expertise to give investment advice. After all, their training in most cases has been in marketing rather than investment.

Some major brokers accept this point and have started employing investment advisers whose training has been in stockbroking, merchant banking, or life company investments. The medium and smaller brokers have had to learn as they go along. Life companies in the linked business send out regular bulletins to brokers setting out the current investment scene. The companies also hold regular investment seminars given by investment managers.

Even so, the feeling persists at the lower end at least that brokers play safe when giving investment advice on the types

of fund to go for.

The latest development in linked life business is the option to switch funds. Properly done this can boost the return considerably and avoid the wrong and clients will now offer switching advice, and although some are showing impressive track records clients need to check very carefully the expertise of brokers offering this service.

The other public image of brokers is that they will only recommend life contract or unit trusts that provide them with the maximum commission. Most brokers, especially the smaller ones, need the commission to finance their business.

Bigger brokers, however, are beginning to offer a complete investment service, covering the client's liquid resources. These brokers say they will recommend building societies, granny bonds and even direct investment through a stockbroker. They consider the remuneration on contracts to meet client's insurance needs is adequate.

There are more than 2,000 brokers with life business who are members of the British Insurance Brokers Association and many more non-members. The following brokers are representative of a cross-section of the strata from the major national broking firms to the small provincial operations.

Noble Lowndes, a member of the Hill Samuel Group, has been offering financial planning and investment advice for around 20 years. It was one of the early broking organisations to switch into the unit-linked fields with access to investment advice through its parent. It is now involved in dealing with client's financial affairs although the original enquiry was solely concerned with insurance advice.

It is heavily involved in the self-employed pensions market, as well as individual bonds and unit-trusts. Much of its business comes from other advisers—mainly accountants. It is now expanding its range of financial services, especially advising

executives of companies which its associates advise on general insurance or employee benefit business.

Godwins has developed its financial planning services with its involvement with senior executives of client companies on the employee benefits side. This has developed into retirement counselling and private client business. The group does not confine itself to insurance products but offers a complete package. It offers clients the choice of paying fees for advice, offering any commission received or Godwins keeping the commission. It feels that it can offer a better all-round investment advice service than the run-of-the-mill stockbroker.

Richard Longstaff regards itself as providing a complete financial service, advising on all aspects of investment. The firm has a strong unit trust department managing trusts for clients as a stockbroker manages shares. It claims to have a good relationship with a variety of stockbroking firms resulting in two-way business between the two groups to the client's advantage.

These three are major brokers. Mark Griffiths of Griffiths and Armour, a medium-sized broking firm in Liverpool, is very much involved in the linked business for his clients but relies on his own researches and contacts with life companies for his expertise. He is wary of switching clients except in rare, well-considered cases. John Bumpus of R. G. Ford is based in Chelmsford and is heavily involved in the mortgage business. For young clients coming to him for the first time he sticks to with-profits so that it can be used for mortgage repayment. He does recommend unit-linked to clients with a good traditional base, sticking to the groups with reliable records.

John Boston of Western Insurance Brokers in Cornwall, does very little unit-linked business. He is mainly involved with mortgages so has strong connections with building societies. His elderly clients with cash sums from their pension schemes seek safe investments such as guaranteed income bonds.

A Gilt Unit Trust is only as good as the people who manage it.

The launch of another Gilt Unit Trust would not be so significant in itself if it wasn't for the fact that Legal & General have moved into the market.

Generally, it is a market that is very active, as the government's continuing need to borrow, coupled with its commitment to curb the growth in the money supply (resulting in high interest rates) have created a climate favourable to investors. Also since it is widely accepted that long-term interest rates are likely to fall, gains could be made on the capital value of long-dated Gilts.

However, a passive investment in a reasonable spread of Gilts is no guarantee that long-term profits will result.

For example, the Financial Times Actuaries, over 15-Year Gilt Index shows a loss of capital over the last three years of some 10%. Consequently many private investors are turning to Gilt Unit Trusts, which offer day-to-day management of the portfolio.

Tax Concessions.

Gilt Unit Trusts have become particularly attractive as a result of the 1980 Finance Act which allows such Trusts to realise capital gains without attracting any Capital Gains Tax. Likewise an individual may realise capital gains of up to £3,000 a year from all sources without liability to Capital Gains Tax. However,

making the most from an investment in Gilts requires skilful management of the portfolio, for example, increasing liquidity when interest rate increases are likely, and going back into the market when rates may fall.

Legal & General's Fund Managers (who are responsible for managing over £4 billion of assets and £40 million of new money a month) have the expertise and contacts to research and analyse markets in minute detail. In order to maximise overall growth, they will not aim for a set level of income, although the initial yield has been estimated at 9.6% gross a year.

Successful Team.

The Fund Managers are the same team as those responsible for the success of Legal & General's Fixed Interest Fund, a fund linked to life assurance policies and launched in October 1977. Since then, this fund has shown an increase of around 80%; a performance that is even more impressive when viewed against the background of a generally depressed market.

Launch Offer.

In addition to such a persuasive management track record, Legal & General are offering a 1% discount on the launch offer price of 100p per unit. To take advantage of this, you should complete the application

below and send it with a cheque for a minimum of £1,000 to reach us by 24th April 1981.

Other points of information are summarised in the panel below.

1. The minimum initial investment in the Legal & General Gilt Unit Trust is £1,000. Subsequent investments must be for amounts of at least £500.
2. The initial price of units is 100p. The price applying to applications eligible for the 1% discount described above is 99p.
3. After 24th April 1981 (or earlier at the Manager's discretion) the Fund will be valued and units may be purchased at prices calculated daily and published in the Financial Times and other leading quality newspapers.
4. The preliminary charge is normally 5% of the offer price and is built into the price. For the purposes of this offer, a reduced preliminary charge of 3.95% will be made, to give the reduced unit price of 99p. There is a monthly management charge of 1/16th of 1% of the value of the Fund, plus V.A.T. On giving three months notice, the Manager would be able to increase this charge to 1/12th of 1%. The Manager is entitled to a rounding adjustment to bid and offer prices of up to 1% or 1.25%, whichever is the less. (This does not apply to this launch offer of units).
5. Income net of basic rate tax is distributed twice yearly on 5th June and 5th December. Investors may choose to have income automatically reinvested in further units. The first distribution will be made on 5th December 1981.
6. The price of the units, and the income from them, may go down as well as up.
7. Contract notes will be issued and certificates will be forwarded within 6 weeks of the close of the offer. To sell units, endorse your unit certificate and send it to the Manager. Payment will normally be made within 7 working days.
8. The Manager is Legal & General (Unit Trust Managers) Ltd and are members of the Unit Trust Association. The Trustee is Williams & Glyn's Bank Ltd. The Fund is a U.K. Authorised Unit Trust and a "wider-range" investment under the Trustee Investments Act 1961.

To take advantage of the special launch discount of 1%, my cheque made payable to Legal & General (Unit Trust Managers) Ltd is enclosed.

Signature _____

Date _____
(In the case of a joint investment, all owners must sign.)

☐ If I would like distributions of income to be reinvested automatically. Unless this box is ticked, income will be sent to you half yearly.

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To: Legal & General (Unit Trust Managers) Ltd., Dealing Dept., 5 Rayleigh Road, Hutton, Brentwood, Essex, CM3 1AA.

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Launch offer of units in Legal & General Gilt Trust until 24th April 1981.

Surname/Mr/Miss/Ms/Ms/Ms/Ms

(Please print names in full)

First names (in full)

Address _____

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If I wish to purchase units in Legal & General Gilt Trust to the value of £ _____ (minimum £1,000).

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THE 5,000 or so private clients of Hedderwick Stirling Grumbar must have had a nasty shock last Saturday when they opened their morning papers and discovered the stockbroking firm had been "hammered" on the stock market at 5.45 pm the previous evening.

The moment the hammer came down Hedderwick had to stop dealing. Its principals (not partners because Hedderwick is an unlimited corporate entity not a partnership) were expelled from Stock Exchange membership and all their assets and those of the company frozen under the management of the Stock Exchange's official assignee, Mr. Martin Fidler. Clients with outstanding positions with Hedderwick, or those who had given the firm discretionary powers to deal on their behalf, were understandably shocked and worried. But by the time they had learned of the disaster, the well-oiled machinery of the Stock Exchange had already been set in motion.

The exchange boasts proudly of its record in dealing with the aftermath of members' failures: a not infrequent occurrence during the dark days of the market collapse of 1974. Hedderwick is the largest firm to have fallen since 1974 but the mechanisms to cope with it are more than adequate.

At the heart of the system is the Compensation Fund into which all members pay. This stands at about £1.4m though it is likely to be eaten into to the

The aftermath of a hammering

tune of possibly £1m by the collapse in February of the small broking firm of Norman Collins.

At first sight Hedderwick's problems—which arose from unpaid debts of about £1.9m from one client, Farrington Stead, a Manchester investment house—look as if they could exhaust the compensation fund. However, behind the fund lies the Stock Exchange's cash reserves of about £2m. These and other reserves, total possibly £50m can be called upon if necessary.

Before this occurs however, the assignee (acting as liquidator in this case because of Hedderwick's corporate status) has access to all the assets of the firm and its 22 principals, headed by Mr. Wallis Hunt, the chairman and father of James Hunt, the racing driver.

He will also try to recover any money owed from Farrington Stead: the legal process has already begun.

Since Hedderwick has a valuable asset in the short lease it holds on its premises at No. 1 Moorgate, opposite the Bank of England, it is possible that the eventual outcome could instruct the firm to pay its creditors in full.

If not the compensation fund will be used to pay clients who have had normal business with Hedderwick but not jobbers or bank creditors. Those must simply take their place in the creditors queue.

Clients who believe they are owed money or stock from Hedderwick should, therefore, apply directly to Mr. Fidler who is working from Hedderwick's offices. A copy of the claim should also be sent to the assignee, Fidler & Co., the Stock Exchange, London, EC2.

He will vet all applications carefully. Compensation is not paid where losses can be seen to be the result of poor investment management or negligence by clients or their trustees, only if they arise out of Hedderwick's failure.

As the dealing positions are unravelled, Mr. Fidler will put the jobbers involved directly in touch with Hedderwick's clients which owe money or stock to the market. The jobber will then try to "close" the positions directly.

Discretionary clients, for whom Hedderwick has been dealing without individual prior instructions, will have any transactions completed normally by a "friendly" broker, nominated

by Mr. Fidler. And any losses will be evaluated and eventually made good if they arise out of the failure.

Meanwhile clients who wish to go on dealing must find a new broker.

Hedderwick, whose business had run down in the two years when it was under investigation by the Fraud Squad and the Stock Exchange (twice), had been on the point of merging with Quilter, Hilton Goodson when the crash came.

Now Quilter is taking on members of Hedderwick as and when they have been cleared to move by Mr. Fidler. It has already employed 30 Hedderwick staff. It has also been asked by Mr. Hunt to act as a "friendly" broker in conducting any dealings for clients during the liquidation.

It is even possible that Quilter would eventually take on some of the 10 principals of Hedderwick, it proposed to under the short-term members once they have been cleared of implication in the collapse and been re-admitted to membership of the exchange.

Many clients may feel that they will want to continue with the individuals they know and Mr. Fidler will be able to advise those who have moved to Quilter.

However, the letters of authorisation which many clients had already signed, permitting their business to be done by Quilter, are now null and void and new authorisations will be necessary. Christine Moir

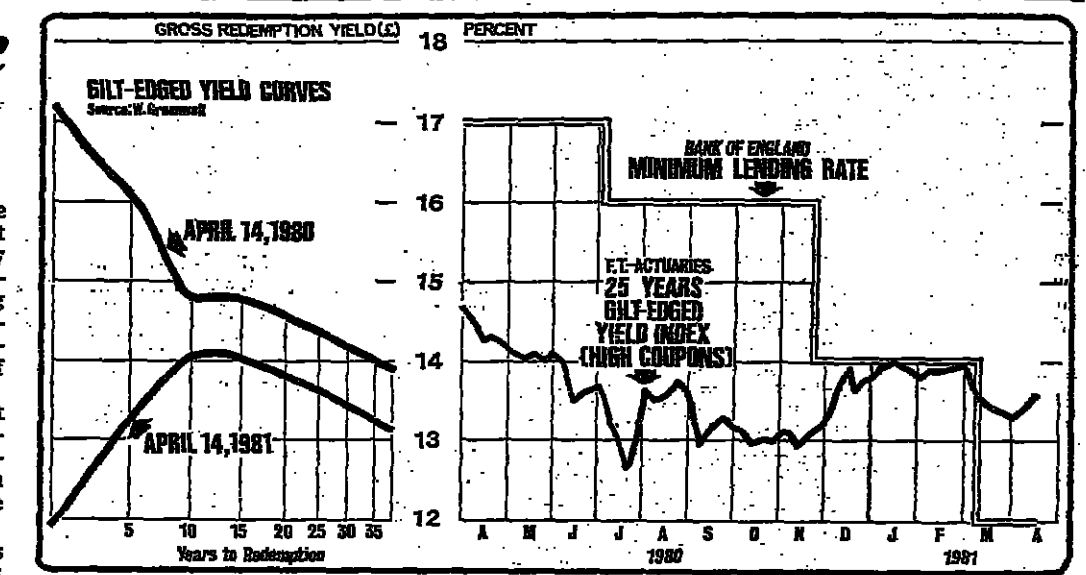
The shape of gilts

YIELD CURVES can provide hours of innocent amusement for financial voyeurs. They come in all shapes and sizes—long thin lines, interesting bumps or parabolic kinks—offering a simple visual commentary on the sentiments of the capital market.

The two curves in the left hand chart represent a snapshot of redemption yields available on gilt-edged securities on Tuesday this week and on the same day exactly a year ago. A conventional yield curve is usually upward-sloping. This reflects the greater reward investors prepared to risk tying their money up over the longer term expect from a borrower.

At the moment, as the chart shows, the yield curve partly conforms with this pattern. A year ago, however, a very different, sharply downward-sloping curve was appearing through analysis' sights. With Minimum Lending Rate at 17 per cent, the Stock Market was convinced that M.L.R. had peaked and investors were thus discounting short-term reductions in interest rates.

The similarities between the two curves, however, are perhaps as significant as the differences. These are that medium and long term bond redemption yields are still less than one percentage point below what they were a year ago. This may seem surprising given that M.L.R. over the period is down from 17 to 12 per cent. The chart on the right, however,



emphasises that M.L.R. is of little practical importance at the long end of the market.

Long term gilt yields are influenced strongly by investors' expectations of the future level of interest rates and inflation. But an equally significant factor, by no means unrelated, is the amount of government fundings—at any one time. According to Mr. Peter Scott, the Government's spokesman, "the oversupply of stock relative to institutional demand" which is responsible for the present level of long dated bond yields. Institutions, he says, have invested a large chunk of their cash flow over the years in gilt-edged and in view of the numbers involved it is necessary to offer them highly attractive returns to encourage them to take up more new stock.

Inflationary expectations are clearly influenced by the size

of the Public Sector Borrowing Requirement but Mr. Scott maintains that the market is still reasonably confident about the future direction of interest rates and the rate of price increases.

Mr. Peter Chappell at stockbrokers Sheppards and Chase, feels there is still a big question mark about inflation. "In theory," he says, "the short end of the yield curve should be further as short-term rates come down but this has not really happened yet. There is, of course, always the fear that rates could conceivably go up again before they come down and that the Government might decide its policies are working and tap the short end of the market. In that event long could outperform because there would be a possible shortage of supply."

Day-to-day gilt-edged investment is essentially a game between the Government, Broker and the market, both of whom are trying to guess which way the other will jump. The hump in the middle of this

week's yield curve, where the highest yields are now obtainable, reflects heavy and unwelcome medium term funding. In particular, market observers point to the unpopular Exchequer 12½ per cent 1980 which was rushed out shortly after the Budget. The medium term is a difficult area for the Government to exploit since big buyers, like pension funds and insurance companies like 15 to 25-year terms to match their liabilities while other institutions like building societies are interested only in the short-dated stocks.

With building society liquidity likely to run down due to Government efforts to raise money through National Savings, demand at the short end of the market does not appear strong. That means pressure is likely to remain at the long end unless, of course, the authorities have the courage to issue another index-linked gilt-edged stock.

Tim Dickson

A Swiss view

A FOOTLOOSE investor touring Zurich banks with a suitcase of dollar bills this week would almost certainly have left the city with no clear idea of where to put his money. For the volatility of international interest rates and the confusing behaviour of the world's stock markets appear to have disconcerted even the composed and conservative Swiss.

"We think we are at a crossroads for the world economy," Dr. Eberhard Clerici, investment manager of the Union Bank of Switzerland says. "We are faced with the first consistent attempt to break inflation. If it succeeds, the omens are very good for bonds and equities."

But Dr. Clerici is not banking on success. He says he has become more optimistic about the markets but is still taking a very defensive position. "The uncertainty of the longer term is very high, so we are trying to play the intermediate trends correctly with quality and with highly marketable stocks."

At another bank, which prefers to remain anonymous in the true Swiss tradition, pessimism reigns. The investment manager here believes interest rates will remain high and volatile over the next few months.

He is also unenthusiastic about equities. "We have recommended our clients to reduce their equity positions by up to 10 percentage points in a managed portfolio," he says. Dr. Clerici, who believes that slower economic growth will allow interest rates to fall, is recommending a slight increase in both bond and equity positions on most portfolios.

The contrast of approaches is clearest in relation to the UK. Dr. Clerici thinks it is one of the world's most positive markets and cannot recall when the bank last had such a large UK position in its mutual funds. "We like Bowater, Commercial Union, Tesco, GEC, BTR, Associated Newspapers, Dr. Clerici says. "We think Mrs. Thatcher's policy has been more restrictive than she expected. She now has the opportunity to relax."

at Credit Suisse takes a patriotic approach. Herr Peter Glaser, an economist at the bank, believes that the Swiss franc will appreciate later in the year and is recommending a switch out of dollars. He is also optimistic about the local stock market.

Credit Suisse is not particularly enthusiastic about the UK but likes Canada and Australia. At UBS, Dr. Clerici says "Canada and Australia are the markets we like least."

The same contrast in opinions applies to the U.S., where Dr. Clerici believes leadership has switched from energy and technology stocks, which were fashionable last year, to consumer-orientated shares, like Eastman Kodak and Procter and Gamble.

At Credit Suisse, the managers believe that the U.S. technology and energy stocks would be attractive if the market falls a little further.

On some matters, at least, there is a general consensus. The managers all agree, for example, that the Tokyo market looks fairly cheap on fundamental grounds—at least if there is a correction to the recent sharp run-up. And no-one likes Hong Kong. "We are not go-go investors," one manager says. "Our principal aim must be to protect capital," says another. The Swiss may have their differences, but they all draw the line at Hong Kong.

John Makinson

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TRAVEL/PROPERTY



State of St. Stephen, King of Hungary, by the Fisherman's Bastion, Budapest

Budapest—in two parts

BY SYLVIE NICKELS

OUR YOUNG Hungarian friends were building themselves a house in the hills on the outskirts of Budapest. This kind of cooperative enterprise of several families combining to construct a block of private dwellings is actively encouraged these days, with generous loans available.

As we lurched over an unmade road towards it, however, our admiration was tinged with surprise for we had not thought of our friends as particularly addicted to do-it-yourself activities. Quite true, they said, but it was amazing how much you learned (and saved) by being general mate successively to a bricklayer, plumber, electrician, heating engineer, etc., etc. And since everyone in Hungary, it seems, has a friend who has a friend who knows a bricklayer, plumber, electrician, heating engineer, presumably unbound by restrictive practices, you are certain to get there in the end.

Over a selection of delicious Hungarian wines and fruit juices, we met another member of the "co-operative" who turned out to be running her own business duplicating dress patterns.

We had already noticed a good few small private shops and workshops throughout central Budapest; and registered, too, how crowded and animated were the cafés and restaurants, and how well-stocked the markets and supermarkets. A lot, indeed, had happened since my first visit in 1961.

It is a handsome city, Lady Mary Wortley Montagu who passed through it in 1717 would not recognise the place, for then its most beautiful buildings had been wholly destroyed in the sieges and battles that punctuated the Turkish occupation from 1541-1686. Of the castle, she wrote, "the Prospect is very noble" but beneath it, the people's "Houses stand in rows, many 1,000s of them so close together they appear at a little distance like odd fashioned thatched tents (consisting) every one of them, of one level above and another under ground." The traces of that Turkish domination have disappeared, but there is far more to be seen of the Roman presence a millennium and a half earlier, when the Danube formed the northern boundary of their Empire and Aquincum was the capital of the province of Pannonia Inferior. Aquincum is on the northern outskirts of the

city, with its own station on the electric suburban rail route. The Roman town, in which excavations continue, is well worth seeing.

The Danube waters many large cities, but for none of them does it form such an integral part as for Budapest whose very heart it has penetrated ever since hilly Royal Buda on the west bank finally became one with flat administrative Pest in 1873.

The British engineer Adam Clark was responsible in 1849 for completing the first bridge (the Chain Bridge, re-built like all of them since World War II). Undoubtedly, the grandest landmark on the Pest side is the neo-Gothic Parliament building, finally completed in 1902 and dominating the Danube shore line as emphatically as our own does the Thames.

Most of Pest dates from the late 19th century onwards. For greater age you must cross to Castle Hill, where the much-restored former royal palace is now a vast and splendid museum complex; the views from there and from the Matthias or "Coronation" Church and adjacent Fisherman's Bastion are some of the best of any European capital.

The Budapest Hilton has been allowed to be built in an angle between these last two landmarks, while its Duna Intercontinental rival dominates a section of the river bank almost opposite. "Such, I suppose, is progress in the name of tourism."

The narrow streets that twirl up and down the Castle Hill district have many of the city's oldest houses and some of her most famous restaurants; but Pest can claim some of the finest churches, the smartest shops and several of the best coffee houses. Among the latter is Vorosmarty on the square of the same name, reminiscent of Vienna though at rather less than half Viennese prices.

This is a city from which to sightsee by road, rail or river. The Danube bend which lies just to the north contains some of Hungary's finest scenery and most concentrated history, for here stands once-royal Visegrad, and Esztergom, still the country's ecclesiastical capital in which much, much earlier than in museums. Indeed, there is far more to be seen of the Roman presence a millennium and a half earlier, when the Danube formed the northern boundary of their Empire and Aquincum was the capital of the province of Pannonia Inferior. Aquincum is on the northern outskirts of the

double at Epsom, her success will prove one of the most popular results ever recorded on an English racecourse. As she is owned and bred by octogenarian Mr. Jim Joel, who has won all the classics bar the Oaks. In his 50-odd years as an owner, Mr. Joel has been responsible for classic winners in Royal Palace, Picture Play, and Light Cavalry, who have been descendants of Fairy Footsteps' fifth dam, Amuse.

Whatever the fate of Fairy Footsteps' in the classics, it seems probable that her dam, Glass Slipper, will join her own Glass Slipper and Crystal Palace and Queen of Light, as one of Europe's most celebrated brood mares of all time. The 12-year-old Glass Slipper has been represented to date by two runners—Crystal Coach and Light Cavalry.

This afternoon at Kempton, Galveston may be up to maintaining William Hastings-Bass's useful start to the season, with useful form in the Rosebery stakes, while I shall not be in the least surprised to see Fabulous Salt get off the mark at the first time of asking in the Masaka stakes. Fabulous Salt, a chestnut filly by Le Fabuleux out of the Round Table mare, Morgaine, has been showing notable potential at Newmarket.

KEMPTON
1.30—Nunsruler
2.00—Noale*
2.30—Galveston**
3.00—Dawn Johnny
3.30—Fabulous Salt***
4.00—Portogon
HAYDOCK
3.00—Indian Trail
4.30—Video Tape

Signs of life in Essex

BY JUNE FIELD

"THINGS HAVE gone mad up here—over the past few weeks we have been busier than we normally are in the summer," said one estate agent in the Essex area this week.

Most in demand are small timber-framed and weather-boarded cottages (typical of the countryside) still to be bought unmodernised for around £20,000 or so, and the slightly larger pink-washed period farm-houses some £50,000 and more. "Whether for holiday cottages, retirement use or commuter homes, the market here is fairly buzzing," commented Mr. John Gibson, partner in Savills' Chelmsford office, who only deal with country properties.

A large part of Essex, stretching out to north of Colchester, is commuter-land. Mr. Gibson's definition of commuting areas is "those in which house owners can drive at speed to the station, park their cars, catch the fastest train by the skin of their teeth, and be in Liverpool Street in 60 minutes after leaving their front door." He also mentioned the dramatic effect the M11 has had on the values of the properties along its length, particularly near the Harlow and Bishops Cleeve turn-offs. "During the past two years virtually all the properties which made exceptional prices were in motorway country, whether semi-detached cottages or mansions."

But there are also a number of "overblown cottages" on the market, not selling because the prices are too high, says Mr. Gibson. "There are a few people who have bought traditional three-bedroomed cottages and extended them. The relatively high costs of purchasing the property in the first place and the extra cost of building on means that a particularly good price has to be achieved in order to recoup their investment. The price demanded on resale is usually close to that asked for a larger farmhouse which has the same or better accommodation, and more land."

The other factor which is having an effect on the property market in Essex is, of course, Stanstead Airport. At present the problem is blighting parts of North West Essex, but assuming that major expansion does take place, there will obviously be a huge demand for all types of property within

a reasonable driving distance of the airport.

Sworders of Bishops Cleeve, which is really Hertfordshire, with offices in Harlow, Chipping Ongar and Saffron Walden in Essex and two in Suffolk, also refer in their recent property market report to the effect of Stanstead. "The airport is a very controversial topic and local feeling is strongly divided. Many are bitterly opposed on environmental grounds, but others feel that any development of the airport will benefit the area."

Mr. D. R. Hughes of Strutt and Parker's Chelmsford office, finds that generally for the better type of house—that is, from £75,000 to £120,000—there has been a definite increase in the amount of interest shown. "There are now people in the market, either financed by their companies, or those fortunate enough to have sold, who are able to buy. They know that they are in a very strong purchasing position, and, with a surfeit of properties available, they know exactly how much they will have to pay, and what is good value at the present time. Vendors must therefore still be very realistic in their asking price if they wish to sell."

At Abbotshale, South Woodham Ferrers, new town eight miles from the county town of Chelmsford, the family firm of Luck (Dennis, Lawrence and Peter), are building three- and four-bedroom homes, detached, semi-detached or in short, staggered terraces. The houses, with their interesting brick-work features such as corbels supporting the eaves, matching mortars and hand-made facing bricks, are from £22,450 to about £37,450. Details from the show house, usually open Saturday and Sunday, Monday, Thursday and Friday 11 to 3 (including Easter), or from Mr. Peter Kendall, D. L. and P. Luck, Astra House, 30 Astra Close, South End Road, Harlow, Essex (Harlow CV4 5BT).

Grasslands, Stanway, is a Broseley Homes' new development on the western outskirts of Colchester (£25,950 to £37,350, show houses generally open 10-5 Monday, Thursday and Friday); while the sales office at Wimpey Homes, Crittall Road, Witham, Essex (Witham 012929), will supply details of 14 home sites in the area at



Lime Tree Cottage, which dates back about 400 years, is close to the 18-hole Kempscott Park Golf Course, about a mile away from the M3 in a Hampshire village. The recently re-thatched

picture book cottage has 3 bedrooms, Pearsons, Walcott Chambers, High Street, Winchester, Hants (SO8 6AA), are asking £65,000 for the freehold.



The 17th century timber-framed Watermans and cottage, in 11 acres near the village of Matching Green, near Harlow, has 4 bedrooms and 2 bathrooms, plus a 70 foot long "party

room," and 4 large loose boxes. John Gibson, Savills, 136 London Road, Chelmsford, Essex (0245 6311), is inviting offers in the region of £125,000.

prices ranging from £18,395 to £67,750. And Countrywide Properties, 81-87 Billericay, Essex (02774 22688) are offering both a moving-in allowance or part-exchange schemes on all £115,000-homes at Ayleigh Place, Chigwell.

Along the front at Clacton-on-Sea, on Marine Parade East, west past the Bingo Arcade and "Europe's Largest Fun Pier," I saw an attractive new block, Ambleside Court, with apartments from £28,400 to £35,750.

It is a splendid position, and the accommodation, with its views of the sea, should get any sun that is going. The specially built show-flat at the side is viewable most days 11 am to 6 pm (including the holiday weekend), but check on Clacton 20555, or contact Mr. Roger Lake, sales director, Barratt Developments (Anglia), 69-75 Thorpe Road, Norwich (0608 616127), for current availability, as many apartments have already been sold.

For free copies of special property reports for East Anglia (which roughly covers Essex, Norfolk and Suffolk), contact Mr. Gibson, Savills, 136 London Road, Chelmsford, Essex (0245 6311), Mr. D. R. Hughes, Strutt and Parker, Tindal House, Tindal Square, Chelmsford (0245 84684), or their Ipswich and Norwich offices, and Mr. Robert Ward-Booth, Swindons, Chequers, 19, North Street, Bishop's Cleeve, Hertfordshire (0278 5247).

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Looking to Epsom

RACING

DOMINIC WIGAN

FAIRY FOOTSTEPS accomplished her Neil Gwyn Stakes task with near effortless ease at Newmarket on Thursday and bookmakers, with the filly's classics very much in mind, reacted accordingly. Most impressed by her performance were Ladbrokes, who slashed her odds for the 1,000 Guinees and Oaks to 5 to 4 and 9 to 4 respectively.

They offer only 3 to 1 against her pulling off the double, a feat achieved by only the Noel Murless pair, Altesse Royale (1973), and Mysterious (1973), since another Murless filly, Petite Etolée, combined with Newer Too Late II and Sweet Solera to exclude all other fillies from the winners' enclosures in those classics during the period, 1959-61.

A Warren Place filly (as were Petite Etolée, Altesse Royale and Mysterious), Fairy Footsteps was never threatened on Thursday's race, after pulling her way to the front early on and Sir Noel Murless's son-in-law, Henry Cecil found his pre-race forecast—"There is no way she will be beaten"—being justified to the hilt. Although he is not one to make similar judgments over the outcome to as tricky a race as a classic, Cecil must now feel more than confident that he has found a filly to follow One in a Million, who took the trial en route to an even-money success in the 1,000 Guinees.

Following that classic, Fairy Footsteps can secure the

double at Epsom, her success will prove one of the most popular results ever recorded on an English racecourse. As she is owned and bred by octogenarian Mr. Jim Joel, who has won all the classics bar the Oaks. In his 50-odd years as an owner, Mr. Joel has been responsible for classic winners in Royal Palace, Picture Play, and Light Cavalry, who have been descendants of Fairy Footsteps' fifth dam, Amuse.

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HOTELS

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PUBLIC NOTICES
DERBY CITY COUNCIL BILLS
£1,500,000 duty 15th July 1981. Issued 15th April 1981. At a rate of 110p per annum. These are the only bills circulating.

HOW TO SPEND IT

Small ideas

THE Benetton shops have been one of the outstanding successes of the last few years. Started in Italy as recently as 1968, the four Benetton brothers now have about 1,500 shops in Western Europe, all selling the same relaxed, easy-to-wear clothes, based on the same simple formula. It's a formula that seems certain to go on succeeding and was originally modelled, according to the brothers, on le style Anglais.

There is simple, classic knitwear, matching shirts, skirts, jackets, trousers and T-shirts, all based on natural fibres in clever colours which is the hallmark of the Benetton style. The chief joy of the collection is its colouring and the way in which so many of the garments work together. One of the other features of the range is its reasonable prices which are possible because production in Italy is now on such a large scale.

Those adults who have long admired the Benetton style will now be able to dress their children in a similar way. Because the Benetton style is so simple and based on a relaxed and casual look it seems particularly appropriate for children.

In Italy the Benetton range for children was one of the first to bridge the gap between old-fashioned elegant clothes and chain-store numbers. They offer a style that is casual, yet not based on the eternal denims. There are heavenly colours—lots of ice-cream pastels like pistachio green, sugar pink, banana yellow. As with adults, children can find a whole collection of things that can be used together to give end-less different outfits. There will be short-sleeved T-shirts at £4.30, dungarees at £16.60, cotton Bermudas at £9.30, cotton shirts at £9.50, T-shirt dresses (like the one photographed right) are £11, T-shirt striped skirts at £7.60, elasticated trousers at £14.50 and lambswool V-neck jumpers at £8.

All the clothes are aimed at 2- to 12-year-olds and cater for boys as well as girls. For the moment there is just one Benetton children's shop. Called 012, it is newly opened at 22, South Molton Street, London W1 but more are planned for later on.



James Weige

A completely different look, much less classic, much more redolent of Barbara Hulanicki's sense of high style, is a children's shop called Minkrock which opened last Monday at 88, King's Road, London SW3. Open Monday to Friday until 8 pm and on Saturdays until 6 pm it is the second of Barbara Hulanicki's retail ventures since she returned to this country and is devoted to clothes for girls between the ages of 12 and 16 years old.

Barbara Hulanicki sees her market as the children of Biba's original customers and has designed a complete collection for them, using plenty of lace, broderie Anglaise, khaki, denim, canvas and leopard. She aims to make dressing fun and has put in lots of accessories—like earrings, bags and belts. Here, in the small picture above, is one of the "looks" on sale. Shorts in lots of colours are £10.99, the T-shirt is £5.99, while the canvas boots (in a choice of six pastel colours, as well as denim) are £19.99. The scarf is £3.99 and the Panama hat £3.65.



Wildlife on the doorstep

A perfect book to keep the children (and adults for that matter) amused, interested and concerned this Easter—The Back Garden Wildlife Sanctuary Book by Ron Wilson. Not only does it conjure up a picture of a fast disappearing network of interdependent plants and natural life, but Ron Wilson offers concrete suggestions to help arrest the changes.

He obviously cares for every part of our habitat, however small and apparently insignificant, and the illustrations by Anne Roper and John Heritage amply support his enthusiasm. What he hopes to do with this book is not only to teach us more about the myriad things that make up the living earth around us but to encourage us to make our own little patch, whether town patio, suburban lawn or country garden, a haven for some of our threatened wildlife species. He deals with everything you might find in your garden from the tiniest insect to the largest tree, from nesting sites for birds to ponds for fish and plants. A book full of charm and enthusiasm.

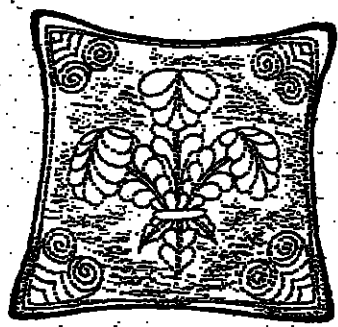
* Published by Penguin, £2.95.



Sew to please

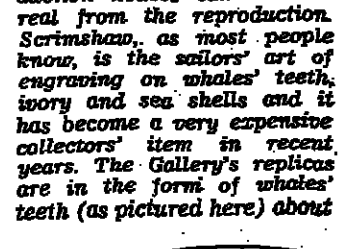
There seems no end to the ingenuity of publicity seekers attempting to link their products with the Royal wedding. Most of the end results are singularly unattractive but though the link between traditional quilting kits and the Royal event seems extremely tenuous, the cushions are so attractive that it matters not. The Quilters of Tacolneston in Norfolk is selling kits which make up to form 12 in square cushion covers, featuring patterns of the True Lover's Knot and the Prince of Wales Feathers. Other designs are also offered, all based on traditional quilting patterns found in the

mining villages of Durham and South Wales where miners' widows used to eke out a living as quilters. The cushions come in beige, blue or green, and need to be



sewn by hand on a frame. Instructions, wadding, interfacing, bias binding and piping cord are included in the kit. £3.95 per kit (including p+p) from The Quilters, Freepost, Tacolneston, Norfolk.

scrimshaw shown here) should hasten to buy some if it appeals to them. The small Roupell Street Gallery, a stone's throw from Waterloo station at No. 63, has a collection of scrimshaw items that look so genuine only the X-ray techniques used by top auction houses can tell the real from the reproduction. Scrimshaw, as most people know, is the sailors' art of engraving on whales' teeth, ivory and sea shells and it has become a very expensive collectors' item in recent years. The Gallery's replicas are in the form of whales' teeth (as pictured here) about



Sea treasures

Last week's replicas (the decoy ducks) were so astonishingly popular with readers (a large consignment was sold out by mid-day on Monday) that I recommend that anybody interested in this week's replicas (the

Grandparents and Godparents As specialist antique bookellers, we are offering the opportunity for a limited number of clients to establish the basis of a fine antiquarian library for any young child.

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Sweetness and light

BY JULIE HAMILTON

TEA and cakes were a daily ritual in the house of a very dignified Edwardian aunt with whom I spent my childhood summer holidays. But I did not carry the habit into my adult life, nor do my children enjoy such afternoon delights.

So my cakes are nearly always served as desserts although they could be eaten with tea if that is your life-style. As dinner party desserts these recipes are ideal because they will serve at least 10 to 12 people, or even more if they follow a large, rich meal.

First, a rather special cake which requires a great number of eggs and leaves you with seven spare egg whites which can be used in the second recipe. Both require hazel nuts. Bohemian cake cannot be made in a hurry but it is well worth the trouble.

Bohemian cake

For the cake: 6 eggs; 2 oz flour; 2½ oz ground hazel nuts; 7 oz caster sugar.

For the cream filling: 7 egg yolks; 2½ oz ground hazel nuts; 7 oz granulated sugar; 5 oz chocolate (Ménier or Bourville); 5 oz butter; a few drops of vanilla essence; 3 fluid oz cream.

For the chocolate covering: 5 oz chocolate (Ménier or Bourville); 3 tablespoons brandy; 1 oz butter; 12 or so frosted primroses.

Separate the eggs, cream the yolks with the sugar until light and frothy. Fold in the ground hazel nuts (they can be ground in a coffee grinder, no need to blanch them), flour and stiffly whipped egg whites.

Pre-heat the oven to gas mark 4 (350°F). Lay a piece of Bakewell paper on your largest baking tray and draw a rectangle. Spread half the mixture thinly on it and bake for approximately 15 minutes. Slide it off the tray to cool on a flat surface. Repeat the process. When cool, cut each cake into three, giving you six oblongs. Trim the edges neatly.

To make the cream, melt the 7 oz sugar in two tablespoons of water over a low heat. Pull aside to cool. Soften the chocolate and butter. When the sugar has cooled, stir in the egg yolks, hazel nuts, chocolate and butter.

Place the mixture over a saucepan of boiling water and stir without stopping until thickened. Cool it, then stir in the cream which you have



Those who wish to explore the matter of cakes further might like to buy the Good Housekeeping Complete Book of Cakes and Pastries (£5.95) from which this illustration is taken. Its recipes are mouthwatering enough to tempt even non-cake eaters to indulge.

whipped with the few drops of vanilla essence. Spread this mixture on the cake layers and pile them neatly one on the other, leaving the top bare.

Chill well, or even place in the freezer. When fully set, cover all over with the chocolate which has been melted over a low heat with the butter and brandy. Decorate with the frosted flowers.

With those left-over egg whites, provided they are so thoroughly whipped that they are especially stiff, you can make a very simple cake. It is moist and if it sinks a little as it comes out of the oven, as mine has sometimes done, do not worry. You can disguise it with the topping and the taste will not be marred.

Hazel nut cake

8 egg whites; 1½ lb caster sugar; 4 oz ground hazel nuts; ¾ oz finely chopped mixed peel; 1 tablespoon flour; 5 oz cream; juice of 1 lemon; 1 teaspoon icing sugar.

Beat the egg whites, adding the sugar until very stiff indeed. Take your time over it. Fold in the flour, hazel nuts and mixed peel.

Pour into a buttered cake tin and bake in a pre-heated oven at gas mark 4 (350°F) for about 40 minutes. When cold, whip the cream with the lemon and icing sugar and spread over the top. If you want to decorate, try glazed hazel nuts.

The next cake is known simply as Favourite and every

time I make it I wonder whose favourite it originally was. It has a rather special texture and a distinctive taste.

Someone's favourite

For the cake: 6 eggs; 4 oz fine toasted breadcrumbs; 4 oz ground walnuts; 4 oz caster sugar; 4 oz butter. For the filling: 4 oz ground walnuts; 4 oz caster sugar; 3 oz cream; 1 tablespoon brandy.

For the top: simple chocolate icing.

The breadcrumbs should be freshly toasted and finely ground. Cream the sugar, butter and egg yolks thoroughly together. Stir in the ground walnuts and breadcrumbs. Whip the egg whites until stiff and fold them in, too. Grease an oblong cake tin such as would hold a large Swiss roll (you have to cut the cooked cake in half lengthwise, not split it in half as for a sandwich) and spread the mixture evenly in it. Bake for approximately 25-30 minutes at gas mark 4 (350°F).

To make the cream, combine the walnuts with the sugar and brandy, whip the cream as stiffly as you can and add to the walnut mixture.

When the cake is cold, halve as already described and spread the cream very thickly on one half. If your cake tin is not large enough, the surface area will not take all the cream filling, nor will the cooking time be long enough. In that case halve the quantity of cream filling and lengthen the cooking time by 15 minutes.

Glaze the top of the cake with chocolate icing.

Hungarian cheese cake

3 oz butter; 4½ oz flour; 1 large egg yolk; 1 heaped teaspoon caster sugar; approx. 3½ fluid oz sour cream; 10 oz curd cheese; 8 eggs; 1 lb caster sugar; drop of vanilla essence.

Work the butter into the flour, add the egg yolk, sugar and enough sour cream to form a stiff dough. Knead it a little and divide it into three. Grease a deep, loose-bottomed nine-inch cake tin. Roll out one third of the pastry and line the bottom of the tin. Prepare the filling as follows: push the cheese through a sieve, add the egg yolks and sugar and thoroughly combine, flavouring with vanilla. Beat the egg whites until very stiff and fold them into the cheese mixture. Pour half of this into the cake tin.

Roll out the second piece of pastry and place it on top of the cheese mixture. Cover with the rest of the cheese. Then roll out the final piece of pastry and place it on top, pressing it down lightly with your palm.

Bake in a moderate oven at gas mark 4 (350°F) for one hour. Remove carefully from the cake tin and sprinkle caster sugar over it. This cake is delicious served warm or cold.

I have long tried to find a recipe for passion cake (carrot cake, in fact). I would love to hear from anyone who has a good recipe for it.

The other night I dreamt I was making it. In the morning I recalled the dream and made hasty notes. I went to work and, although not an orthodox passion cake it included carrots. It was a moist chocolate cake with a hardly noticeable carrot flavour and a delicious texture.

Julie's carrot cake

1 lb cooked carrots; ¾ oz chocolate (Ménier); 6 eggs; 1 tablespoon black treacle; 3 level tablespoons caster sugar; 2 heaped tablespoons flour; juice of 1 lemon.

Push the carrots through a fine sieve. Separate the eggs. Cream the yolks with the sugar. Melt the chocolate in the lemon juice, cool and add to the carrots along with the black treacle. Then combine with the egg mixture. Whip the egg whites until very stiff and fold them into the mixture, sprinkling in the flour at the same time. Line a cake tin with Bakewell paper and bake for approximately one hour at gas mark 4 (350°F). Cover with lemon-flavoured chocolate icing or whipped cream.

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THE GT GROUP

ARTS

Drama for trannies

BY B. A. YOUNG

Apart from any other consideration, the BBC has got a tremendous bargain in the radio version of *Star Wars*. It is being broadcast twice, 13 half-hour instalments each time, once in mono and once in stereo, and it only cost them \$30,000. But the real innovation is the introduction of drama on Radio 1, and not only drama, but drama with a continuing story-line that has to be followed from instalment to instalment if it is to make any sense.

The question arises at once whether listeners to Radio 1 care very much whether what they hear makes sense or not. I'm not denigrating them, but from my observation listening habits among the young don't involve a great deal of attention. I don't hear discussions among my younger friends of the relative intellectual accomplishments of Mike Read, Simon Bates, Andy Peebles, Paul Burnett, Steve Wright and Peter Powell, and when I read "Producer, John Sparrow" in my Radio Times I don't seriously expect to encounter the work of the former Warden of All Souls. Listeners to this channel are usually happy if they get enough exposure of the latest work of their favourite pop artists; and yes, I am well aware that in the evening there is more variety in the programmes, but nothing that calls for much exercise of the imagination.

You could argue that *Star Wars* isn't going to call for much exercise of the imagination either, and the truth is that it need not, to judge from what I have heard of it. But, like the film, it is much better than you might expect it to be.

The film was nothing like the necessary 13 hours long, so a new script has been written by Brian Deley under the editorship of Lindsay Smith, with new material added to the familiar story. Fans will like to know that there is an episode recalling how Artoo Detoo and See Threepio first met; there is a story about the capture of Princess Leia Organa by Darth Vader. (How hard it is to get the girls convincingly into this kind of tale.) The need to introduce more narrative interest into the story is very important. The film relied strongly on visual impact. There is no visual impact at all on radio; this is in fact Rule One for anyone doing creative work in the medium.

In the radio version, the visual element has to be replaced by means involving

sound alone. Of course this can be done in the dialogue: I was told when I first started writing radio plays that if I wanted someone to walk upside down across the ceiling I only had to write the line "Look, he's walking upside down across the ceiling!" But you don't achieve the kind of excitement that way that you had in the *Star Wars* film, and the element that has proved so effective in the transcription is the use of the film's vivid sound-track.

As the director, John Madden, pointed out, the sound actually plays a part in the visual effect in the film. You see two characters fencing with laser beams, and they might as well be hatching one another with poles. Add the sinister electric growl that accompanies the scene, and they are armed with beams of lethal power that could burn them to a frazzle.

John Madden directed all the dialogue first, absolutely plain, with no sound at all. Two of the original stars are there, Mark Hamill as Luke Skywalker and Anthony Daniels as See Threepio. "This was a labour of love," Mark Hamill said. "It was an opportunity for me to work in a medium that has been denied me simply because of my age. I really wanted to be involved in the radio series from the minute I heard about it."

This phase was done in 13 days, and Tom Voegelé then took over to feed in appropriate sound behind the dialogue. The effect, as listeners will hear over the next two weeks, is splendid, bright and colourful, and truly evocative of the pictures we remember from the film. On the other hand, I don't believe that a previous familiarity with the film is vital. The production is simply a first-rate piece of radio drama, which is an art of its own, as important in its way as drama for the stage, for the screen or for the television set.

But the question still lingers in my mind, whether Radio 1 listeners will take to this novel experience. In my mind's eye, I see young people with roller-skates at one end and head-phones at the other, a transistor set in the right hand and a cigarette in the left—do they want to hear anything but the steady rhythmic impulse of pop? In America, where transmission of *Star Wars* is already in progress, it goes out on the National Public Radio channel and this is where you look for such serious programmes as American radio artists. Between the NPR and Radio 1 there is a great gulf fixed.

Fifties back in favour

BY NIGEL ANDREWS

The Idiomaker (A) London Pavilion

The Incredible Shrinking Woman (A) Plaza 2

Union City (A) Screen on the Green, Cinecenta, Odeon Kensington

The moral of *The Idiomaker* is that you don't have to be beautiful to be a pop star. Ugly duckling pop manager Vincent Vaccari (Ray Sharkey), 27, powers his picked-off-the-street youngsters to modelling fame with the fuel of his own career frustrations. He doesn't have the good looks he supposes to be a pop star's *sine qua non*, though he does have the singing and composing talent. But by the end of the film, after becoming the Brian Epstein of New York's Little Italy by promoting a brace of smash-hit songsters named Toggys, Doc and Caesar, Vincent Vaccari has exercised his own lack of self-confidence, brushed up his vocal chords and hopped on the first rung of the singing success ladder himself.

The moral of *The Idiomaker* as a star vehicle for Ray Sharkey, an actor with receding hair and a face like a swordfish (the stole motif of the acting in *Willie and Phil*), is that you don't have to be beautiful to be a film star either. Sharkey muscles with terrific vitality through this film, a heky-voiced hustler with a darting eye and a foot-flicking mercurial. The story is at heart a showbiz Cinderella in mirror-writing: with the Ugly Sisters transmuted into the Beautiful Pop Princess and Cinder into the Ugly Promoter left at home to sweep the turntable until Lo' the Fairy Godmother of self-knowledge entereth, numbing up the pumpkin of self-belief, and Sharkey-Svenzi becomes his own Trilby, the Pop-world Pygmalion his own Galatea.

But if the film's direction and denouement are both predictable, the build-up is so full of razzmatazz energy that it keeps surprising, especially in the "making of" idol number two, Caesar (Peter Gallagher), cranked up from a dinky but dim-witted dishwasher in a pizza restaurant to a macho model smouldering but from posters with sullen eyes and

Brylcreemed hair (the time is 1959) and eliciting mass teenage ululation on stage. There is one bravura shot which sums up the movie's whole tone of heroic corn in slow motion: Vincent Vaccari is gyrating like an Italian Presley, back through the mesmerised audience to Sharkey himself standing at the back, his languidly self-congratulatory profile wreathed in seraphic cigarette-smoke.

But the alchemical miracle of corn turned to gold would not be worked without Sharkey's own performance. He is that rarest of actor alloys: a strutter and a monomaniac who yet retains a vestigial vulnerability. His nose marches before him sulking out the main chance, and he is nimble and combative on his toes like Cagney. But he can also be a wonderful shrugger and loser: rasping out *bon mots* of sardonic resignation through a voice permanently busked with the Great Shouting Match of life. Even at the end when he picks up a microphone in a night-club talent hour and shows that he too can hold an audience spell-bound, Sharkey's rapt, piano crooning, tinged with hoarseness, makes this cornball "moment of truth" seem both true and moving.

Of three films this week variously matriculating from the 1950s, *The Idiomaker* is the only one that doesn't seem time-trapped in that decade. *The Incredible Shrinking Woman* stars Lily Tomlin in a funny-ha-ha distaff remake of *The Incredible Shrinking Man* (1957). For all the new film's prelude paraphernalia of consumer-age topicality Miss T with a housewife living in daintiest suburbia and deluged with the "latest brand" of everything—once it strips down to its story-line basics, it's a tired old romp through the stations of shrinkage that worked much better when played straight and primitive and paranoid in the 1950s.

Here, middle-American life is envisaged by director Joel Shumacher and writer Jane Wagner as a pastel-coloured kindergarten, where cossed consumers are spooned the latest whims of the supermarkets. Miss Tomlin's advertising-husband Charles Grady brings home one



Debbie Harry in 'Union City'

night a try-out sample of new perfume and spills it over his wife, Calamity. "Ere long our fuzzy-eyed, spangle-faced heroine is losing two inches a day, slipping rings and bracelets into the soup, and is finally driven to take Lilliputian refuge in a doll's house."

Once the film has larkily nailed its dangers-of-consumerism message to the mast of a familiar story, there is nowhere for it to go but, like its heroine, glug, glug ever downward in diminishing spirals. A late-born conspiracy subplot—scientists capture 6-inch Miss T with a view to manufacturing a "shrink" drug for military ends—adds a suffering half-hour to what might have passed muster as a 60-minute comedy telefilm. But elsewhere there is only the brave and overworked Miss Tomlin, here called on to play two spirited cameos—a smoozy adonoid neighbour and a snoring Laugh-In-style telephone—as well as a main role, which she endows with a hustly comic baroque worthy of a better movie.

One reason the cinema keeps harking back to the 1950s is that it was a decade in which colour photography was shameless—a riot of pillar-box reds, lemon yellows, tropic blues—and movie emotions were often garish to match. Two decades of more sophisticated and "artistic" colour photography since the '50s have now worked their "perfidious" purpose and modern movie-makers' consciences salved and curiosity slaked by learning that they can control colour, are once more showing a desire to riot in primary hues, and with primary hues primary emotions.

Mark Reichert's *Union City* is a beguiling, jolly little squib of short-story melodrama puffed out to feature-length dimensions and high-colour grandiloquence. The "plot" as such runs out of steam after 40 minutes—murder, jealousy, paranoia in a seedy Manhattan tenement—but never mind that. The film's claim to distinction is its stunning design and colour. Around his central

couple, a tetchy, nervous businessman and the bleach-blond ex-bomb of a wife (played by Debbie Harry) he drives increasingly distraught with jealousies and suspicions. Reichert weaves a Pop-art rapscall of marvellous '50s dementia. Washed in rainbow colours, the hard angles, long shadows and shiny textures suggest a series of Edward Hopper paintings made over by Vincente Minnelli or Douglas Sirk.

No real people ever lived like this or looked like this—sculpted into lurid icons by fierce side-lighting, at sea amid mauves and golds, caged by bars of shadow—but the cinema doesn't trade only in window-on-the-world realism. It can be as expressive in its undulations of form as an Expressionist painting. The artist's eye is there in *Union City*. All Reichert needs next time is a feature-worthy screenplay and the courage to push out from his pasticheur's haven in the 1950s to find his own ultimate Thule of visual originality.

Jean-Philippe Collard

BY DAVID MURRAY

Known in Britain chiefly for his recordings, Jean-Philippe Collard showed more temperament in his short recital on Thursday. He is a well-schooled and stylish pianist—less individual than Pascal Rogé, less forcefully brilliant than Michel Béroff, but impressive for his penetrating sympathy with his preferred composers and for the guarded intensity of his manner. He illuminates lines and details rather than structure, captures mood, but no special events speak for itself. A pianist of a distinguished French stamp, in short, sensibility controlled by cultivated taste.

the Schumann Piano Series, and he offered the Fantaisie in op. 11—curiously disused in effect, like much late Schumann, though formally simple enough. He found some fertile life in the piece, but no special agency. Ravel's *Gaspard de la nuit* was more fruitful territory. Collard caught the frail, haunting quality of the melody of "Ondine" excellently, with its dangerously Lisztian accompaniment kept well down (judiciously redistributed between the hands). Le Gibet set up nervous echoes, dramatic by some uncanonical liberties of tempo; "Scarbo" lacked nothing in feistiness, but something in force and malicious surprise—Ravel's Gothic horror-piece calls for glaring extremes.

Still, Collard brings a whole piano-tradition to bear on Ravel, and the sense of studied recreation was potent. Rakhmaninov filled the rest of his programme: two of the op. 33 Etudes—Tableaux, and the Second Sonata. Rightly, Collard treated each work quite personally—not as an audition for display, but as a lyric to be played aloud. Each was given Impressionist colours and poignant inflections; though I fancy that Rakhmaninov expected more to be made of the sheer torrents of notes in the Sonata, Collard's fluent elegance set its sentiments, not its seems to use an amalgam of the original and the revised versions of the Sonata, by the way, rejecting some less happy afterthoughts in favour of Rakhmaninov's first intentions.

F.T. CROSSWORD PUZZLE No. 4548

A prize of £10 will be given to each of the senders of the first three correct solutions opened. Solutions must be received by next Thursday, marked Crossword in the top left-hand corner of the envelope, and addressed to the Financial Times, 10, Cannon Street, London, EC4A 3DF. Winners and solution will be given next Saturday.

Name

Address

1	2	3	4	5	6	7	8
9	10	11	12	13	14	15	16
17	18	19	20	21	22	23	24
25	26	27	28	29	30	31	32

- ACROSS**
- 1 Current wariness? No! (6)
 - 2 Spots—start of fever with rash, almost (8)
 - 3 Main security fastener? (8)
 - 4 Lots knocked down here in Rome, also knocked about (4,4)
 - 5 Sauce or mustard-plaster (8)
 - 6 Topless stockings in basket-works (6)
 - 7 Combed wool of animal on its back (4)
 - 8 Troops hide out in the ministry (10)
 - 9 Birth and death of a back-biter, perhaps (10)
 - 10 Familiar address of Othello to his wife—in verse (4)
 - 11 Mock what Camptown jockey went along for? (6)
 - 12 England's openers failed badly in these shots (8)
 - 13 Living in Hitchen still—drop in (6)
 - 14 Headline of coloured paper (not a broadsheet) (8)
 - 15 After extremes of hilarity, bride almost cross (6)
- DOWN**
- 1 Light rubber producing a powerful spirit? (7)
 - 2 St. Michael converted this old scientist (9)
 - 3 Musical director of "Wind in the Reeds" (6)
 - 4 Sea-noise made by right propeller (4)
 - 5 Put out circular-letters in secret—protect deal with it (8)
 - 6 Free card-game over home counties (5)
 - 7 Someday, perhaps, one will win at Cruft's (7)
 - 8 Thinless type, could be made of granite (7)
 - 9 Pledge is back in storehouse (7)
 - 10 Mr. Chips was such a good painter! (3,6)
 - 11 Nasty brown jumper found on the beach (4,4)
 - 12 Incessant ambition reduced (7)
 - 13 Ready to ride off but encumbered (7)
 - 14 Like Mr. Laurel, find a pub in heavenly surroundings (6)
 - 15 Look up—up and down (5)
 - 16 Useless first person led astray (4)

Solution to Puzzle No. 4547

DOWN
1. RUBBER
2. MICHAEL
3. MUSICIAN
4. SEA-NOISE
5. PUT OUT
6. FREE CARD
7. SOMEDAY
8. THINNESS
9. PLEDGE
10. MR. CHIPS
11. NASTY JUMPER
12. INCESSANT
13. READY TO
14. LIKE MR. LAUREL
15. LOOK UP
16. USELESS

TV/Radio

* Indicates programme in black and white

BBC 1

- 9.10 am Swin, 9.35 Lassie, 9.55 Help! It's the Hair Bear Bunch, 10.20 The Bugs Bunny Easter Special, 11.05 "Poco" starring Chill Wills, 12.27 pm Weather, 12.30 Grandstand: Football Focus (12.35), Embassy World Professional Snooker Championship (1.05), 3.50: Racing from Haydock (1.50, 2.20, 2.50), Diving (2.05, 3.35, 4.25) Martini European Cup—The Men's Springboard and Women's High Diving Finals: Show Jumping (3.05, 4.05), The Kerrygold International: 3.45 Half-time Football Scores; 4.40 Final Score, 5.10 News, 5.20 Sport/Regional News, 5.25 Disney Film: The New York Times: "Roster Copburn" starring John Wayne and Katharine Hepburn, 8.35 The Val Doonican Music Show, 9.20 Dallas, 10.10 News and Sport, 10.25 Saturday Night at the Mill, 11.15 The Saturday Film: "Steppe and Son" starring Wilfrid Brimble and Harry H. Corbett, All Regions as BBC1 except as follows: Cymru/Wales—5.20-5.25 pm Sports News Wales, 12.50-1.05 am The Hope of Glyn, Scotland—5.20-5.25 pm Scoreboard (1), 5.30-5.35 Scoreboard (2), 12.50 am News and Weather for Scotland, Northern Ireland—3.05-4.05 pm Rugby Union (opt-out from Grandstand), The AIB Challenge Cup, 5.00-5.10 Scoreboard, 5.20-5.25 Northern Ireland News, 12.50 am News and Weather for Northern Ireland, England—5.20-5.25 pm (South-West only) Saturday Spotlight, 11.00 News, 11.10 News, 11.20 News, 11.30 News, 11.40 News, 11.50 News, 12.00 News, 12.10 News, 12.20 News, 12.30 News, 12.40 News, 12.50 News, 1.00 News, 1.10 News, 1.20 News, 1.30 News, 1.40 News, 1.50 News, 2.00 News, 2.10 News, 2.20 News, 2.30 News, 2.40 News, 2.50 News, 3.00 News, 3.10 News, 3.20 News, 3.30 News, 3.40 News, 3.50 News, 4.00 News, 4.10 News, 4.20 News, 4.30 News, 4.40 News, 4.50 News, 5.00 News, 5.10 News, 5.20 News, 5.30 News, 5.40 News, 5.50 News, 6.00 News, 6.10 News, 6.20 News, 6.30 News, 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Knobs, knockers and architects

Mr. Wainwright also makes the point, of course, that it is only necessary to mention a few names, Webb, Lethaby, Ashbee, Gimson and Voysey, "architects to a man, to realise

From Morris are the pair of painted glass panels made for The Grange, North End, Fulham, in London, and removed to North End House, Rottingdean, Sussex. They were bought about six months back from writer Enid Bagnold (Lady Jones), who died just over a fortnight ago. *Providence* is from Sir Edward Burne-Jones, the artist who originally lived in the two houses, and who is



Arthur Sanderson and Sons began hand-printing wallpapers for Morris and Co. in the 1830s, and when the firm went into liquidation in 1940, Sanderson

STUART MARSHALL

BRIDGE

In Canada, BP is into the ad business. It runs a defensive and skid control school at which one-and-a-half day course costs includes highway and skid pad. Defensive driving (in essence, every other vehicle is in the car, a homicidal maniac) has shown reductions in accident rates; mobile staff are required to un-

I tried a Chrysler six-cylinder slippery surface. It was surprisingly controllable in a simulated 20

The car totally dominates the transport scene in Canada. Motorists each drive about 12,700 miles a year, mainly in

The consumption figures were 25 mpg (U.S.), 33 mpg (Canada) and 43 mpg (European), which goes to show that what you gain on the environmentalist's roundabout, you lose on the fuel conservation swings.

Would any petrol company care to follow BP's good example in Britain? An hour or two's experience on a skid pan is worth any amount of exhortations. And it might be a better business builder than a penny or two off a gallon, or vouchers for hideous glasses.

E. P. C. COTTER

	W		E
♠ 8 3		♠ A 9 4 2	
♥ A 10 7		♥ 9 8 6 5 3	
♦ Q J 8 2		♦ 3	
♣ Q J 10 3		♣ K 6 2	
	S		
	♠ K O 10 7 6		

with a heart to dummy's Knave, and played the Knave of spades, which was allowed to hold. Then the last heart was led from the table to the King, and Ace. West returned the heart

♠ —
 ♥ A J 10 9
 ♦ Q 6 4
 ♣ —

the same contract received the same lead, which he won in hand with his Queen. Instead of guessing which way to finesse hearts, the declarer showed far better technique. At the second

ROGER PAUL

Standing watching, on the 16th tee, were Tom Weiskopf and Johnny Miller, and the former, who at that stage led by one, promptly mis-shot a 4-iron tee shot, three putted from 100 ft, and finished second for the fourth time in the Masters. This year Nicklaus did it.

the moment at Turnberry when Nicklaus threw an arm around Watson and said "You have seen my best, and beaten it." the respect between the two men has been mutual, and this year, at the 18th, Nicklaus knew that what he had done was too little, too late.

One way of getting there, indisputably, would be to do something Nicklaus has never

field, quiet rather than high drama. He had won the Open in the third round; in the Masters a four-shot Nicklaus lead after two rounds had become two to Watson after three rounds and the testing times were few in the last 18 holes.

LEONARD BARDEN

given their high scores in previous simulms against Petrosian and Spassky. Botvinnik finally won by the narrowest margin of 41-34, which he admitted was the best result against him in simultaneous chess of his entire

Two casual remarks by Botvinnik during his visit will give pause for thought. When Martin Richardson, head of Pergamon's chess series, read out the ratings

N-K3, P-R5; 28 Q-B3, R-N1; 29 P-B5! (Completing the demolition). PxP: 30 NxP, N-N4: 31 Q-OB3, P-KB3; 32 NxP, B-O4: 22 R-B5, B-K2 (a blunder, but the same is hopeless). 33 R-N4 ob

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London E.C.2. and on Tuesday 10th April 1981 at 10.15 a.m. to be followed at 10.30 a.m. by a General Meeting of the Creditors for the purpose of receiving an account of the Liquidator's Acts and Dealings and of the conduct of the Winding-up to date.

Dated this 9th day of April 1981.

- P. W. J. HARTIGAN, F.C.C.A.,
Liquidator.

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Charles Pears (1873-1958), founder and first president of The Society of Marine Artists, was a kindly, solidly built Yorkshireman with a broad sense of humour and a serious visage, relieved by a "mischievous twinkle in his eye." With no formal training in painting, he had a successful early career as an illustrative journalist, both in Yorkshire and in London, where he worked for Punch, Graphic and The Illustrated London News. Commissioned into the Royal Marines in the First World

to give his pictures a life all of their own, and provide an opportunity to own not only a masterful painting but also an accurate representation of boats and yachts of many vintages.

Christie's South-Kensington will be selling some eighty works, removed from the artist's studio, on Monday, 27

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3058. Original Prints by Barbara
Mills, Miro, Picasso.

PROY GALLERY, 4 Windmill St., W1.
5060 7152. Senaka Seaneysale Oil
Paintings and Watercolours. April 4-
April 18.

MARBOROUGH, 6, Albemarle St.
Drawings and Watercolours by 13 Artists.
Mon-Fri, 10-5. Sat. 10-12.

MATHIAS GALLERY, 24, Montpelier St.
L19H. 23 0010. Sculpture
19th C. and Contemporary Painting
ARABIA.

RICHARD GREEN GALLERY, 4, New

whose chess school produced both Karpov and Kasparov. "Everything," it should be noted, includes Kasparov's third place in the USSR championship, the gold medal in the junior world championship, and the grandmaster title.

This diagram shows the position after White's 13 K-K3. Tournament winner Bellin (Black, to play) now made a subtle move. White's natural reply failed to spot the threat, and Black's 14th brought immediate retribution. How did it

Forcing the pace, and already looking ahead to a dark-square attack on Black's castled king. 10... Pxp; 11 NxP, B-K3; 12 o-o, B-Q3; 13 P-QN3, o-o; 14 B-N2, R-K1; 15 P-B4, B-B4; 16

WHITE (4 men)

Solutions Page 10

FINANCIAL TIMES

BRACKEN HOUSE, CANNON STREET, LONDON EC4A 3DF

Telegrams: Finantime, London FSA. Telex: 8954871

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Saturday April 18 1981

A celebration of virtue

THE STOCK market, which for three days seemed to be sharing the doubts we expressed a week ago about the imminence of the new dawn, finally shrugged off any such feelings on Thursday. Impressed by a batch of economic figures which ranged from no worse than expected to downright encouraging, it took off more or less vertically, to achieve a rise of a little under 20 points on the day.

A shortage of stock has combined with reviving optimism—even the CBI was moved to a comment which could not be construed as an actual moan. The result was predictable.

Though we refrain some sport about the nature of the present improvement, it is a pleasure to observe this spring-like mood, for it implies a new climate of opinion which would do a lot to help future policy decisions.

Six weeks ago, we welcomed the general stance of the Budget (though not its details). We have, after all, been arguing for years that excessive public borrowing against a background of monetary restraint must depress the economy, not stimulate it.

However, that was a relatively lonely view at the time; some comment even from the City sounded more like an expansion of the protest from the Cambridge 384. So even in our own most obstinately convinced moment, we did not imagine that the market would celebrate a "deflationary Budget" by climbing to new heights. If responsible budgeting is such a tonic for confidence, the fashion for responsibility may prove lasting.

We would not, of course, claim that everyone has been brooding about deep economic theories and revising their previous views. It is all much simpler than that.

Big impact

What has happened is that the ordinary businessman and investor has heard the Chancellor say that he has decided to raise taxes in order to put interest rates and the exchange rate back on a sound basis. He has subsequently noticed that even a small cut in interest rates has a large impact on the exchange rate, especially when rates elsewhere are rising.

This may all sound very obvious, but until very recently serious economic analysis would have denied both these propositions. Their equations showed no predictable relationship between public borrowing and interest rates, between interest rates and the exchange rate. So much the worse, the reader might conclude, for the equations.

This may sound like economic philistinism, but it would be as much a mistake to treat the academics with contempt as it

was earlier to treat them with undue reverence. The fact is that the developments of recent decades have left them with the wrong tools for the job the public seems to expect of them—a species of weather forecasting. Equations developed to describe small changes in well-established trends have been about as much use in our recent upheavals as a rowing eight in a storm at sea. There is no base to measure from.

That is why governments have been driven back on the simple housekeeping economics misnamed monetarism. It may be crude, but it is better than nothing.

Out of date.

Even in calmer times, economists are much better at analysing the past than forecasting the future, because of a difficulty proclaimed 20 years ago by Mr. Harold Macmillan. One is always operating with last year's Bradshaw (which used to be the standard railway timetable). Statistics are always out of date, or highly inaccurate, or both; that is why the crucial forecast known as the Budget judgment starts with an exercise known as "forecasting the recent past."

There is a further Catch 22 which dictates that if a figure is accurate (registered unemployment, or the visible trade balance) it is very hard to know what it means. The important figures—real output, income, growth and productivity, profitability and the rest—are subject to such large revisions as evidence rolls in that major national crises, such as the sterling crisis of 1964, can vanish without a historic trace. You can't explain events if you don't know what's happening.

These thoughts are rather relevant at the moment, because the statistics which the market was celebrating on Thursday may be the last even remotely reliable figures we will see for some weeks, if the present discounting between the Government and the Civil Service persists. The trade figures have gone missing, and will no doubt follow and those that remain—for Government borrowing and money, for example—will be hopelessly distorted.

We may have to revert to the habits of another generation, when judgments were based on knowing a chap in brickmaking or paper or shipping, or the amount of money staked on the Derby. There is even an old rule that the market rises and falls with the tides, though it is not clear which is cause and which effect—stockbrokers can be excitable. Another old rule says "Sell in May and go away"—but going away is now difficult. The safest rule is to enjoy the holiday, wherever you may be.

THE man with the loudest voice in the Coach and Horses in Brixton last Tuesday was Ron, a white social worker from a youth centre in Hackney. As everybody knows, social workers, particularly white ones in black areas, represent no one.

But Ron does not fit the Surrey commuter's image of a typical social worker. He is a former policeman in his forties, with staunch Conservative views. His son is a policeman and he has no time for the "young thugs and layabouts" who ran amok last weekend in the centre of Brixton, where Ron lives. He believes that much of the trouble was fomented by political agitators and "self-styled" community leaders who will now cash in both politically and financially, on the riots.

Ron is hardly typical of the white residents of Brixton, either. His wife is black, his friends are black, he has two white children by a previous marriage and three black ones, and the predominantly black kids he works with in Hackney have brushes with the law almost daily.

In short, Ron is a one-man microcosm who straddles the dividing line between black and whites, between authority and insecurity. More importantly, he represents the progressive blurring of these distinctions. For, whether racists, fascists, Rastafarians, Trotskyists or "respectable" political opportunists like it or not, Brixton is already well on the way to becoming a thoroughly multi-racial society.

Last weekend's riots can be interpreted either as the growing pains of a society gradually moving towards racial integration or as the latest omen that racial tension will eventually tear society apart, particularly when it is exacerbated by a high level of unemployment among the young. Which of these interpretations eventually proves correct may depend in large measure on what people are now prepared to believe. For there is plenty in Brixton to suggest that a genuinely multi-racial society is achievable. But racial insecurity, partly fostered by the deliberate actions of successive governments, can all too easily destroy the cohesion on which all societies must base their systems of preserving authority and order.

The people of Brixton may take it for granted that their neighbours or friends will be a different colour from themselves. But, whether they are black or white, they are still far from believing that they live in a society in which the "native" population, as politicians are fond of calling it, includes the black and the brown people who were born here. Successive governments must bear part of the blame for perpetuating the idea that only whites can be truly British. For it has become part of the common ground of British politics over the past 15 years



Why are so many black people in Brixton so hostile to the police?

that coloured immigration, rather than colour prejudice, is Britain's fundamental racial problem.

"Enoch Powell is the most honest politician in Britain. He is the true voice of the people. Ninety-nine point five per cent of the white people think that the blacks don't belong here, and they're probably right." That was an extreme comment, but the people standing around nodded when they heard it. They were not neo-fascists. Like the speaker, they were black, respectable, middle-aged and reasonably well-off.

A black carpenter put the same proposition more practically: "I was born in Trinidad, but my children were born in England. They've had British passports all their lives, but they won't make any difference. If the Government wants to, it will change the rules and kick us all out."

Only when feelings like this are taken on board do the mutual suspicions between the blacks and the police become comprehensible. Nobody in Brixton suggests that politicians' speeches, nationality laws or fears of deportation were an immediate cause of the rioting. And there are plenty of

and do occasionally occur—begs another more difficult question. If this is true, then why are so many black people in Brixton so hostile to the police? As Ron, the former policeman in the Coach and Horses said when asked why Brixton was not patrolled by more black policemen: "Round here a black policeman would need two white policemen to protect him."

Chief Superintendent Peter Watson, of Scotland Yard's community relations department, believes that a degree of tension between the police and black youths is inevitable in areas such as Brixton. "The police are there to do their job, which is to enforce the law. A certain sector of the community contain many people who are breaking it. Brixton has the highest rate of street crime in London and we have to strike a delicate balance between heavy-handed interference with the law-abiding majority and the need to stop the criminals."

At the beginning of this month the Lambeth police launched "Operation Swamp," a "saturation policing" campaign, which involved more than 100 plain clothes policemen and led to a doubling of the normal rate of arrests. Chief Supt.

Watson believes that while such operations may produce only a temporary drop in the rate of street crime, and may alienate parts of the community, alternating intensive and lower-profile police activities is a necessary part of the "fine tuning" which local police commanders have to employ, given the scarcity of police resources, in order to meet the fears of the community without oppressing those who obey the law.

Does this mean that last weekend's riots were caused not so much by antagonisms towards the police as by wider political factors? Were they fomented by professional revolutionaries? There are certainly plenty of Trotskyist groups, such as the Socialist Workers' Party and the Workers' Revolutionary Party, active in Brixton.

However, militant groups like this exist all over Britain. Neither they, nor Brixton's high unemployment and social deprivation, could have been the root cause of the riots. Over the past week it has become increasingly clear that opinions in Brixton are so diverse and the feelings of the youth are so volatile and anarchic that no political party or individual leader can claim even to speak for the disaffected young blacks, never mind to lead them.

The Brixton Defence Committee, whose chairman, Mr. Kudi Narayan, has attracted most attention as a spokesman of the black community, was only set up in the aftermath of the riots. Although Mr. Narayan, a black barrister, lives in Lambeth, his main practice is in Birmingham and it is there that he has been involved in local politics. There is no evidence that the young rioters feel any more affinity with the Defence Committee and Mr. Narayan than they do with other political parties or with other middle-aged community leaders such as Mr. Courtney Laws of Lambeth, Councillor or Mr. George Gravies of the Council for Community Relations in Lambeth, who are well known locally.

Indeed, there are claims in Brixton that if anybody was goading on the young rioters, it may have been organised gangsters, rather than political activists. Raiton Road, which was at the heart of the riots, is also the centre of a thriving drug, prostitution and illegal gambling scene, which has recently been the subject of increasing police attention. The derelict buildings there have been used alternately as squats, political meeting places, drug distribution centres and venues for perfectly legal, if boisterous, youth entertainment. Separating all these strands in the area's life would challenge even the most skilful and experienced police force.

If trust for the police breaks down, the difficulties of policing become immeasurably greater. Last weekend's violence was sparked off when the police picked up a black youth who had been stabbed. The police say they were taking him to hospital.

Local youths say the police were manhandling him and trying to extract information instead of helping him.

A doctor at King's College Hospital who has dealt with hundreds of injured people brought in under police custody has this reflection: "Say a drunk comes into Casualty with a stab wound. When I touch him he might push me away and say, 'Get your bloody hands off me'. All I have to do is let him go and say, 'Go to hell and bleed to death then'. He soon comes to his senses. But when the police bring someone in and he struggles, they feel they have to assert their authority. If they're young and inexperienced they may use unnecessary force, and a nasty incident develops."

Police forces are confronted by problems like these in many parts of Britain. But it is almost unimaginable that riots would follow police activity in an area without a large black population.

Whatever gloss the police may put on their own operations, even the moderate community workers in Brixton, such as Mr. Gravies, believe that the job of policing itself is not racist, but many of the policemen are, in not saying they all harass young blacks, but they do all cover up for each other.

Racial tension becomes most explicit if police demand to see coloured people's passports or birth certificates. Chief Supt. Watson states that "examining" of passports has to be authorised at Commander level, and this is normally done only at the request of immigration authorities. But people in Brixton claim that passports are sometimes demanded when police break up black parties or arrest black people for reasons totally unconnected with immigration offences.

Whether the Scarman inquiry supports such allegations remains to be seen. But whether it does or not it will have to find an answer to people like the Rev. Graham Kent, a white Methodist Minister at the Raiton Road Community Centre, who says: "I have felt the anger of these people for a long time. There was no need for outside organisers. If I had been black, I would have done the same."

The next thing which Mr. Kent said may point in the right direction: "The House of Commons must give a lead. Mrs. Thatcher in 1978, with her speech about immigrants swamping Britain, sent out certain signals that a set of attitudes was acceptable. She now says that money does not create trust. I say that money can help create the conditions in which trust can develop."

But even if there is to be no money, there is much that national politicians can now do to create more trust and confidence in the black community. Many people in Brixton think that the new nationality laws, for one thing, are a move in exactly the opposite direction.

Letters to the Editor

Devaluation

From the Managing Director, Farrai Machinery.

Sir.—I cannot wholly agree with the letter of Messrs. Gibson and Weale, published on April 10. They contend that a 10 per cent devaluation increase lead to a 9-10 per cent increase in import prices, but possibly no more than a 3 per cent increase in prices of UK-produced goods. I agree that the £ is over-valued in relation to our industrial performance, but it is not when related to money wages vis-a-vis western Europe and U.S.A.

My impression of the UK domestic and industrial markets is that the home producers determine selling prices, in conjunction with glibly buyers. We have been a society with a "high inflation expectancy" for many years, and producers, workers, sellers, buyers and Government have all helped to stoke up the fire. Home producers' manufacturing and marketing methods determine UK selling prices, not foreign competition.

If cheaply imported goods were sold in the UK at prices prevailing in the rest of western Europe and the U.S., they would, I estimate, undercut UK produced equivalents by anywhere between 15 and 35 per cent. Most foreign goods are sold in the UK at the same level as the official, I am sorry to say, less appealing, British product. Why not? Why should importers cut their margins unnecessarily?

If a 10 per cent devaluation really did produce such a small rise in UK prices as 3 per cent, hardly credible when inflation runs currently at 12 per cent in the depth of a recession, all it would mean would be a small cut in the very healthy importers' margins.

R. J. M. Farrell, Farrai Machinery, Balmoral Road, Altrincham, Cheshire.

Banks

From Mr. W. Kaye.

Sir.—In writing to support Mr. Paul Tillet in his views

(April 14) I would suggest that much as I admire his argument against the special levy on banks, he is at a disadvantage, because the tax is not based on logic. I would certainly be far more caustic about your article of April 8.

To infer that banks have a monopoly because they operate in a similar way could be misleading in arguing that car manufacturers have a monopoly because they all include a steering wheel.

You also say that it is worth noting that the banks do not protest against subsidising the Bank of England. It is indeed just as much a tax, but I fail to see how this can be put forward as an argument. It is almost equivalent to saying that because one did not voice too much objection to having one's bicycle stolen, one should accept the theft of one's motor car as permissible.

If one takes into account the subsidised competition from the National Savings Bank and the building societies, plus the cost of the Bank of England, one suspects that the UK clearers are reasonably efficient. This is no doubt due in no small measure to satisfactory policies of expansion and cost containment coupled with responsible co-operation by the staffs. In this respect it is difficult to avoid mentioning other sectors of industry (private, public or graphic).

Perhaps one could argue that large bank profits are against the public interest, but what harm have they ever done? The shareholders cannot by any stretch of the imagination be said to have reaped undue benefit, the staff have done reasonably well recently but on balance merely keep pace with inflation and this year it seems will have to be content with a fall of around 7 per cent in real wages (after tax). I am not saying that I agree with all the Government's policies and principles but at least one should be able to hope that a political party would be true (at least) to its fundamental principles, and it is the cynicism which is nurtured by such

political expediencies which causes the greater distress. W. E. Kaye, 32 Primrose Chase, Gosport, Cheshire.

Water

From Mr. F. Solari.

Sir.—Thames Water, in an understandable endeavour to console and win the esteem of its customers, has included a note with its current demand for water services charges extolling its virtues and expressing pride in its achievements. One such achievement is that of keeping "our average increases in charges lower than the increase in the retail price index." The RPI on April 1, 1981, is expected to be 275 (taking April 1, 1974, as 100) while our increase in average charges (taking April 1, 1974, as 100) is 267. I hope that Thames Water's annual accounts do better than this. If the average charges really have increased by 267 (taking April 1, 1974, as 100) then they must now be 367 which is an awful lot more than the RPI. But maybe someone has got his words and not his figures crossed up, and he doesn't really mean what he has written?

F. Solari, Oakside, Duffield Lane, Stoke Poges, Slough.

Rates

From Mr. D. Frost.

Sir.—Mr. John Williams (April 8) claims that "Industry is more of a collecting agent than a payer of rates" and that "the incidence falls on the domestic ratepayer."

This view appears to be prevalent among many local authorities at the present time, but any direct contact with industry would show it to be without foundation. Only 10 per cent of firms in the west Midlands are working at full capacity. In order to maintain production and safeguard the jobs of their employees, manufacturers are being forced to hold down output prices. Indeed, many firms have cut prices in

order to stay in business. It is absurd to believe that large rate increases can simply be passed on to the consumer. It is also worth noting that large rate increases for domestic ratepayers manifest themselves as increased wage demands.

The attempt by local authorities to blame central government expenditure cutbacks for large increases in rates would carry a lot more conviction if they appeared to be making economies across the board. Wages account for approximately 70 per cent of local authority revenue expenditure, yet at a time when the manufacturing industry has shed 11.5 per cent of its workforce since mid-1979 and when unemployment increased by 66 per cent during 1980, local authority manpower decreased by only 1.3 per cent. Some boroughs, such as Wolverhampton (+3.6 per cent) actually increased the number of full-time employees. Local authorities should be taking notice of the plight of industry, which provides the lifeblood of the local economy. Firms are unable to soak up large increases in rates and the only result will be a worsening of the current recession. D. S. Frost, 13 Sandstone Close, Dudley, Wores.

Titles

From the Chairman, Ambrose Investment Trust.

Sir.—I wonder how many companies are aware of the problems they will meet and the expenses they will be forced to incur when they change the affix of their name from "Limited" to "Public Limited Company" or PLC for short.

Apart from the costs of reprinting the memorandum, the change is apparently regarded as a change of name, but there is no consistency between company registrars' requirements when the change of name, etc. is reported. Some wish to see the actual certificate of registration of the new affix issued by the

Registrar of Companies, others are content with a photostat copy: some are satisfied with a copy of the reprinted memorandum and a certified copy of the board resolution necessary for the change and others will accept a notification on the company's note heading, with or without signature.

As the change is a statutory requirement which in time will have to be made by all public companies why cannot all registrars accept the fact with-out the palaver and costs involved. In any case the legal requirement is that the certificate shall be exhibited at all times in the registered office of the company which of course is impossible if it is floating around the country from registrar to registrar as it would be in our case with some 300 companies involved. To add to the problems, some registrars insist on the return of certificates and charge a fee for issuing a new certificate. S. W. Penzance, Ambrose Investment Trust, London Press Centre, 76, Shoe Lane, EC4.

Jerusalem

From Mr. T. Prütte.

Sir.—May I thank you for John Roberts' fair and interesting review (April 11) of my book, "Whose Jerusalem?"

Perhaps I may be allowed to correct one set of figures and comment on what I believe may be one misunderstanding.

Mr. Roberts suggests that there are 250,000 Jews in Jerusalem and 150,000 Arabs. This would give a ratio of five Jews to three Arabs. The true figures in 1979 were 287,400 Jews and 110,800 non-Jews (some of them not Arabs). This gives a ratio of just under eight Jews to three Arabs. The difference is substantial.

In addition, Mr. Roberts remarks that there is "no question of Arab mayoral elections" in Jerusalem. Indeed, there cannot be separate mayoral elections in a unified city. But the Arab population could, if it wished, run its own candidate. It would, incidentally, be one of the advantages of a borough

system, such as I tentatively suggested in my book, that several boroughs would be in a position to elect Arab mayors of their own. Terence Prütte, British and Israeli, 128-134, Baker Street, W1.

Voting

From the Chairman, Conservative Action for Electoral Reform.

Sir.—On my return from holiday I have just seen a copy of Mr. S. Rankin's letter (April 7).

Those who support proportional representation in the Conservative Party do so in the belief that this change in our electoral system will give greater long term stability of Government policy and thus enable industry and investment to proceed with greater confidence in the future. We do not claim that PR in itself is a panacea and of course it must be linked to the right aims and policies among which adherence to the market economy as a regulating factor, must be given high priority. We believe in fact that if any Government was in office long enough the truth of this view would become self-evident if only by a process of trial and error. It is indeed interesting that even Labour Governments have moved in this direction once they have been in power for a few years.

The trouble with our present electoral system is that Governments remain in office for too short a time for the learning process to take place. They come into power with a bag full of pledges to fulfil based not on experience, but on theories nurtured by opposition to the Government in office.

It is very interesting to note that in countries using proportional representation, such as West Germany, coalitions of the so called left pursue policies well to the right of anything suggested by our Conservative Party and are certainly thoroughly appraised of the virtues of belief in the market economy.

A. F. Wigram, 6, Queen Street, Mayfair, W1.

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ملحوظات من الأصل

Why Victor Lownes—hailed five months ago as the dominant personality in British gambling—is out of the scene

Playboy: from bunnies to balance-sheets

WITH THE dramatic sacking in London of Playboy business manager Victor Lownes, Playboy Enterprises of Chicago made clear this week that its present management style is much more sober and less charismatic than the company's worldwide image.

Not that Lownes' well-publicised hedonistic life-style, with its lavish parties, girls and high living, was the reason for his abrupt removal. This was caused by problems on the London gaming scene, a vital source of income for Playboy, which has three casinos there.

The group's U.S. management decided that recent police and Gaming Board objections to renewal of its valuable UK casino licences meant that Lownes, head of the British operation, had to go, along with his deputy, William Gerhauser.

"We are determined to retain our high standard of integrity and efficiency in managing casinos," Derick Daniels, president of Playboy, said in a letter to the group's 2,000 UK staff members. Ladbroke Group and Coral Leisure, both once major casino companies, are now out of gaming following police and Gaming Board opposition, leaving Playboy in top place.

The drastic action just taken will work. The police and Gaming Board objections centre on alleged breaches of the Gaming Act covering treatment of cheques and credit. Lownes, who also ran the international gaming operations of Playboy, refers to "technical interpretations of one part of the law."

Another casualty of the Chicago management's stiff new broom was Mr. Clement Freud, the gourmet Liberal MP, who has resigned from the board of the UK company at the group's request. He is said by the police to have gambled in Playboy's while a director. This

is forbidden by the Gaming Act. Daniels insists that the way Lownes, whose 53rd birthday party yesterday was overshadowed by his dismissal, lived played no part in the sacking. "It might not be the way I would choose personally to live, but this was nothing to do with it," he said while in London this week.

It is clear that the new UK chairman and his deputy are cast in a different mould. Marvin Huston, now chairman of the UK operation, said he would attempt "straightforward business direction" with his managing director in London, Frank Di Prima, who intends to spend 16 hours a day in the office. Huston will still be the group's finance chief.

Playboy's casino troubles in London come just as the group is risking its future growth and profitability in the Atlantic City gambling scene. Its new and distinctly upmarket casino in this shabby resort in New Jersey is a bold and expensive attempt to attract high-rolling gamblers from as far as Europe and Saudi Arabia rather than the herds of slot machine players who are the bread and butter of casino gambling in the U.S.

The project is Playboy's most ambitious step to date, and was conceived on the profit of the London casino operation which has helped stage Playboy's impressive financial turnaround in the last five years.

The combined hotel and casino in Atlantic City, where casino tower blocks stick out like sore thumbs amidst the decrepit shacks and waste lands, have cost \$135m (£90m). Playboy has put half of this, the rest coming from Elsinore Corporation, a gaming company 27.5 per cent owned by the Princes family of Chicago who also control the Hyatt Hotel chain.

The casino, opened only a few days ago and is described by



Trevor Humphries

Playboy as having a "European touch." Since most of the \$31m of pre-tax gaming revenues earned in the financial year to June 30 last came from London, Playboy has clearly decided that class can be made to pay in shabby Atlantic City.

Playboy's is the seventh casino in the faded U.S. resort, where gaming table revenues have slipped recently with tougher competition and stringent regulations.

Las Vegas in the Nevada desert is the only other place where gaming is permitted in the U.S., though other states may well get in on the act in the next few years. This is a major potential risk for Atlantic City and the casino companies

there, though Playboy will consider setting up in those states which legalise gaming.

Along with its casino in Atlantic City is a huge 500-room hotel, with a cluster of shops in the London Arcade. Non-gaming temptations will include lavish revues called "Playboy Fantasy" with lots of singers, dancers, Bunny girls and a 500-lb tiger.

This gave Playboy a far-flung revenues have been the major force behind its recent profits advance. Back in 1974-75, its net earnings after tax were a mere \$1m, but by last year they were up to \$13m on sales of \$85m. This recovery was largely due to Daniels' policies



Andrew Fisher and Paul Betts report on Playboy's new image being fostered by its president, Derick Daniels (left). "A dumb move" was how Victor Lownes (right) described his sacking in a bid to keep the group's casino licences in Britain.



days in the early 1950s when Hugh Hefner started the business "on a kitchen table with \$600." By the late 1960s and early 1970s, "there was so much money that they didn't know where to stick it all."

At this point Playboy, he said, "caught conglomerate fever." When recession hit in 1974 and 1975, it suffered badly, having spread itself much too thinly. As for the change in management style since then: "It's like changing your pants in the middle of a 100-yard dash."

One area, apart from casinos, where Daniels sees plenty of long-term growth is pay cable TV. The idea would be to package the Playboy magazine in small-screen form, including one to two hours a day of special programmes on modern lifestyles, fashion cars and bikes, with "at least a certain amount of nudity."

This project is barely off the ground yet, with a small staff in Los Angeles working on possible programmes. Since subscribers can pay for what they want on cable TV, Daniels said: "If they had small children they didn't want exposed to frontal nudity, they wouldn't have to take it."

Hefner himself is not involved in the day-to-day running of Playboy. Aged 54, two years older than Daniels, he is more concerned with thinking for the future, though Daniels refutes this. "He's not a visionary," Daniels says. "He's a realist."

Daniels, who joined Playboy from being an executive with Knight-Ridder Newspapers, said of the start-up of the new U.S. casino that "it's been going marvellously for two days." As for New York or any other states legalising gaming, he felt this was a few years off yet.

On the night of his sacking, said Lownes, ruefully the next

day, he spoke to Hefner on the telephone to California. "He approved everything 100 per cent," Hefner, chairman and chief executive, still owns over 70 per cent of the group himself and his daughter Christie is vice-president.

Lownes does not agree that his sacking, after 26 years with Playboy (including 18 in London) is justified or the right way to go about keeping the casino licences, following police raids in February. "I felt it was a dumb move."

Flanked by his blonde Californian girlfriend Debbie, he said in a text after a television interview: "The company is not saying I've done anything wrong. They said 'Take this man's head.' It strikes me as bizarre."

With bonuses, Lownes, an American, was earning as much as \$500,000 a year. Over the next three years, he will get at least \$750,000 in compensation and he owns 64 per cent of Stocks, the film Hertfordshire mansion where many of his parties have been held, including that for yesterday's birthday. Also, "I have \$50m of my own stashed away."

Lownes' enviable lifestyle made him one of the most obvious embodiments of the Playboy image. Though bitter, he is concerned about the future of the Playboy staff and desirous of helping the company to keep its casino licences. For their part, the staff seem highly upset about the sacking.

One thing is clear from the latest events, however: Playboy is not run by playboys. Said Daniels: "Running Playboy's operations doesn't mean that the people have to live the dream they are selling. I work very hard to sell it, but I don't live it."

Despite the attractions of the lifestyle that Playboy is trying to sell, "I spend much more time with balance sheets than I do with Bunnies."

Weekend Brief

Fleet Street's colour war

The Sunday colour magazine market is a crucial battlefield in Fleet Street's circulation war. The familiar, monolithic tripartite struggle between the Sunday Times, Observer and Telegraph magazines is now broadened by the entry of a fourth combatant — the Sunday Express magazine — will soon see a fifth — the News of the World magazine — and possibly, in the Sunday Mirror and the new Sunday Mail, a sixth and seventh.

Can the country's Sunday breakfast tables support them all? More important for them, can the nation's recession-bound advertisers support them? Ron Hall, the editor of the Sunday Times magazine, is an analyst who would expect a Sunday Times man to

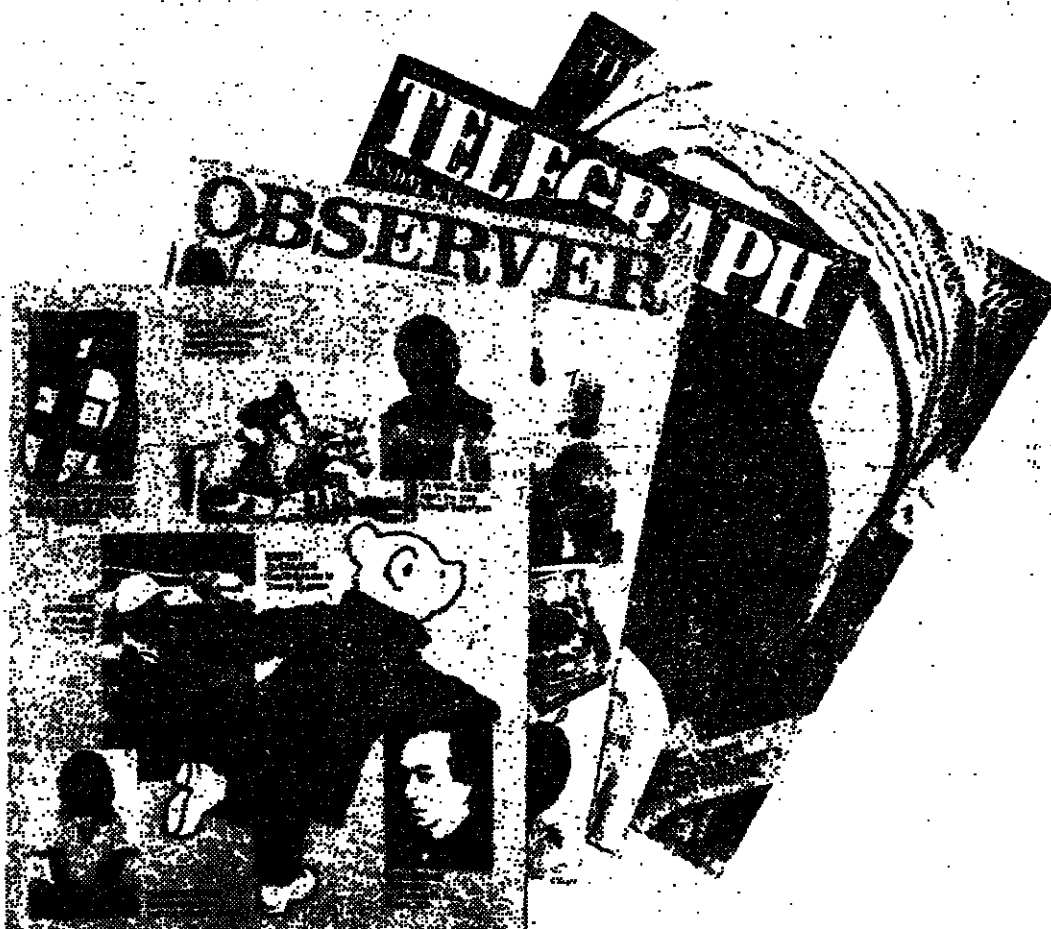
on the one hand the more outlets you have in the market, the more you encourage advertisers to think of you as a sector in your own right and to allocate cash to you. On the other, you could get the same cake shared among more others. There will also be a temptation for the downmarket magazines to go for more and more direct response advertising which makes them look like mail order catalogues, and might drive away other advertisers — devaluing the currency, so to speak.

Still, Hall believes that the pressures of competition and falling circulation among the popular Sundays — especially the Express and the News of the World — will force the pace and slow the market.

John Amster, the editor of the Sunday Telegraph magazine, takes the optimistic part of Hall's analysis. "There's a tendency for advertisers to settle down. There's the possibility that the new magazines will bring with them new advertisers like food, who we've never had before, so we all benefit." Polly Patullo, assistant editor of the Observer's magazine, notes that the Express magazine but on around 250,000 to its circulation last Sunday, but didn't dent the Observer's. "We're in different markets. I don't think it would affect the advertising and it certainly won't affect our editorial content."

Down at the new Express magazine, associate editor, Audrey Slaughter, is full of predictable enthusiasm. "Public response to ads has never been so heavy. 800,000 people wanted a copy last week and couldn't get one. The magazine plans to go up to 96 pages later this year."

Slaughter and her colleagues have adopted the revolutionary plan of giving the readers what they want to read, she says. "Not what the photographers want to put there to impress their colleagues." The reactions of her established competitors are for the moment muted. "We do think that photographs are important. That's part of what a colour magazine's about."



Telegraph: "We don't see them as competition." Sunday Times: "I think they have as yet not quite found themselves."

A day for aviation buffs

Aviation buffs and others with nostalgia for those ancient flying machines in which magnificent men cavorted restlessly about the skies can enjoy themselves hugely this Bank Holiday Monday. For once again, the Shuttleworth Collection, which represents the only private collection of vintage aircraft and motor vehicles in Europe, and one of the biggest in the world, is holding one of its now-famous flying displays to open the spring and summer season.

Sited on its own grass-airfield only two miles west of the A-1 at Old Warden, near Biggleswade, Bedfordshire, the Shuttleworth Collection was founded more than half a century ago by Richard Shuttleworth, whose original policy of "making everything work" is as valid now as it was then. Some of the world's oldest and most famous aeroplanes fly there regularly, and some of the oldest vehicles are driven around.

Among aircraft flying on Monday will be the Avro Triplane of 1910 design, making its first public appearance in the air for more than four years, while additions to the exhibits on view on the ground will be the 1934 de Havilland DH-88 Comet of England. Australia air race fame (an aircraft which eventually helped in the design of the Mosquito fast, light bomber), and a 1938 Hawker Hind light bomber which was found in Afghanistan and brought home some 6,000 miles overland. The Avro Triplane flying on Monday will be supported in the air (weather permitting) by a cross-section of the 30 or so unique historic aircraft in the collection. To add to the thrills, the

flying display will include a synchronised aerobatic "duo" by a pair of Belgian Stampe biplanes, some precision parachuting by a team from the Pernod Skydiving Team, and some light relief by the popular little Wallis Autogyro of James Bond renown.

On the ground, the visitors will be able to see a Spitfire, a Blériot 1909 monoplane, a range of Rolls-Royce aeroplanes and a wide range of vehicles including a Panhard Levassor car of 1898, a de Dietrich racer that achieved 60 mph at Brooklands in 1903, and a hobby-horse bicycle of 1918 which the rider propelled with his feet on the ground.

Loads of yeasty hay

The life of a theatre critic is nothing if not varied. Last Sunday evening I popped into my lively local hostelry, the Load of Hay on Havestock Hill, Hampstead, to find myself surrounded by "a private play" written by Bernard Kelly, an unemployed poet.

The "pig" had been instigated by my friend and neighbour, National Theatre actor Dave Hill. He had conceived of the bright idea of commissioning a piece from Acme Acting, a telephone service theatre group who entertain dinner parties in the area by performing Tennessee Williams in your kitchen (or Psycho in your bathroom).

Theatre as a private, ultra-elitist activity has long been the preserve of such Continental gurus as Jerzy Grotowski and Eugenio Barba. They perform po-faced scenarios on the human condition for the benefit of tiny numbers of select friends. Acme Acting are blowing a refreshing populist wave through this genre by eschewing major issues, addressing themselves directly to the chosen few and leaving subsidised sociology

lectures to "currently successful and highly committed playwrights of the respectable Left."

In the Hampstead bar, the piece began with a furious row between an actor in a bald wig impersonating Dave Hill laying into his wife (the equally delightful actress Jane Wood) on the subject of her drinking and smoking. Accustomed as I am to front row stalls, I impinged closely on the action in order not to miss a word. Expletives accumulated, violence ensued. "Jane Wood" ducked and your intrepid correspondent received a large gin and tonic full in the face.

For one who has endured the tactile advances of the Living Theatre and the Global Village, this seemed a small price to pay by way of a critic's contribution to the gaiety of nations.

The play moved next door to the Hill's Victorian studio accommodation which they share with TV actor and fringe theatre magician Ken Campbell and his actress wife Prunella Gee. Miss Gee came in for some cruel baiting on her upper class origins. This was unfair but not half as unfair as Acme's mistake of excluding an appreciative audience from the play's last act by performing it in Bob (Pennies From Heaven) Hoskins' jeep driving northbound to the Railway Tavern on South End Green. To their eternal credit, they returned for a reprise outside the Load of Hay and an impassioned, irresponsible epilogue from the author.

The audience included wrestler, writer and National Theatre actor Brian Glover; the "human bomb" and star of *Barbaric*, Sylvester McCoy; rising stars Patti Love and Peter Postlethwaite (the latter currently appearing with Hoskins in *The Duchess of Malfi* at the Round House); and TV drama producers Tara Prem and Richard Eyre.

It was a great and famous evening, and I thought I should give you a taste of what you have all, quite rightly, missed. As a social and cultural phenomenon, the event threw up ominous portents, the significance of which I have not yet compelled myself to contemplate.

Nipping the Big Apple

France's cheekiest food critics have bitten deep into the Big Apple and come up with a mouthful of worms in their first review of New York City's famed dining establishments. The just published *Guide New York* by Henri Gault, 51, and Christian Millau, 52, two

of France's foremost gourmet writers, has a decided lack of enthusiasm for American cuisine and the plates prepared by such New York kitchens as the 21 Club, Sardi's, Elaine's, Cafe Granger and Sea Fare of the Aegean.

In the past few years the two tasterasters have left many a French chef boiling mad with the caustic culinary critiques in their respected *Guide de France*. The pair has been sued more than two dozen times for their bitter attacks, but they have never lost a case.

Their latest guide is aimed at the 400,000 Frenchmen who

visit New York each year, the fourth largest tourist group after the British, West Germans and Japanese.

Gault and Millau award "toques," French for "chef's hats," for standards of excellence. Two restaurants in Paris rate the top notch four toques. Not a single New York restaurant was accorded that honour. In three-toque restaurants, the score is Paris 13 and New York 2, for Four Seasons and Lutèce.

"The amazing thing about American food is not that it is bad," Gault and Millau wrote, "but that the majority of

Americans believe it's very good." In attempting to explain what they perceive as a lack of taste buds in the U.S., Gault and Millau warn their readers that America is a land where television commercials advertise a certain brand of fish sticks whose main selling point is that they "have no taste of fish."

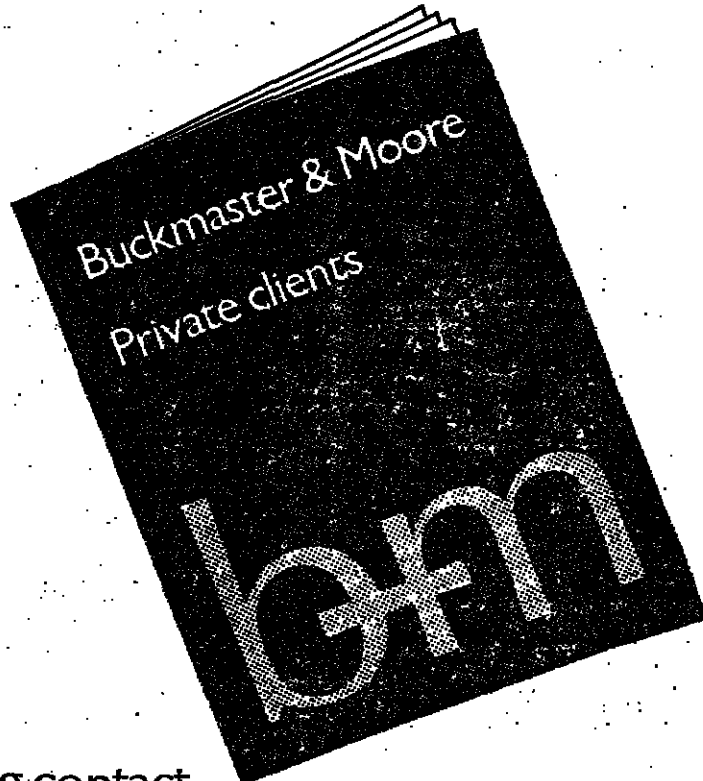
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Hewden-Stuart drops to £2.95m but payment up

A SEVERE deterioration in the level of activity in the winter months meant attributable pre-tax profits of Hewden-Stuart Plc (tumbled to £2.95m for the year to February 1, 1981, down £5.5m on the previous 52 weeks period. Turnover of this plant hire and seller dropped to £9m, against £10.9m in 1979-80.

Despite the profits decline and the immediate short-term outlook, the year's dividend is effectively being improved from 1.25p to 1.275p net with a final of 0.5p. Gross earnings per 10p share fell from 9.7p to 3.35p.

The directors say budgets indicate the group will be operating at a low level of profitability in the first half of the current year and at present, no positive signs of any upturn are seen in the areas of the economy which the group serves.

The group's financial position is very strong, the directors add. At the year end, bank overdrafts and other borrowings had fallen from £22m to £18.9m. Trading surplus for the year

decreased to £17.28m, against £21.34m for 53 weeks. Depreciation was up from £8.28m to £8.8m, while interest increased from £3.4m to £4.28m, giving group profits of £11.1m (£9.11m).

The attributable pre-tax figure was struck after reduced and pre-acquisition profits of £7.0m this year (£5.0m) and after dividends, the retained balance emerged at £1.31m, compared with £6.33m.

Life got progressively tougher for Hewden-Stuart as the year progressed. By November the group was in the red and utilisation had fallen to 50 per cent of capacity. Margins on available business were wiped out by intense competition with charges falling beneath the previous year, a particularly severe setback on the operator plant hire side as wages increased by 15 per cent last July. The company responded

by turning off the capital expenditure tap, cutting stocks from £12.6m to £8.8m. These measures enabled borrowings to be reduced from £22m to £18.9m, giving capital gearing of 47 per cent, and reducing the group's interest bill in the second half in marked contrast to most of its competitors. No further capital spending is planned for this year as the group hopes its three-year modernisation programme, completed in summer of 1980, will stand it in good stead until the year is underway and the industry's overcapacity is mopped up. The group traded at a loss in the first two months of the current year but edged into the black in April. Interim earnings of £1m are in sight. The group has failed to produce CCA accounts on the grounds these are "costly" and "of no benefit" so its report will be qualified accordingly. The shares at 42p, unchanged by the hefty loss at Richards and Wallington, gain support from the dividend and strengthened balance sheet.

Solicitors' Law dives £630,000 into the red

IN THE second half of 1980, the Solicitors' Law Stationery Society dived into the red to finish 1980 with a pre-tax loss of £630,000, against profit of £200,000 previously, on turnover down from £23.97m to £23.05m. No dividend is being paid, compared with a net 1.474p total in 1979.

The directors say that in the present depressed state of the economy it is not possible to give, at this stage, a responsible forecast of 1981 results. However, a real improvement in the group's position is anticipated in the coming months, particularly as a result of steps being taken to stop loss-making activities.

In Canada, Richard De Boe lost money at a substantial rate throughout the year. The residual value of the company's investment in De Boe was written off the accounts at the half-year, and the company's contract for the management of De Boe was terminated in October with the agreement of Canadian partners International Thomson Organisation.

The board has decided that the company's involvement in De Boe will not be of any benefit in the foreseeable future and in the circumstances has agreed in principle with its partners that there should be a reorganisation of the De Boe capital.

The group's traditional business produced a modest profit, which was a fair performance in difficult circumstances, including a strike in the printing industry.

The year's deficit was struck after an increased share of associates losses of £189,000 (£80,000) and interest up from £44,000 to £52,000. Tax credits were lower at £151,000, against £495,000, while extraordinary debits more than doubled from £331,000 to £691,000.

Loss per 20p share was 4.16p (earnings 7.94p).

comment
Solicitors' Law has been forced to chop off these operations which, with the ample evidence of hindsight, have proved a costly diversion to the central, and still profitable, business of supplying textbooks and stationery to the legal profession. The surgery leaves the group almost 100 per cent geared and some time this year it will be putting bank debt on a secured basis. It is confident of reaching a turnaround in the next year, and there should be some reason to believe that the company's restructuring is almost certainly more prudent than the one it has followed.

On a CCA basis there was a pre-tax profit of £22m (£1.7m profit) with the loss per share being 101.5p (69.1p).

The crucial factor behind W. H. Smith's preliminary figures which are due on Tuesday, will have been Christmas trading. The company has remained extremely reticent but has indicated the late shopping rush made up for early lost ground. That said, most analysts are going for a figure slightly below last year's £15.5m for the year ended January 31, 1981, at the bottom end of the range. The D-I-Y interest should have crept into the black at trading level but net of finance costs are probably still in loss. The bright spot will be UK advertising where earnings should be up on last year thanks to higher newspaper and magazine cover prices.

Other results due next week include preliminary figures from British Aerospace on Tuesday. At the time of the £150m BAE flotation in February, the directors estimated that 1980 profits would be £22m compared with £20.5m in 1979. Tozer Kemsley and Hillbourn and Carr's report preliminary figures on Tuesday as well as McKechie Brothers' interim results are expected on Thursday.

BIDS AND DEALS

RMC bids for British Dredging

BY JOHN MOORE

A BID for British Dredging, the Cardiff-based aggregates and construction group, has been mounted by Ready Mixed Concrete. The offer which places a value of around £4m on British Dredging was dismissed by Mr. J. Fane Vernon, chairman of the group, as "a miserable offer."

The bid, announced late on Thursday by Ready Mixed, has been triggered by British Dredging's arrangements over a £700,000 rights issue announced earlier this month.

Ready Mixed explained on Thursday that it has been over 20 per cent of British Dredging for a number of years. At the end of last year, Ready Mixed was approached by Mr. Fane Vernon for its support for a share issue which was to be underwritten by Equity Capital for Industry.

Ready Mixed considered at that stage it could not support the outline proposals. However, it made it clear that it did not wish to obstruct the raising of further finance by British Dredging and, should this be necessary, it would be prepared to underwrite a rights issue.

"Nevertheless," the board of British Dredging has decided to proceed and has sent a letter to shareholders of British Dredging which contained notice of an extraordinary general meeting on May 1 1981, to consider an ordinary resolution to give effect to Equity Capital for Industry proposals, Ready Mixed said on Thursday.

In addition, a special resolution to cancel the share premium account will be proposed. The board of Ready Mixed "can see no reason to change its view on the proposals, particularly since the underwriting agreement with Equity Capital for Industry extensive rights which are not available to other shareholders. Accordingly, Ready Mixed

Concrete intends to vote against both resolutions in respect of its ordinary shares" representing 27.95 per cent of the equity.

Ready Mixed "considers that it is appropriate for the other shareholders in British Dredging to be offered an alternative to the proposed share issue."

Ready Mixed is, therefore, making an offer for all the shares in British Dredging subject "to the pre-condition that the ordinary resolution to give effect to Equity Capital for Industry proposals is defeated."

Ready Mixed is offering British Dredging shareholders, £35 in cash for every 100 shares which they hold or 17 RMC ordinary shares.

The acquisition would cost Ready Mixed £2.9m for the year 75 per cent of the equity which it does not own if the cash consideration is accepted in full or involve the issue of about 1.4m ordinary shares in Ready Mixed.

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Goldfinger Fruit Farms, wholly-owned by TKM Foods, has acquired the assets of the fruit and vegetable canning business of Smedley-HP, wholly owned by Imperial, for £2.5m paid in cash on completion. The assets acquired stood in the books of Smedley-HP at around

£14m and the pre-tax loss attributable to these assets in 1980 was £1.5m.

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if the share alternative is accepted.

The cash offer places a value of 35p per share on British Dredging. On Thursday British Dredging's shares closed at 29p. RMC's shares rose 1p in Thursday's trading to 204p.

Mr. Fane Vernon said that there had been "no consultation, no discussion, and no notice whatsoever" about the bid. "It is opportunist," he added. "If Ready Mixed wants to make a bid for British Dredging it should make a proper bid when the rights issue has gone through. I don't believe that anybody should be allowed to walk away with it."

"We shall certainly be asking shareholders to vote for the resolution on May 1 which will allow the rights issue to go ahead. Otherwise, shareholders would run the risk of losing their rights and still be left with an unsuitable bid."

The Board of Denbyware agreed to the revised 124p share offer from Crown House.

Last Monday Crown House, a small industrial conglomerate with interests in glassware, announced that it was increasing its cash offer for pottery manufacturer Denbyware from 80p to 124p, in the face of minimal acceptance to the first approach.

Crown House had made it clear that the revised offer was its last. It had built up its holding in Denbyware through purchases in the market from 29.98p to 34.9p per cent at 34.9p per cent at 34.9p.

Denby's board of directors and advisers, Minister Trust, are recommending the offer to other shareholders and will be accepting in respect of their own holdings.

Mr. Oakley commented: "I always feel more relaxed when large shareholdings are sold." He added that the relationship between Berwick and Caparo had been amicable.

Caparo has no immediate plans to reinvest the proceeds raised by the share disposals in new ventures but Mr. Leek indicated the group would consider buying minority shareholdings in companies in the same field as CMT, namely engineering and steel products, provided it could play a management role. "We are always able to find a little corner on the plate," he said.

Provincial holds effective control of Hawley through its 15.7 per cent stake, while Mr. Michael Ashcroft, chairman of both companies, holds 32 per cent of Provincial.

In another development, Highclere Investments, which holds just under 6 per cent of Provincial, is opposing the terms of the Hawley bid for Provincial.

Mr. Roger Doughty, managing director, said he found the terms inadequate considering that Provincial's assets were worth about twice as much as those of Hawley in the pre-forms balance-sheet contained in the bid circular.

Mr. Ashcroft has argued that the assets of the two companies are of about equal value after considering that Hawley has written off large amounts of good will on acquisitions while Provincial's assets are mainly in quoted securities.

Hawley shares were unchanged on Thursday at 61p, while Provincial's were off 1p to 60.5p.

Mr. High Jones, London Shop's chairman, has argued that the company intends to invest the £48.7m rights issue in "very good quality" secondary property which could be improved by its expertise. He has also been quoted as saying that the rights issue has been mounted as a defence against a possible takeover by McLeod.

The directors and other individuals and trusts associated with them have agreed to place their preference representing more than 46 per cent of the issue.

The issue is being made because very substantial liabilities to capital gains tax will fall to be met by the trustees of certain of the Zochonis and other family trusts in consequence of the deemed disposals which will arise on termination of those trusts.

The directors and the individuals and trusts associated with them intend to vote in favour of the resolutions at EGMs for the two classes of shareholders. They hold 68 per cent of the ordinary shares and 38.9 per cent of the "A" ordinary shares.

Script issues for the ordinary and "A" ordinary shares are also proposed, on the basis of two new shares of the appropriate class for each one held.

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SPAIN

April 18

York Trailer deficit near £2m

LOSSES of York Trailer Holdings, which amounted to some £1.2m in the first nine months of 1980, escalated further in the final quarter to leave a pre-tax deficit of £1.99m for the whole year, compared with profit of £84,708 for 1979.

The first quarter of the current year, according to Mr. Fred W. Davies, chairman, will be as bad as any previous period.

The group's Canadian parent, York Transport Equipment, is currently trying to sell its 60 per cent stake in York Trailer to 75 per cent held by Northants Investments of Ontario, a company owned by Mr. Davies's two sons, and the proposed sale of the stake in York Trailer stems from the UK group's decision to withhold management fees due to its parent.

The group's net loss last year amounted to £3.98m after an extraordinary debit of £2.17m relating to asset realisation and

rationalisation, which included £446,000 redundancy costs—the workforce was cut by more than 1,000. The net surplus for 1979 was £720,143.

The largest trading loss was suffered in the Anthony Carr division, states the chairman. These losses have at present been stemmed.

Sales of the group, which manufactures commercial semi-trailers and third-axle assemblies, fell from £39.44m to £31.06m during 1980.

There was a tax credit of £111,000 against a charge of £25,000 and minorities' losses of £85,102 (£50,434).

The loss per 10p share is shown as 17.87p (5.11p earnings) and the final dividend, like the interim, is omitted. The previous year's total pay-out was 1.375p.

comment
York Trailer's preliminary figures on Thursday added little

to the gloomy picture which had been built up, quarter by quarter, during the year. Pre-tax losses in the final three months were—at around £0.8m—very much on course. A revival of orders lately may signal the beginning of a long-run recovery, but does not weaken the probability that York will have lost another £0.5m in the first quarter of 1981. The important fact is that the 60 per cent stake held by the Canadian parent company is still on the market, and prospective purchasers must weigh York's £7m of borrowings—£4m of bank overdraft—against the £4.5m price tags placed on the properties which have been put up for sale. Stocks still stand in the balance sheet at £7m, even after heavy write-downs, a valuation which the company hopes that lengthening order-books will show to be conservative. At an unchanged 15p, the market capitalisation of York is £1.63m.

Loss per 20p share was 4.16p (earnings 7.94p).

comment
Solicitors' Law has been forced to chop off these operations which, with the ample evidence of hindsight, have proved a costly diversion to the central, and still profitable, business of supplying textbooks and stationery to the legal profession. The surgery leaves the group almost 100 per cent geared and some time this year it will be putting bank debt on a secured basis. It is confident of reaching a turnaround in the next year, and there should be some reason to believe that the company's restructuring is almost certainly more prudent than the one it has followed.

On a CCA basis there was a pre-tax profit of £22m (£1.7m profit) with the loss per share being 101.5p (69.1p).

The crucial factor behind W. H. Smith's preliminary figures which are due on Tuesday, will have been Christmas trading. The company has remained extremely reticent but has indicated the late shopping rush made up for early lost ground. That said, most analysts are going for a figure slightly below last year's £15.5m for the year ended January 31, 1981, at the bottom end of the range. The D-I-Y interest should have crept into the black at trading level but net of finance costs are probably still in loss. The bright spot will be UK advertising where earnings should be up on last year thanks to higher newspaper and magazine cover prices.

Other results due next week include preliminary figures from British Aerospace on Tuesday. At the time of the £150m BAE flotation in February, the directors estimated that 1980 profits would be £22m compared with £20.5m in 1979. Tozer Kemsley and Hillbourn and Carr's report preliminary figures on Tuesday as well as McKechie Brothers' interim results are expected on Thursday.

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SPAIN

April 18

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First-half setback for Linread

AS FORESHADOWED at the annual meeting, poor first-half results are reported by Linread, maker of cold forged fasteners. Continued losses in the commercial products division and its supporting units resulted in a pre-tax loss of £242,000 for the 26 weeks to January 31, 1981, compared with profit of £122,000 last time, on turnover more than £1m lower at £7.6m.

Losses are expected to be reversed by the year end but the total profit will be low. Lack of profit combined with

increased working capital has raised borrowings to unacceptable levels and as a result the interim dividend is being omitted (1p net) despite an improvement in current activity and prospects. Last year's total payment was 2p per share on £267,000 pre-tax profit.

The recession proved even more severe than expected in the half-year leading to the closure of the group's Washington factory. The provision for redundancy costs have been included in the half-year's loss

as an exceptional item of £70,000.

The current order position for commercial products has improved since January but is still below the level needed to generate consistent profits in this division and its supporting units.

Tax for the half-year took £39,000 (same) and after minorities of £22,000 (£35,000) the loss came out at £218,000 (£242,000 profit). Stated loss per 25p share was 5.94p (0.9p earnings).

There was a profit of £1.99m (loss £783,890). The final dividend is unchanged at 16.375p for a same-again total of 22.375p.

There was a loss per £1 share of 41.45p (17.29p) weighted average method, and 42.2p (17.29p) fully diluted.

On a CCA basis there was a pre-tax profit of £22m (£1.7m profit) with the loss per share being 101.5p (69.1p).

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The directors and other individuals and trusts associated with them have agreed to place their preference representing more than 46 per cent of the issue.

The issue is being made because very substantial liabilities to capital gains tax will fall to be met by the trustees of certain of the Zochonis and other family trusts in consequence of the deemed disposals which will arise on termination of those trusts.

The directors and the individuals and trusts associated with them intend to vote in favour of the resolutions at EGMs for the two classes of shareholders. They hold 68 per cent of the ordinary shares and 38.9 per cent of the "A" ordinary shares.

Script issues for the ordinary and "A" ordinary shares are also proposed, on the basis of two new shares of the appropriate class for each one held.

See Lex, Back Page

SPAIN

Results due next week

PRELIMINARY figures from Rowntree Macintosh on Thursday will reflect difficult trading conditions in both the home market and overseas. While Rowntree appears to have kept its share of a declining market, margins have been slashed because of a higher break-even point after the recent expansion in capacity. The strength of sterling and a hefty rise in interest charges have also posed problems. At the interim stage pre-tax profits were down by 54 per cent but some recovery in the second half should bring the figure for 1980 into the £20m to £31m range as against £30.4m in the previous year.

Any uncertainty over Vickers' dividend was removed months ago by a forecast of 12p given in connection with the Rolls-Royce Motors merger. At the same time, both parties to the merger forecast higher profits for the year. The base from which analysts have started is therefore that the group's underlying profit must exceed £15m; a maximum of optimism extends this into an estimate of £20m. The pre-tax profit will also include a large element of compensation for Vickers' former

shipyard interests, including accrued interest, this year's accounts could benefit by £5m. In February, before the Lorch bid for

SUMMARY OF THE WEEK'S COMPANY NEWS

Take-over bids and deals

Television South West, a private company, made a £23.8m bid for Westward Television, the company from whom it won the West Country TV franchise in the recent contracts reshuffle. TSW is making a cash offer of 24p per share for the non-voting "C" shares and 30p per share for the "A" and "B" shares with votes.

Dealings in the shares of George M. Callender, manufacturer of roof felting and damp courses, were suspended on Wednesday at 6.40 pending the outcome of discussions with an unnamed party which could lead to a bid for the company.

Flight Refuelling, the specialist aircraft component manufacturer, paid \$24 per share for a 28.1 per cent stake in Stanley Aviation of the U.S., and intends to extend an offer for the outstanding shares at the same price. The initial stake cost Flight Refuelling nearly \$3m (£1.4m), and the total consideration will exceed \$10.5m (£4.9m).

Labrore paid £4m for John Manley (Turf Accountants), which runs 30 betting shops in central and south-east London.

Company bid for	Value of bid per share** price**	Price before bid	Value of bid per share** price**	Final Acct'ce date
Avenue Close††	88½	85	78	10.77 Peachey
Bond Street	44*	43	34½†	1.19 Associated
Bond Street	28½*	43	26	0.57 Grovebell
Bristol Evening	190*	200	105	5.92 Associated
Carlton Inds.	278*	277	255	74.65 Hwkr. Siddy
Centraway	132½*	114	123	1.63 Centraway
Denbyware	124½*	124	74	3.73 Crown Hse.
Hwthm. Leslie†	147½*	145	107	2.31 Starwest
Inveresk	35*	34	35	7.12 Georgia
Lloyds & Scottish	200½*	197	185	144.31 Lloyds Bank
London and European	50½*	44	44½†	0.60 Bardsey

Company bid for	Value of bid per share** price**	Price before bid	Value of bid per share** price**	Final Acct'ce date
Negretti and Zambra††	25*	30	30½	0.80 Western Scientific
Provincial	61	60½	57½	19.89 Hawley Leds.
Robinson Foods††	181	172	97	21.09 Avana
Royal Bank of Scotland	209½	168	168	471.79 RK and Shanghai Bank
Royal Bank of Scotland	135½*	188	86½†	303.43 Stand. Chartered Bank
Ruo Estates	58½*	60	58	0.79 E. Produce and Laurie Plants.
St. Piran	505*	65½†	65½†	4.11 Casco Leds.
Savoy "A"	200	185	125	55.37 Trusthouse
Savoy "B"	£111	925	775	15.35 Trusthouse
Tunnel "B"	421½*	382	320	76.88 Ward (T. W.)
Warner Hols.	181	139	84½†	7.25 Grand Met.
Warner Hols. "A"	121	110	55½†	4.25 Grand Met.
Westward TV "C"	24*	23	20	4.31 TV Sub-West
Wrighton	77½*	73	70	3.49 Greenbrook

* All cash offer. † Cash alternative. ‡ Partial bid. § For capital not already held. ** Based on 10/4/81. †† At suspension.

†† Estimated. §§ Shares and cash. †† Unconditional.

Company	Year	Pre-tax profit (£000)	Earnings* per share (p)	Dividends* per share (p)
Aberthaw & Brstl.	Dec.	2,570	(1,000)	53.4 (32.1)
Air Cal	Dec.	827	(886)	18.6 (20.1)
Airbus & Madeley	Dec.	1,220	(1,210)	15.1 (18.5)
Assoc. Biscuit	Dec.	7,230	(11,580)	15.1 (11.4)
Bambers Stores	Jan.	4,400	(4,070)	11.6 (9.2)
Bank of Scotland	Dec.	49,300	(40,600)	125.9 (78.4)
Barrow Hepburn	Dec.	1,760	(3,070)	4.8 (8.0)
Benford Concrete	Dec.	2,310	(3,000)	7.4 (8.4)
Berard Rubber	Sept.	1,089	(441)	1.2 (1.5)
Berard Timp	Dec.	1,089	(1,530)	2.1 (2.0)
Bramall (C.D.)	Dec.	1,670	(1,780)	24.9 (33.5)

PRELIMINARY RESULTS

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M. P. Kent expands by 37%

AN INCREASE of 37 per cent from £15.2m to £20.7m in pre-tax profits is reported by M. P. Kent, residential and commercial property developer, for the six months to December 31, 1980. Sales rose from £7.78m to £10.37m.

After a nil tax charge—£37,000 last time—stated earnings per share are up from 6.9p to 9.7p. The interim net dividend is raised by 15 per cent from 0.5p to 0.575p—last year's total was 1.2p.

The Board says the policy of expanding into prime property developments for forward trading continues, and to this end a further major site acquisition has been made in Holborn, London, for a 40,000 sq ft gross office development.

It says satisfactory progress continues with other various existing property development schemes.

Thomas Marshall soars to £0.85m

AN INCREASE from £444,000 to £848,000 in pre-tax profits is reported by Thomas Marshall and Company (Lxley) for 1980. Turnover of this manufacturer of fireclay refractories rose from £17.27m to £18.11m.

The pre-tax figure was struck after interest charges up from £379,000 to £553,000. After tax substantially higher at £216,875 (£13,485) and redundancy costs of £174,000 (£20,000), profits came out at £456,802 (£410,914).

After a period of short-time working, the company was forced to close two works at Wrexham and to declare further redundancies at Sheffield. The number now employed by the group is 724 compared with an average of 1,133 in 1978 and 1,048 last year.

The chairman says home sales of the group's traditional products were adversely affected by reduced demand during 1980.

Walter Duncan advances

DESPITE A second-half decline of £58,201 to £274,892, taxable profits of Walter Duncan and Goodrick went ahead as forecast over the whole of 1980 from £552,096 to £574,892. At midway this investment holding company's surplus was more than doubled, at £400,000 against £199,000.

After tax and an extraordinary item of £144,293 (nil) the attributable balance is £259,143 (£347,892). The single dividend is maintained at 2p net.

The surplus transferred to reserves amounted to £448,143 (£137,892).

During the year, the group set up its first overseas manufacturing plant and this is now moving into a profit position.

The final dividend is unchanged at 1.576p for a same-again total of 2.776p. Stated earnings per share are up from 7.59p to 11.2p.

Extra £1m tax provision by Forward Tech.

Forward Technology Industries is making provision for an extra £1m of tax over and above the £695,000 announced with the preliminary profit figures on April 8. Deloitte Haskins and Sells, FT's tax advisers, has drawn the company's attention to possible problems arising out of the stock relief clawback provisions in an Inland Revenue Policy Statement last November and in the current Finance Bill.

The new Finance Bill could, it is thought, lead to the repayment of £575,000 claimed for prior years, and the elimination of £425,000 it was hoped to have been claimed last year. The company will be defending itself "forcefully" to Government after Easter to produce "mitigation of the company's position," but meanwhile believes the extra provision prudent.

RESULTS AND ACCOUNTS IN BRIEF

JOVE INVESTMENT TRUST—Net asset value per capital share at March 31, 1981, £1.40. BSR (sound reproduction and consumer products)—Results for year to January 10, 1981, and prospects reported. March 19, in full preliminary statement. On CCA basis, pre-tax losses £24.46m (£5.30m) against historical loss £17.86m (£2.50m profit). Provision for bad debt £1.23m (£1.04m). Shareholders' equity £81.75m (£81.15m). Loan capital £470,000 (£567,000). Secured long term loans £6.55m (£3.19m). Bank overdrafts and short term loans £31.1m (£32.31m). Short term deposits and bank balances £5.77m (£2.85m). Meeting, Savoy Hotel, May 5, 11 am.

SEAFIELD GENTEX (textile manufacturer)—Results for the 15 months to December 31, 1980, announced March 19, 1981. Shareholders' funds £1.54m (£3.19m); cash and bank balances £234,346 (£19,937); creditors and bills payable £5.8m (£3.30m). Group's auditors, chartered accountants Cooper Magennis, state that provision has not been made for depreciation of buildings.

as required by SAP 12. Meeting, Trim, Co. Meath, May 1, 3 pm.

BRITISH MOHAIR SPINNERS (comber, dyer and spinner)—Results for 1980 reported March 28. Shareholders' funds £13.22m (£9.32m); debtors £4.87m (£4.7m); cash £38,336 (£67,151); bank overdrafts £1.54m (£2.2m); creditors £1.25m (£1.1m). Chairman says present indications are that 1981 will be another difficult year. The actions taken in 1980 will place the group in a position of strength to take advantage of a revival in demand, but at present he says it is inappropriate to forecast results for 1981. Meeting, Bradford, May 7, 7 pm.

MARTIN-BLACK (wire manufacturer)—Results for the year to end-December, 1980, announced April 4. Shareholders' funds £1.57m (£1.5m); bank loans and overdrafts secured £3.2m (£2.85m). At March 16, Britannic Assurance Company was interested in 350,000 shares (5.3 per cent) and Scottish Amicable Life Assurance Society was interested in 880,000 shares (10.3 per cent). Meeting, Lanarkshire, May 5, 12.30 pm.

Rowan & Boden falls sharply in second half

With second-half profits tumbling from £367,000 to £17,000, Rowan and Boden finished 1980 with a pre-tax result some £300,000 lower at £388,000.

Earnings per 25p share, of this furniture, plastic manufacturer, floor and deck covering contractor, have fallen from 15.05p to 12.27p, but the total dividend is held at 2.21p with a final payment of 1.21p net.

Turnover of the company, which is a subsidiary of Nswal of Guernsey, rose from £11.41m to £13.63m for the year. There was a tax credit of £108,000, against a charge of £79,000. On a CCA basis a pre-tax loss of £159,000 is reported.

J. E. England in the black

BY concentrating on its two main areas of operation and withdrawing from its growing activities, J. E. England and Sons (Wellington), Shropshire-based food and potato merchant, turned a pre-tax loss of £84,873 into profits of £80,234 for the year ended January 3, 1981.

Despite the difficult environment and the low level of potato prices, the Mosspek (Potatoes) subsidiary continues to perform well and the group is already benefiting from the rationalisation decisions of 18 months ago.

Stated earnings per 5p share are 0.59p (loss 0.27p) and the final net dividend is maintained at 0.6p, doubling the year's net total of 0.3p.

Turnover for the year fell from £31.53m to £13.37m, reflecting the drop in potato prices over the past 15 months and the ending of grain merchandising.

After a tax charge of £28,889 (credit £73,037) net profit came out at £51,345 (£11,820 loss).

The group's successful withdrawal from growing operations accounts for most of an extraordinary debit of £245,179 which with tax relief of £140,889 amounted to £104,290 and cuts the net figure to a loss of £72,945.

At half-year, when reporting a pre-tax profit of £36,843 compared with a loss of £96,514, the directors said that though in a cyclical industry it was difficult to forecast future return, there had been a large potato crop in the current year and prices appeared likely to be depressed for the remainder of the season.

M. J. H. Nightingale & Co. Limited

27/28 Lovat Lane London EC3R 8EB Telephone 01-621 1212

1980-81	Company	Price	Change	Gross Div.	Yield	P/E
15	29	44	—	4.7	6.4	11.7
21	21	182	—	1.4	2.7	21.0
29	88	104	—	9.7	5.1	7.2
38	38	104	—	8.5	5.6	4.5
110	28	59	—	6.4	6.2	3.3
110	28	59	—	7.7	3.2	23.0
110	28	59	—	6.9	8.6	4.0
110	28	59	—	7.3	6.8	9.8
110	28	59	—	3.1	10.2	3.8
110	28	59	—	15.1	7.3	3.5
23	8	11	—	0.5	20.8	—
90	88	45	—	3.0	6.6	6.9
50	35	101	—	5.7	5.6	5.6
103	91	257	—	13.1	5.1	4.9

LONDON SHOP PROPERTY TRUST LIMITED

URGENT NOTICE To Ordinary Shareholders

In connection with the proposed rights issue of 9 per cent Convertible Unsecured Loan Stock 1994/99, your Board reminds you that proxies, to be valid, must be received by the Registrars by 10.30 am next Wednesday, 22nd April. YOU ARE URGED TO SUPPORT THE RESOLUTIONS AND TO RETURN YOUR PROXY CARD TODAY.

New proxy cards can be obtained from the offices of:

J. Henry Schroder Wagg & Co. Ltd.
120 Cheapside
London EC2V 6DS (tel: 01-588 4000)

E.B.S.

NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Annual General Meeting of the Company will be held at 11 am, at the Registered Office of the Company, 271 Chancery Lane, London, EC2A 4DP, on Wednesday, 22nd April 1981.

Business to be transacted:

1. To receive the Report of the Board of Directors, the "Call" and the "Dividend" and the Company's Accounts.

2. To approve the Balance Sheet, Profit and Loss Account and the Appropriation of Profits, for the year ended 31st December 1980.

3. To give discharge to the Directors and "Commissaires".

4. To elect Directors and "Commissaires".

Note: 500,000 of shares were issued and are held by the Company. The Company is a public company and is required to file its accounts with the Registrar of Companies.

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Group executives at Energy Finance

Mr. Grant Heatz has been appointed a director of ENERGY FINANCE, a subsidiary of TRUST HOLDINGS. Mr. Heatz is chairman of Transatlantic Oil Company and also a director and founder of its operating subsidiary, Sigma Resources Inc.

Mr. Andrew E. Nicholson and Mr. Peter Featherman have become directors of Energy Finance and General Trust Limited. Mr. Nicholson was formerly chief accountant at Carr Seabag and Co. and Mr. Featherman was a member of the corporate finance department at S. G. Warburg and Co.

Mr. Hendry M. Spiers, a director of Tay Textiles of Dundee, has been elected chairman of the FLEXIBLE INTERMEDIATE BULK CONTAINER ASSOCIATION. He succeeds Mr. R. Hall of Lifford (UK), who remains deputy chairman of the Association.

Mr. David Grimes has been appointed director of production and supplies by COPYDEX.

Mr. Tony Law has been appointed sales director by STANDARD ENGINEERING COMPANY and Mr. Bob Fisher has become marketing director. The company is a subsidiary of Halmia.

Mr. D. C. B. Pilkington has retired as a director of COATES BROTHERS & CO.

Mr. Geoffrey Gray has been appointed head of investment to manage NATIONAL GIRO BANK's sterling portfolio. He was previously sterling finance officer with the British Gas Corporation.

Mr. Michael J. T. Brown, managing director of Thomas Swain and Whiteley, a member of the Billington Group is the new president of the LIVERPOOL PROVISION TRADE ASSOCIATION.

Mr. D. Kelly and Mr. K. B. Griffiths, deputy directors of the Board of Western, Wallace have been appointed.

INTERIM STATEMENTS

Company	Half-year to	Pre-tax profit (£000)	Interim dividends* per share (p)
Advest	Dec.	1,530 (2,370)	2.1 (2.1)
Audio Fidelity	Oct.	215L (142)	— (—)
Burton Group	Dec.	20,440 (14,820)	— (—)
Glaxo Holdings	Jan.	9,970 (9,260)	3.7 (3.1)
Inglall Industries	Jan.	891 (781)	— (—)
Kalamazoo	Jan.	730 (2,050)	0.53 (1.25)
Land Investors	Dec.	35,600 (30,320)	3.75 (3.5)
Martinair Intl.	Dec.	80 (91)	0.51 (0.74)
News Intl.	Sept.	1,340 (1,160)	0.2 (0.2)
Smiths Inds.	Jan.	2,020 (2,690)	1.95 (1.88)
Wade Potteries	Feb.	8,770 (9,340)	2.0 (2.0)

(Figures in parentheses are for corresponding period.)

* Dividends shown net except where otherwise stated. † For nine months. ‡ Profit after tax. § Earnings on "A" shares. || Actual surplus. § Earnings based on actuarial surplus. L. Loss.

Scrip Issues

L. J. Dewhurst—One for three. Photax (London)—One preference share for every four ordinary.

Offers for sale, placings and introductions

Cambridge Water Company—Is offering £2.5m of 8 per cent redeemable preference stock, 1986, at a minimum price of £102 per cent. City of Swansea—Issue of £7m of 13 1/2 per cent redeemable stock, 2006, at 83 1/2 per cent.

Daon Development Corporation—London listing.

Electra Risk Capital—Offering up to £20m in floating rate unsecured loan stock.

Intasun—Offer for sale by tender of 7.75m ordinary shares at 36p each.

Pearl Petroleum—Company is seeking a listing under rule 163 (1).

Gartmore offer two growth opportunities for the new financial year

Special Situations Trust Japan Trust

The Trust invests in a small number of shares, which our investment managers consider to be undervalued. These shares can be in any stockmarket sector but are all considered to offer outstanding growth prospects. The broad categories in which special situations occur are potential takeover stocks, asset situations and, especially during the recent past, recovery situations. It is this last sector on which particular emphasis has been placed recently.

The best performing trust of its type in 1980
Gartmore Special Situations Trust, launched in November, 1979, aims to provide above-average capital growth. To date, this aim has been achieved with a rise in the unit offer price of 71% for the year to 31st December, 1980, as calculated, independently, by "Planned Savings" magazine.

The right time
The managers believe, considering the depressed condition of certain sectors of the UK stockmarket, that outstanding opportunities will occur during 1981 to provide the capital growth with which to sustain the performance of the Trust. Many high quality shares can now be purchased at prices considered to be cheap, and the potential growth prospects are high.

Because the investment objective is capital growth, the estimated gross yield of Special Situations Trust is a modest 2.34% p.a. For your guidance the offer price of units on 15th April 1981 was 45.8p.

Chosen as Unit Trust Managers of the Year 1980
by the Observer, Sunday Telegraph and Money Management

Drop in overseas profits hits Goodyear

By Our Financial Staff

SAVAGE fall in earnings on overseas operations at Goodyear Tire and Rubber Company has led to a substantial improvement in the first quarter with an 18 per cent fall in earnings to 10 cents a share. Overall sales (excluding from \$2.02bn to \$2.22bn).

Mr. Charles Pilliod, the chairman, said that success for the year will depend on gains in the U.S. and European economies and continued growth overseas.

The company expects a finite upturn in domestic sales in the second half of 1981 as cyclical factors take effect.

Foreign sales put on 5.5 per cent in the first quarter but foreign earnings fell by 57 per cent to \$43.1m. Domestic earnings, spurred by stronger demand in the replacement market, tripled to \$25m, or sales 13 per cent up at \$26m.

Swedish Match lighter deal

By William Duffice in Stockholm

EDISH MATCH is taking over Van Poppel, a state-owned tobacco company manufacturing possible lighters. The price not disclosed but Swedish Match says the purchase will be a dominating market share in several European countries for an overall 30 per cent of European market.

Sweden, Swedish Match's owner, division, is the world's largest manufacturer of lighters outside France in the Philippines. It has been profitable in the past.

First Viking commodity trusts

Commodity OFFER 26.9

rest BID 25.5

First Viking Commodity Trusts

10-12 St George's Street

Douglas Isle of Man

Tel: 0624 25815

Fall at Bank of America ends 14 years of growth

By DAVID LASCELLES in New York

BANK OF AMERICA, the largest bank in the U.S., broke 14 years of uninterrupted earnings growth by reporting a decline in profits for the first quarter of the year, largely because of the pressures of high interest rates.

Income before securities transactions was \$108.5m or 74 cents a share, down 19 per cent on the \$134.5m or 93 cents, earned in the first quarter of 1980.

The bank said that the profitability of its lending activities had declined because it was having to fund fixed rate consumer and mortgage loans, as well as longer term overseas assets with short term funds, where interest rates have been at or near record levels.

The bank's outgoing president, Mr. Tom Clausen, had warned that profits would be under pressure this quarter, so the actual results came as no surprise. The bank has already started trying to raise the position by increasing its adjustable rate loan portfolio, and by seeking longer term funding.

Total assets of the bank at the end of the quarter were \$114.5bn, up 11 per cent.

The provision for possible loan losses at the end of the first quarter was \$67.4m, an increase of 32.9 per cent on the figure a year earlier.

Mellon National Bank, however, achieved an increase in net income before securities transactions are taken into account. Before such transactions, income advanced from \$26.1m to \$29.8m, or from \$1.35 a share to \$1.52. But after securities transactions, net income showed a fall from \$24.7m, or \$1.26 a share, to \$22.4m, or \$1.24.

Braniff net loss deepens despite operating gain

By Our Financial Staff

BRANIFF INTERNATIONAL, the financially troubled Dallas-based airline whose 1980 accounts were qualified by the auditors at the end of last week, reported a net loss of \$24.7m, or \$1.33 a share, against a loss of \$22m a year ago, for its first quarter. Revenues dipped from \$372.1m to \$355.2m.

However, the airline achieved an operating profit in the first quarter of \$454,000, compared with an operating loss of \$22.5m for the 1980 quarter.

For the whole of last year, Braniff recorded incurred a loss of \$128.5m, although operating revenues were higher at \$1,455m for the year.

In 1980, the airline recorded net capital gains of \$79m from the sale of equipment. It has also been withdrawing rapidly from some of its overseas routes, reflected in a 20 per cent fall in passenger miles in 1980.

At the beginning of this year, Braniff negotiated a respite on its debts to its major creditors, who agreed to defer all payments, both principal and interest, until July 1. In January, tentative discussions on a merger with Eastern Air Lines broke down.

Improvement in income at Italy's biggest bank

By JAMES BUXTON in Rome

BANCA NAZIONALE del Lavoro, Italy's biggest bank, has announced a 23 per cent increase in profits for 1980, with a rise to L16bn (\$14.97m) from L12.8bn. The bank's revenue was up 24.7 per cent at L35,274bn.

The bank is 85 per cent owned by the Treasury with the remaining 15 per cent of the equity held by a variety of Government-owned institutions. But for the first time Banca

Nazionale del Lavoro (BNL) is to hold an official shareholders' meeting to approve the 1980 accounts.

This has given rise to speculation that BNL may be preparing to issue shares to the public which it has frequently stated is its intention. A plan is currently being put into effect whereby BNL's capital is to be raised from the present L60bn to L1,000bn by means of contributions by the shareholders.

Until recently exports had been earning money for the community in the form of export levies because the world price was above the fixed EEC level. The Commission's critics have suggested that if it had set more modest levies it might not now be faced with paying subsidies on the estimated 10m tonnes of sugar which remain to be disposed of.

At this week's regular tender in Brussels export licences were granted on 68,250 tonnes of white sugar compared with 71,750 tonnes last week. The maximum export subsidy was set at 14.139 European currency units against 11.734 ECUs a week earlier.

London's newest commodity market, gas oil futures, continued to exceed expectations in its second week of trading. Volume again averaged well above the 500 lots (100 tonnes each) a day which had been forecast before the market opened, though it tended to fall off at the end of the long weekend.

Copper prices reversed an early decline following news that copper workers in Chile planned to strike over a wage dispute. Also encouraging the rise was a price rise announced by Asarco, the U.S. copper producer.

By the end of the week cash copper wirebars were quoted \$4.75 higher on balance at \$330.5 a tonne. This followed a sharp fall on Monday, triggered by the announcement of an unexpected rise in London Metal Exchange warehouse stocks, which had pushed the price down to \$317.5 a tonne.

Lead and zinc prices followed similar pattern of falling initially then rallying. Cash lead ended the week \$1.75 up at \$344.25 a tonne while cash zinc gained \$5.25 on balance to \$379.25 a tonne.

Tin defied the trend in other metals, however, with the cash standard price registering a 24.75 decline to \$5,025.5 a tonne. This reflected continuing disappointment at the failure of producers and consumers to agree on proposals for a new International Tin Agreement. Talks toward this end at the International Tin Council in London broke up in disarray at the end of last week.

International Harvester omits payout

By Our Financial Staff

THE BOARD of International Harvester, the Chicago-based manufacturer of trucks, farm equipment and heavy industrial machinery, has decided to omit the quarterly dividend on the common stock for the second time. The last quarterly payment on common stock was of 30 cents a share in January this year, a reduction from the 62¢ cents paid throughout 1980.

Last year Harvester turned in a deficit of \$397.8m and warned of a further loss ahead for this year's first quarter. Earlier this month it announced a debt reconstruction agreement with its major creditors, although this was quickly followed by the news that First National Bank of Commerce of New Orleans had filed suit for repayment of a \$3.5m debt.

About 40 per cent of Harvester's earnings come from overseas and the currency translation losses have played a significant role in the company's financial problems. The decision to omit the first quarterly dividend of this year was taken after the group turned in a loss of \$46.3m for the opening three months. The company's short-term debt was replaced in March by a new three-year credit on undisclosed terms.

At the beginning of this year, Harvester negotiated a respite on its debts to its major creditors, who agreed to defer all payments, both principal and interest, until July 1. In January, tentative discussions on a merger with Eastern Air Lines broke down.

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Yamaichi in talks on Kuwaiti venture

By Richard C. Hanson in Tokyo

YAMAICHI SECURITIES COMPANY, one of Japan's big four securities houses, is discussing the establishment of a joint venture investment company with Kuwait Insurance Company (KIC).

The purpose of such a venture would be to channel off money into Japanese securities. Kuwait is said to have been the most active of the Arab states in investing in Japanese equities over the past year. Such investment reached record proportions in the second half of 1980 and has continued at a steady pace this year.

If a final agreement is reached, the joint company to be formed will be the first to involve a Japanese and Arab partnership for the specific purpose of investing in Japan. Yamaichi would not comment on the details of its plans with KIC, which are said to be still in the preliminary stage.

According to reports, however, the two companies will establish the new venture in Luxembourg. KIC will contribute 50 per cent of the \$10m equity with Yamaichi's subsidiary in London taking the rest. The name would be Kuwait-Japan Investment Fund.

Pioneer mining bid rejected

By Our Financial Staff

A \$182m (U.S.\$211m) bid by Pioneer Concrete Services for shares not already owned in two Australian uranium mining companies has been rejected as inadequate by directors of the mine groups.

A valuation by BT Australia, the merchant bank, of the shares of Kathleen Investments set a price of \$11, compared with Pioneer's offer of \$18.30, or four of its own shares. BT Australia values Pioneer's offer at \$11.35.

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Strike threat to PUK-Occidental chemicals deal

By TERRY DODSWORTH in Paris

WIDESPREAD opposition is developing in France to the proposed sale of Pechiney Ugine Kuhlmann's chemicals subsidiary to Occidental Petroleum, the U.S.

Threats of a strike action against such a move have been delivered by all the principal unions in the company, along with the Socialist Party. Several senior figures in the French chemicals industry are also said to be in favour of a "French solution" to the company's problems.

The row comes in the midst of the Presidential election campaign, when public opinion of foreign control over the country's main industrial sectors has made no comment on the negotiations with Occidental, although they will clearly be consulted before the deal goes through.

PUK's chemicals activities constitute the third largest group in the French industry after Rhône-Poulenc and CDF.

Chimie, the subsidiary of the nationalised coal concern, Charbonnages de France.

The company employs almost 30,000 workers and ran up sales of FF 4.8bn last year, about a quarter of PUK's total. But its losses, caused by FF 4.3bn (\$87.8m) in 1979, were a big dent in the parent group's net profits of FF 607m. These fell from FF 991m in 1979.

Although PUK has spent heavily on the chemicals division in recent years it has apparently been hampered by its limited size compared with its main European competitors. Last year it was hit particularly hard by the crisis in the textiles industry, which reduced demand for its inks and colorants, as well as the general downturn in the chemicals industry in Europe.

It is attractive to Occidental, however, for its activities in PVC and chloride production, where an acquisition would allow the U.S. group to consolidate its worldwide position.

Dividends per share have been increased from FF 5.77 to FF 6.75. Total revenue of the group put on 16 per cent to FF 8.2bn.

NN, which has been expanding strongly overseas in recent years, disclosed that in 1980 the international contribution to earnings rose to 50 per cent, compared with 45 per cent in the previous year.

Life assurance accounted for FF 249.5m of group profit, compared with FF 209.2m in the previous year. Non-life results were 35 per cent higher at FF 170.7m, a decline in earnings from marine and aviation insurance business was "amplified" for by improved results in other classes particularly in motor insurance and accident and sickness sectors, said the board.

However, results from professional re-insurance decreased from nearly FF 6.3m to FF 1m.

Acquisitions, high interest rates and a fall in the relative number of claims in its non-life division lay behind the improvement at Amey, where net profit rose 20 per cent to FF 138.6m (\$58m) on turnover which was 34 per cent higher at FF 3.26bn (\$1.36bn).

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BSN sees upturn of 30% for 1980

By Terry Dodsworth in Paris

BSN, GERVAS D'ANONE, the fast-expanding French food processing group, is forecasting a consolidated profit increase for 1980 of at least 30 per cent on the FF 247m (\$50.4m) achieved in 1979.

This improvement, the group says, will be achieved with a growth in sales of around 19 per cent to FF 18.2bn. Net cash flow will be about FF 1.3bn. The dividend will be increased from FF 35 to FF 40 a share.

BSN, which last year continued to move away from glass manufacturing and to build up its food interests, says that the profits realised on the sale of its Flachglas-Dahlbusch subsidiary in West Germany has not been included in these results. The divestment of these activities to the British Pilkington group was followed this year by a similar sale of its glass making interests in the Netherlands and Belgium to Asahi Glass of Japan.

The Flachglas deal was worth about FF 1.5bn (\$300m), while the sale to Asahi will have brought in another \$46m. BSN has now completed its withdrawal from the flat glass industry outside France.

The funds earned from these sales have since been effectively put aside for strategic use in acquisitions intended to strengthen the company's position in the food sector, where it has become the industry leader in France.

Although BSN has attracted some criticism in France for opening the door for another Japanese company to enter Europe, the French company has itself been developing its interests in Japan.

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Euphoria as 30-share index registers biggest one-day rise in two years to record 568.5—Gilts quietly firm

Account Dealing Dates
Option
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Dealing Date Dealing Day
Mar. 30 Apr. 8 Apr. 9 Apr. 21
Apr. 10 Apr. 29 Apr. 30 May 11
May 1 May 14 May 15 May 26

Euphoria ruled in the last session of London equity markets prior to the four-day Easter holiday as leading shares surged to record highs. The 30-share index, which has been the benchmark for the FT Industrial Ordinary share index, which jumped 18.4 to an all-time peak of 568.5. Illustrating the continuing overall strength of equity markets, the broader-based FT Actuaries All-share index, covering 750 companies, rose 2.5 per cent to a best-ever 324.15.

Dealers had expected trading to be subdued by holiday influences, but last-minute decisions by two or three smaller institutions to invest funds before the holiday took them by surprise. The March retail price index was well below the figure widely forecast which encouraged further support and the general shortage of stock became progressively more acute, causing some traders to bid stock up to balance their trading positions. The basic equity stimulant was still growth optimism about the UK recession flattening out and the economy being poised for an upturn.

The Government's White Paper on Defence gave a fillip to Electrical and Electronic shares which rebounded smartly from Wednesday's lower levels and GEC jumped 29 to 702p. Many other leading industrial shares achieved double-figure gains and closed at the session's best with the notable exception of Harrier Siddeley; sentiment here remained clouded by the previous day's preliminary statement.

Gilt-edged securities were overshadowed by buoyant equities. Opening quotations were a shade easier but the tone improved on the retail prices news and longer-dated stocks went higher, usually to the extent of 1 but sometimes more. The announcement later of the mid-March money stock rise of 0.7 per cent was mildly disappointing but had no apparent impact on sentiment.

Support for the underlying securities resulted in a general rise in the underlying securities market, while the perennial takeover favourite Davenports closed 8 up at 130p. Wines also displayed good rises with Distillers, 200p, and Arthur Bell, 202p, both up around 5.

Business in Buildings was virtually one way. Among the leaders, Blue Circle gained 10 to 426p and Tarmac 6 to 355p, while London Brick improved 3 to 75p. Secondary issues featured Tibury Contracting, which touched 255p before closing 25 up at 250p following the reduced annual loss and maintained dividend. A Press mention helped Howard Shuttering to 44p, while H&M Group put on 4 to 76p and Heywood Williams firmed 6 for a two-day gain of 10 to 41p. French Kier improved 3 afresh to 72p, while gains of around 10 were marked against Higgs and Hill, 123p, and Marchwell, 129p.

Stores firm
ICI came in for reasonable support in a market short of stock, gained 16 to 282p, the first-quarter figures are due at the end of the month. Fisons rallied 6 to 158p. Yorkshire Chemicals attracted further small buying and touched 42p before closing 3 dearer at 40p, while Allied Colloids revived and gained 11 to 138p and Stewart Plastics rose 7 to 17p. Leading Stores ended with useful gains, particular attention being paid to high-yielding issues. Woolworths, 67p, Deben-

hams, 89p, and UDS, 86p, all rose around 4. Renewed speculation lifted Cornhill Dresses, 100p, and Polly Peck, 235p, by 10 and 17 respectively, while Wearwell added 2 to 87p. Harris Overseas, remained a firm market leader at next Wednesday's preliminary results and ended 10 dearer at 228p. Press comment aided Waring and Gillow, 6 up at 170p, while a more detailed appraisal of the full-year figures saw Home Cinema added 9 to 124p. Lower annual profits from Arthur Henriques were outweighed by the maintained dividend and confident outlook and the shares rose 3 to 24p.

Further consideration of the Defence White Paper directed attention to the Electrical sector. GEC was outstanding with a rise of 29 to 702p, while Thorn EMI was also prominent at 400p, up 18. Plessey and Racal advanced around 8 apiece to 327p and 378p respectively. Ferranti Bussard 65p and United Scientific 15 to 43p. Still reflecting satisfaction with the annual results, Air Cell improved 7 more to 197p, but Forward Technology fell 12 to 111p in the late dealings following news of the special firm tax provision.

Leading Engineers were quick to respond to a fairly modest demand. GKN closed 12 dearer at 178p and Tubes 10 higher at 222p, while John Brown rose 5 to 361p. Gains in the Ordinary closed 10 higher at 530p and the A put on 17 at 527p.

The upsurge in UK equities spilled over into the London-based mining financials which were additionally boosted by the firmer bullion price—finally 88 up at 542.50 an ounce. Rio Tinto-Zinc were outstanding and closed 12 higher at 475p while rises of 10 were common.

Elsewhere, Cons. Marchionni put on 10 to 240p following the return to profitability in the March quarter.

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Arbuthot Latham good
Arbuthot Latham met further support and put on 18 for a two-day gain of 28 to 298p. Royal Bank of Scotland touched 172p before closing 5 up on balance at 169p pending bid developments. Renewed demand for the major clearers resulted in gains of 10 in Barclays, 425p, Midland, 325p, and NatWest, 375p. Lloyds added 5 to 340p. Smeets leathers and painted in the general advance.

Breweries closed with useful gains, although the level business again left much to be desired. Allied featured with a gain of 4 to 75p, while Bass added a like amount at 224p. Among regional, Boddingtons firmed 6 to 152p following the annual report, while perennial takeover favourite Davenports closed 8 up at 130p.

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Savoy's A and B shareholders: Trusthouse hardened 3 to 285p. Elsewhere, Grand Metropolitan rose 7 to 202p and Ladbroke 8 to 210p.

Numerous and sometimes substantial gains were recorded throughout the miscellaneous industrial sector. Glaxo, 346p, and Reckitt and Colman, 280p, advanced 12 apiece in the leaders, while Turner and Newall rose 7 to 105p and Beecham 6 to 188.

Oil rally
Helped by overnight Wall Street influences, oil shares staged a largely technical rally. Leading issues quickly responded to occasional buying interest. BP closing 16 to the good at 400p and Shell 28 up at 393p. Elsewhere, Ultramar rallied 15 to 465p and Tricentrol 8 to 268p. Comment on the preliminary figures, however, left Barnham 3 cheaper at 164p.

Among Overseas Traders, Lohrborn firmed 3 to 98p, but Boustead gave up 4 more to 180p; the latter announces annual results next Tuesday. Paterson Zochonis issues were firm following the proposed scrip issue. The Ordinary closed 10 higher at 530p and the A put on 17 at 527p.

The upsurge in UK equities spilled over into the London-based mining financials which were additionally boosted by the firmer bullion price—finally 88 up at 542.50 an ounce. Rio Tinto-Zinc were outstanding and closed 12 higher at 475p while rises of 10 were common.

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To Gold Fields, 478p, and Charter Consolidated, 233p. Tanks, on the other hand, met profit-taking and eased 2 to 358p.

South African Golds advanced for the third successive day, sustained by good overnight American buying, a shortage of stock and persistent interest from London, Johannesburg and the Continent.

In the heavyweights, gains of a point and sometimes more were seen in Randfontein, 227p, Harbested, 231p, and Kloof, 213p, while the medium and lower price issues were featured by Libanosa, 108 to the good at 985p, and Stilfontein, 55 higher at 974p. The Gold Mines index moved up 10.9 to 353.5 for a week's rise of 18.3.

South African Financials were equally firm. Anglo American Corporation added 20 to 645p and UIC Investments 35 to 579p. Comment on the preliminary figures, however, left Barnham 3 cheaper at 164p.

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UNIT TRUST SERVICE

OFFSHORE & OVERSEAS—contd.

Craigmount Fixed Int. Mgrs. (Jersey) Ltd.
P.O. Box 195, St. Helier, Jersey. 0347 7933
Gilts Fund (Jersey) Ltd. 0347 7933
Value weekly Wednesday.

DWS Deutsche Ges. F. Wertpapiere
Grunewaldweg 115, 6000 Frankfurt.
Inquiry: 0511 3166-0311

Delta Group
P.O. Box 2012, Nassau, Bahamas
Invt. Invt. April 17, 1981. 4.00

Deutscher Investment-Trust
Postfach 1085, Eberhardstr. 6-10, 6000 Frankfurt
Invt. Invt. April 17, 1981. 4.00

Deutsche Vermögensberatung AG
Postfach 1085, Eberhardstr. 6-10, 6000 Frankfurt
Invt. Invt. April 17, 1981. 4.00

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Postfach 1085, Eberhardstr. 6-10, 6000 Frankfurt
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Deutsche Vermögensberatung AG

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FINANCIAL TIMES

Saturday April 18 1981

**WE'VE GOT ALL THE
ANSWERS**
Finance? Buying? Selling? Leasing? Letting?
Management? Valuations? Land? Property?
SIXES WATERHOUSE COMMERCIAL, LIVERPOOL LONDON

MEN OF THE WEEK

Darndest thing of my life

BY DAVID LASCELLES

JOHN YOUNG and Bob Crippen proved their trade as "the right stuff" when they hurtled into space in the heaviest and most sophisticated spacecraft yet made—a sort of gussy coolness, a drive to test the outer reaches of what their trade also calls "the envelope" that confines man to his world. But this latest milestone in space exploration could also make the likes of Young and Crippen redundant in the years to come.

Before they went into purdah, they managed to utter a few sentences to a delighted nation. Young, the shuttle's commander and now a veteran of five space flights, said simply: "We're



Commander John Young

His pulse rate barely changed at all

really not too far—the human race isn't from going to the stars," Crippen, enjoying his first taste of space, said: "For me personally, it was the darndest thing of my life."

John Glenn had a hairier ride. Neil Armstrong travelled further, but Columbia demanded a special measure of faith from his crew. Never before had NASA put human beings into orbit on a spacecraft's maiden flight, and the number of things that could have gone wrong does not bear thinking about (both astronauts carried \$800,000 in life insurance for the trip). The men also had to keep their heads cool and their palms dry as most of the control systems were on board rather than on the ground (including the troublesome computers that delayed the launch).

And then there were the tiles. NASA played down the danger posed by those that fell off. But the first thing that Young did when he emerged from the hatch wreathed in smiles was take a quick look at Columbia's underbelly which only an hour before had been the only thing between him and a fiery fate.

A 50-year-old Navy test pilot, reserved by nature and a keen jogger, Young had already been on two Gemini missions, and visited the moon twice, once in orbit and once on the surface where he spent 71 hours, longer than the entire shuttle mission. He is now by far America's most experienced astronaut, and his pulse rate barely changed at all during the thunderous drama of the launch.

Crippen's on the other hand, shot up to 130 beats a minute. Aged 43, this "rookie" had waited 12 years for his first shot at space and plainly relished every minute of it, performing antics for the TV cameras and cracking jokes with Houston Control.

Like Young, he is a naval officer, and married with two children. Both men will probably stay with the space programme for a while, as a lot of other astronauts have, though some like Frank Borman have gone into business and others like Glenn into politics. In some unhappy cases, readjustment to ordinary life proved too much and led to at least half-dozen incidents of mental disorders or drink out of the many dozens of astronauts.

Ironically, however, the success of Columbia brings the day closer when astronauts need no longer be chosen from that hardy breed of military men in superb health with thousands of flying hours under their belts. Before long, shuttle missions will be crewed by men and women in shirt sleeves, sleeping in bunks and cooking food in a galley. Scientists for whom a jog around the block rates as exercise, will also be able to go along.

French leaders condemn bomb attack in Corsica

BY ROBERT MAUTHNER IN PARIS

FRENCH political leaders have condemned the bomb attack on Thursday at Ajaccio airport, Corsica, which killed a young Swiss tourist and hurt seven other people, just as President Giscard d'Estaing's aircraft was landing.

The explosive device—composed of 8.8 lbs of dynamite with a timing mechanism—went off as M. Giscard d'Estaing was arriving for a Presidential election campaign tour of the French Mediterranean island.

A warning that the time-bomb, placed in an automatic go off had been given a few minutes before the explosion in an anonymous telephone call.

Although the caller referred to the clandestine Corsican National Liberation Front (FNLC) separatist movement, police are not convinced that this group was responsible for the explosion. The FNLC has announced on April 1 that it would respect a truce until after the presidential election, that is at least until May 10.

The 19-year-old Swiss youth died of his injuries after being transported by air to a Marseille hospital. Three of the others injured were Swiss tourists, the other four Corsicans.

It is not certain that those responsible for the bomb were hoping to strike at President Giscard directly. It was known that he would not pass through the terminal building on his way to Ajaccio, so the blast could not have touched him.

Shortly after the explosion, M. Giscard d'Estaing made a speech promising that the state would defend the security of French citizens and maintain "republican order" in Corsica.

The President emphasised that, if re-elected, he would see to it that the "cultural personality" of the Corsican people was maintained, but added that the island would remain an integral part of the French Republic "for ever".

The bomb attack came at a time when M. Giscard d'Estaing's popularity appears to be flagging, with just over 10 days to go to the first round of the Presidential election.

None of the major public opinion polls published yesterday—the last before the first round of voting—predict a victory for the French President.

In yesterday's major Public Opinion polls M. Giscard d'Estaing's best score is a dead-

heat with M. Francois Mitterrand, the Socialist candidate, in the second ballot run-off, forecast by the Louis-Harris-France poll. Another poll, organised by the French Institute of Public Opinion gives M. Mitterrand as the winner by 51.5 per cent of the vote against M. Giscard d'Estaing's 48.5 per cent.

In the first round President Giscard's best performance in the most recent polls is 28 per cent against 24 per cent for M. Mitterrand, with M. Jacques Chirac, the Gaullist leader, making rapid headway with scores between 17 and 19.5 per cent.

While M. Giscard d'Estaing and, to a lesser extent, M. Mitterrand, have both lost ground in successive polls on first round voting intentions since the middle of March, M. Chirac has made up as much as four percentage points during the same period.

M. Georges Marchais, the Communist leader, has also benefited from the weakening of the two main candidates. He can hope to obtain between 17 and 18.5 per cent in the first round.

Election profiles and picture, Page 2

Biffen opposes inspectors' call to wind up Saint Piran

BY REG VAUGHAN

MR. JOHN BIFFEN, the Trade Secretary, has flatly rejected the recommendation by Department of Trade company inspectors that Saint Piran should be wound up.

The DoT's second report into the controversial mining and property company was published on Thursday just hours before Burma Mines, an investment trust controlled by Mr. Tom Scrase, said that it hoped to be able to mount a rescue of "Saint Piran" owner's Pendarves and South Crofty tin mines in Cornwall as well as wolfram and lead/zinc mines in the Duchy. It also engages in tin and wolfram mining in Malaysia and Thailand, and property development in the UK through its Milbury subsidiary.

Gasco Investments, the master company of Mr. Jim Raper, a former chairman of Saint Piran, who is severely criticised in the report, launched a bid for the company earlier this week. Gasco's offer of 50p per share compares with the 85p bid which the Takeover Panel ordered the company to make last April. The panel alleged that Gasco had acted with others in building up a 37 per cent stake in Saint Piran.

Mr. Scrase, chairman of Burma Mines, said on Thursday that he would try to make a higher offer to Saint Piran's

shares, or find a friendly bidder because Gasco's offer "substantially undervalues" Saint Piran. Mr. Scrase is senior partner in Gittins & Co., stockbrokers.

Shareholders in Saint Piran will be told whether the effort to mount a bid was successful before the closing date of Gasco's offer. Including a 4.37 per cent stake held by Burma Mines, Gittins' clients control 17.5 per cent of the Saint Piran shares which were suspended at 65p last June on the London Stock Exchange.

The recommendation to wind up the company forms the main conclusion of Mr. G. M. Godfrey, QC, and Mr. A. J. Hardcastle, an accountant. They are the two government inspectors appointed a year ago to investigate the affairs and ownership of the company.

Their probe follows years of controversy over the true ownership of the company which has involved it in brushes with the Takeover Panel and the Stock Exchange.

The inspectors' interim report in April 1980 alleged that Mr. Raper had exercised a controlling interest over the affairs of Saint Piran since 1974 through a complex web of companies. In January 1975 this level of interest had reached 48.54 per cent, it said.

The inspectors state that the Saint Piran board is controlled by Gasco Investments and Mr. Raper. "We believe it impossible to treat the board as independent of Raper; he has, we think, been a director of Saint Piran in all but name."

The inspectors say it should be considered whether Saint Piran's directors (other than Gasco) would be best served by holding directly the investments in South Crofty and Milbury, both separately listed subsidiaries. This would dilute Gasco's influence or remove it.

The inspectors feel that the group's Far East interests, which have a continuing attraction for Mr. Raper, should be liquidated and the proceeds distributed.

Mr. Reginald Eyre, Under-Secretary of State, said on Thursday that the inspectors' recommendation had been carefully considered. But after taking Counsel's advice, he said: "I do not believe that the action recommended by the inspectors would be appropriate."

The Minister is leaving it up to shareholders to take action if they so wish. Mr. Eyre said: "It is now for the shareholders to consider their position. I am not persuaded that costly litigation... would be justified in the public interest."

Dealings in foreign cash increase

BY PETER RIDDELL, ECONOMICS CORRESPONDENT

BRITISH RESIDENTS have sharply increased their financial transactions in foreign currencies in the last few months.

This may have contributed to the recent weakening of sterling at a time when foreign inflows into London appear to have been declining.

New Bank of England monetary figures show that UK residents increased their deposits in currencies other than sterling by £474m in the month to mid-March, while lending to the UK private sector in foreign currencies rose by £543m in the same period.

British residents, mainly companies, have increased their foreign currency deposits because of high interest rates abroad relative to those in the UK. There is now, for example, a record gap between UK and U.S. three-month deposit rates.

There is also probably a desire to hedge against a fall in the value of sterling. Companies are becoming more

accustomed as well to handling large foreign currency balances following the end of exchange controls 18 months ago. They are thus increasing their foreign currency borrowing.

After taking account of bank lending in sterling overseas, the overall picture is that external and foreign currency influences were a slightly smaller expansionary influence on the money supply than in the previous month.

This suggests in turn that there may be some combination of a reduction in the previously record surplus on the current account of the balance of payments and a smaller inflow on capital account into sterling.

The Bank figures confirm earlier indications that sterling M3, the broadly-defined money supply including cash and bank current and deposit accounts, rose by 0.7 per cent last month, and has recently been growing within the official target range.

Interpretation of the money supply figures from now on is likely to be very difficult be-

cause of the Civil Service dispute which has cut tax revenue and boosted Government borrowing. Consequently, the mid-April figure is expected to be significantly distorted.

The rise in the money supply last month reflected a big jump in bank lending and some inflation from abroad. These were partially offset by very heavy sales of Central Government debt, which more than financed public borrowing and so mopped up liquidity.

Bank lending to the UK private sector rose by £1.6bn last month, the biggest rise since last October. Even after adjusting for all special factors, such as arbitrage borrowing from one bank to re-lend at a profit to another elsewhere, lending seems to have been higher than recently. This could be partly explained by the heavy sales of gilts and also by the slight pick-up in output.

Sales of Central Government debt (gilts and national savings) were £1.7bn and more than double Whitehall's borrowing.

Continued from Page 1

Polish debt

The banks have, however, again pressed Poland for more detailed economic information. Concern over the Polish economy was heightened on March 5 when the banks were given a document by the Polish authorities that showed, as already reported in the Financial Times, that extreme austerity measures would be necessary to restore order to Poland's economy.

Our foreign staff adds: Hungary intends to continue raising loans in the West finance projects to increase exports and conserve energy. Mr. Matyas Timar, the president of the Hungarian national bank, said in Budapest on Thursday.

Continued from Page 1

Immigrants

critical questions was that Britain had the same right as other countries to decide who should be its citizens, and had been a generous host.

She stressed that the controversial Nationality Bill, which has been amended in key respects since publication, would not affect the rights of Indians already settled in Britain or UK passport holders entitled to settle.

She claimed to have allayed the fears of a group of Indian MPs who discussed the issue with her at a specially convened meeting. But there still seemed to be much anxiety that could sour Anglo-Indian relations.

Mrs. Gandhi was surprisingly outspoken when she told British journalists that the present atmosphere in Britain on race and immigration had "shaken" the confidence of immigrants there and of people here. "In her view, something had to be done to ensure that confidence was restored."

The concern felt by Mrs. Thatcher at the upsurge of Indian anger showed during her address to both Houses of Parliament in New Delhi when she inserted a section aimed at explaining the British Government's reasons for introducing the legislation. Socialist and Communist MPs boycotted the occasion.

U.S. stops supporting value of the dollar

By David Buchan in Washington

THE U.S. will "not intervene to support the dollar in the foreign exchange markets as a regular practice," Mr. Donald Regan, the Treasury Secretary, said yesterday. But it would intervene to bolster the U.S. currency in "emergency situations" such as the recent shooting of President Ronald Reagan.

This could mean wider fluctuations in the dollar's value in daily trading on the exchanges, but "we are interested in free markets, not controlled markets," Mr. Regan said in an interview. This marked a philosophical switch from policy in the final two years (1978-80) of the Carter Administration, he said.

Public announcement of the Reagan Administration's more laissez-faire intervention approach—by Mr. Regan and other Treasury officials this week—reflects satisfaction that the policy has worked well in its first three months, with the dollar weathering its first potential crisis on March 30 when the President was shot.

On that day, the New York Federal Reserve Bank, which the Administration's bidding on international matters, bought \$79m (\$55.7m) worth of dollars to support the U.S. currency. Mr. Regan confirmed yesterday. This was felt to be an emergency because the President's shooting came on top of downward dollar pressure due to the Polish situation.

Even so, the intervention was small by historical standards, although Mr. Regan said \$79m was "as much as we have intervened with" so far under the new Administration.

In its first two years the Carter Administration, acting through the Fed, intervened relatively little in the foreign exchange markets, a policy that was characterised as one of "benign neglect." However, after a persistent decline of the dollar, the Carter Administration launched a dollar support package in November 1978, and began to take a far more active and detailed interest in the currency. According to treasury officials, the administration was usually intervening in some proportion on a daily basis.

The Treasury Secretary conceded that the dollar needed little support recently. This was the new approach had not been previously tested. From January 1 to April 10, for instance, the dollar rose 9.5 per cent against the D-mark and 11.8 per cent against the French franc. But the Administration had decided right from the start to take a more relaxed view on intervention and the dollar.

Mr. Regan met last weekend in London with Finance Ministers of the major partners of the U.S. They were said to have emphasised their concern that the U.S. interest rates were too high.

Weather

UK TODAY

Dry with some sunshine. London, S. England, Midlands, S. Wales, Channel Is. Sunny periods, variable, cloudy later. Max 13C (55F). E. England, S. Scotland Sunny intervals, rather cloudy at times. Max 10C (50F).

N. Wales, N.W. England, N. Ireland. Sunny periods, frost early and late. Max 14C (57F).

C. N. Scotland. Sunny intervals, mainly dry. Max 10C (50F).

Outlook: Mostly dry, sunny intervals.

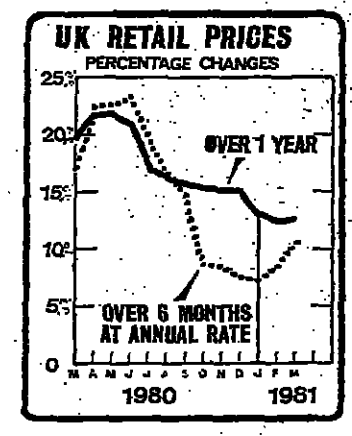
WORLDWIDE

	Y'day	Today	Y'day	Today
Algeria	18	24	18	24
Amman	18	24	18	24
Athens	18	24	18	24
Bahrein	18	24	18	24
Bombay	18	24	18	24
Buenos Aires	18	24	18	24
Cairo	18	24	18	24
Cardiff	18	24	18	24
Cebu	18	24	18	24
Colon	18	24	18	24
Copenhagen	18	24	18	24
Dublin	18	24	18	24
Edinburgh	18	24	18	24
Faro	18	24	18	24
Geneva	18	24	18	24
Hong Kong	18	24	18	24
London	18	24	18	24
Lyons	18	24	18	24
Madrid	18	24	18	24
Moscow	18	24	18	24
Munich	18	24	18	24
Nairobi	18	24	18	24
Paris	18	24	18	24
Rome	18	24	18	24
Singapore	18	24	18	24
Stockholm	18	24	18	24
Sydney	18	24	18	24
Taipei	18	24	18	24
Tokyo	18	24	18	24
Winnipeg	18	24	18	24
Zurich	18	24	18	24

THE LEX COLUMN

Equities strike a supply vacuum

Index rose 19.4 to 568.5



Share prices have been rising strongly over the past few weeks, but there was something special about the vertical rise on Thursday. Those jobbers who had quietly squared their books ahead of the holiday weekend must have had a very nasty shock when they ran into buying on Thursday morning.

This is traditionally a good time of year for the equity market, and it seems that the general public is, for once, a net buyer of shares; money has been pouring into the unit trusts. And demand for equities is still not being met by any substantial level of new issues.

Aside from the British aerospace offer for sale, there has been only a handful of large rights issues so far in 1981. This is peanuts, and the results season, during which rights issues are frequently announced, is well advanced.

Unusually, though, equities have received no help from the gilt-edged market in the past fortnight. Just before the Budget, 25-year high coupon gilts yielded 8 per cent, points more than the All-Share Index—historically not far short of a well-established ceiling.

The sharp advance of gilt-edged securities immediately after the Budget narrowed the gap to 7.3 points at one stage, but since then it has progressively widened, and Thursday's surge in equities takes it back over 8.

The big question now is whether this relationship can be stretched any further. A very sharp rise in company profits, and thus in dividend-paying power, might justify a wider yield gap. So might an acceleration in the rate of inflation, which would damage bonds more than equities.

The latest retail price figures, however, do not really suggest that inflation is speeding up. An upturn in the economy which some indicators are now feeling signalling could lead to a big increase in profits towards the end of this year. But the profits base is very low, and a lot of companies will want to rebuild their reserves rather than restore previous dividend levels.

The reason that gilts have been so sluggish is that in order to achieve respectable money supply figures in the first quarter of this year the authorities sold very large quantities of stock—March's net sales of gilts were the second highest on record. But in the last month money has been very easy because the Civil Service strike has disrupted the flow of tax revenue. Some economists believe that this has been a con-

tributory factor to the rise in equities, and there does certainly seem to be a lot of speculative buying about which might be encouraged by easy money. Perhaps the adage "buy on a strike" is being taken too far.

Saint Piran

Saint Piran's independent shareholders are left in a quandary by the Department of Trade. The final report of the inspectors published on Thursday concludes that the Sir Piran board is controlled by Gasco and Mr. Jim Raper, although they constitute a minority.

The present directors are likely to be faced with conflicts of interest which, on the evidence of the past, they are unlikely to resolve for the benefit of St. Piran.

The inspectors have strongly recommended the Department to apply to the courts to wind the company up. But the Department has refused to take on the role of fairy godmother, pointing out that shareholders can go to the courts themselves to produce the equivalent outcome.

This is not entirely unreasonable. The inspectors have not found any evidence of criminal activity (although they point to breaches of Australian legislation). The implied fault is that directors have fallen short of their duty to act in the best interests of shareholders. The Department can argue that it has provided the ammunition for shareholders to use before a judge and that it is up to them to make use of it. Indeed it is beginning to look as if the Department is prepared to move only when the interests of non-shareholders are endangered—with insurance brokers and car warranty firms high on the list.

of those it has wound up. However, in this case the Department is wrong to stand aside. While the institutions are capable of looking after themselves—as the Pru has shown in taking on Newman Industries—the predominantly small shareholders of St. Piran will find recourse to the law more difficult. The legislation in the 1980 Companies Act is untried and bringing an action could be very costly. Moreover, Mr. Raper's flouting of UK conventions from a foreign base is not purely the problem of other St. Piran shareholders—it reveals shortcomings that should be tackled to the benefit of the whole investing community. Meanwhile, the hapless shareholders of St. Piran must be pinning their hopes on a rival takeover bid for their stock, following the intervention of Burma Mines.

Paterson Zochonis

Tightly-held companies occasionally make scrip issues of preference shares to help their controlling family trusts raise liquidity to meet any capital tax liabilities. This is one of those instances when the interests of controlling shareholders can differ from those of the rest who may not welcome a new permanent charge on their share of the company's earnings.

It is difficult, however, to be too critical of Paterson Zochonis, which is again resorting to this practice. The company has an outstanding growth record. Indeed, the main reason for the issue is that the shares have more than doubled since PZ's last issue in September, 1977, and so the trusts' potential tax liabilities are much larger.

While indulging in one slightly anachronistic practice, however, Paterson might have done well to jettison another by enfranchising its A ordinary shares. The directors would still control more than half the total equity even if the A shareholders had votes.

Just fancy that

BTR's annual report shows current cost shareholders' funds of £246.5m, a figure which looks almost laughable compared with the market capitalisation of £816m at last night's price of 512p. Even after the sharp rise in "recovery" stocks over the past few days this is higher than the combined capitalisation of GKN, Lucas, Tube Investments, John Brown and Dunlop.

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